# NICHOLAS TRUONG

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# **EDUCATION**

University of Central Florida (Orlando, FL)

Bachelor of Science (BS) - Clinical Psychology

May 2023

Data Analytics and Visualization Boot Camp - Certificate

November 2023

Pasco-Hernando State College (New Port Richey, FL)

Associates in Arts (AA) - General Studies

December 2020

Relevant Coursework: Statistical Methods in Psychology, Research Methods in Psychology, Psychopathology, Social Psychology, Cognitive Psychology, Clinical Psychology, Micro Apps, Python, Neural Networks and Deep Learning, Big Data

#### TECHNICAL SKILLS

Certifications Data Analytics and Visualization (Nov. 2023)
Languages Python, SQL, JavaScript (JSON), HTML, CSS

Tools Microsoft Office Suite, Jupyter Notebook, Visual Studio Code, Postgres, Tableau, PowerBI, MongoDB

## PROFESSIONAL EXPERIENCE

Data Intelligence Provider December 2023-Present

Techsalerator Remote

- · Run exploratory analysis on recruitment sheet to create insights on leads, and organize data by industry.
- · Reach out to data acquisition leads looking for b2b and b2c data; Includes b2b, b2c, real estate, healcare, environmental, mobile app, geo location data.
- · Scheduled meetings with leads interested in various data sets, participated in meetings alongside leadership positions and monitored high-value partnership discussions.

Student Manager

UCF Athletics

April 2022- November 2023

Orlando, FL

- · Help the coaching staff run practice efficiently by participating in drills, providing hydration, rebounding, wiping sweat off the court floor, and gathering equipment.
- · Gained fundamental sports business, communication, and collegiate athletic exposure in basketball and kinesiology.
- · Travels with the team for away games and helps out in games by assisting coaching staff.

Barista October 2019-September 2021
Starbucks Corp. Spring Hill, FL

- · Assisted in the grand opening of a store in October 2019, while working in various stores throughout the district.
- · Increased customer connection score to become the highest-rated Starbucks in the district.
- Gained valuable experience working efficiently under pressure, teamwork, leadership, and managed closing duties.

Sales Representative

March 2019 - July 2019

DialAmerica for SiriusXM

Tampa, FL

Made outbound calls from an office call center to SiriusXM sustamors giving sales pitches for extending subscriptions, unsalling

- · Made outbound calls from an office call center to SiriusXM customers giving sales pitches for extending subscriptions, upselling, and providing support as needed.
- · Gained fundamental business, customer service, sales, technical skills, and telephone communication experience.
- Engaged in creative problem-solving and professional phone etiquette while maintaining quality assurance.

## RESEARCH EXPERIENCE

Undergraduate Research University of Central Florida

August 2021 - May 2023

Orlando, FL

- Collaborated with a team of researchers to design and implement a study investigating the relationship between personality types and willingness to assist others, which involved collecting and analyzing data using statistical software (SPSS).
- · Presented research findings via Zoom conference, effectively communicating complex statistical analyses and conclusions to an audience of professionals and students in the field.