

# NICHOLAS TRUONG

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## EDUCATION

University of Central Florida (Orlando, FL)  
*Bachelor of Science (BS) - Clinical Psychology*

May 2023

*Data Analytics and Visualization Boot Camp - Certificate*

November 2023

Pasco-Hernando State College (New Port Richey, FL)  
*Associates in Arts (AA) - General Studies*

December 2020

**Relevant Coursework:** *Statistical Methods in Psychology, Research Methods in Psychology, Psychopathology, Social Psychology, Cognitive Psychology, Clinical Psychology, Micro Apps, Python, Neural Networks and Deep Learning, Big Data*

## TECHNICAL SKILLS

Certifications	Data Analytics and Visualization (Nov. 2023)
Languages	Python, SQL, JavaScript (JSON), HTML, CSS
Tools	Microsoft Office Suite, Jupyter Notebook, Visual Studio Code, Postgres, Tableau, PowerBI, MongoDB

## PROFESSIONAL EXPERIENCE

Data Intelligence Provider  
*Techsalerator* December 2023-Present  
*Remote*

- Run exploratory analysis on recruitment sheet to create insights on leads, and organize data by industry.
- Reach out to data acquisition leads looking for b2b and b2c data; Includes b2b, b2c, real estate, healthcare, environmental, mobile app, and geo-location data.
- Scheduled meetings with leads interested in various data sets, participated in meetings alongside leadership positions and monitored high-value partnership discussions.

Student Manager  
*UCF Athletics* April 2022- November 2023  
*Orlando, FL*

- Help the coaching staff run practice efficiently by participating in drills, providing hydration, rebounding, wiping sweat off the court floor, and gathering equipment.
- Gained fundamental sports business, communication, and collegiate athletic exposure in basketball and kinesiology.
- Travels with the team for away games and helps out in games by assisting coaching staff.

Barista  
*Starbucks Corp.* October 2019-September 2021  
*Spring Hill, FL*

- Assisted in the grand opening of a store in October 2019, while working in various stores throughout the district.
- Increased customer connection score to become the highest-rated Starbucks in the district.
- Gained valuable experience working efficiently under pressure, teamwork, leadership, and managed closing duties.

Sales Representative  
*DialAmerica for SiriusXM* March 2019 - July 2019  
*Tampa, FL*

- Made outbound calls from an office call center to SiriusXM customers giving sales pitches for extending subscriptions, upselling, and providing support as needed.
- Gained fundamental business, customer service, sales, technical skills, and telephone communication experience.
- Engaged in creative problem-solving and professional phone etiquette while maintaining quality assurance.

## RESEARCH EXPERIENCE

Undergraduate Research  
*University of Central Florida* August 2021 - May 2023  
*Orlando, FL*

- Collaborated with a team of researchers to design and implement a study investigating the relationship between personality types and willingness to assist others, which involved collecting and analyzing data using statistical software (SPSS).
- Presented research findings via Zoom conference, effectively communicating complex statistical analyses and conclusions to an audience of professionals and students in the field.