



WINNERS AGENCIES

**PLASTIC
RAW MATERIALS
SUPPLIER**

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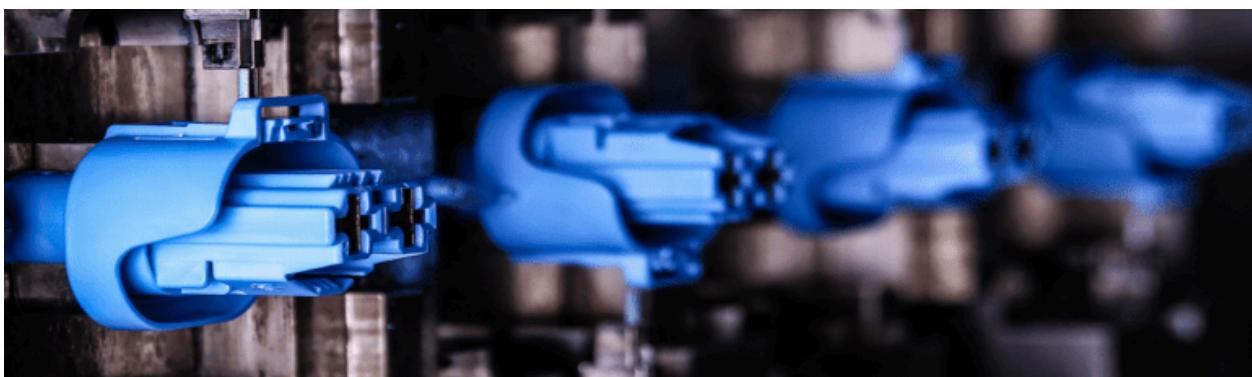
OUR HEAD



DHANALAKSHMI. P
PROPRIETOR OF WINNERS AGENCIES

At the helm of our company, we have been fortunate to be guided by an exceptional leader who has been in the field of polymers for past two decades whose unwavering dedication and visionary mindset have propelled us to new heights.

She has been the driving force behind our company's remarkable growth and transformation that have solidified our position as a market leader in our industry. One of the most remarkable aspects is her ability to adapt to evolving market dynamics coupled with a forward-thinking mindset that enables to anticipate industry trends and make strategic decisions that keep us ahead of the competition. Through global expansion, and the introduction of innovative products and services, she has steered us through the odds transforming challenges into opportunities for advancement. The immense commitment to excellence, combined with ability to inspire and empower, has laid the foundation for our continued success.



ABOUT US

**"THE KEY TO LIFE IS ACCEPTING CHALLENGES",
The motto drives us to explore the field of polymers and keeps us evolving.**

Started in 2011, our company stepped into the field of polymers and established as one of the leading suppliers of high quality plastic raw materials. We specialize in the distribution of plastic resins and compounds, offering a wide range of products to meet the needs of our customers. Driven by a passion for excellence, we source and supply a wide range of top-grade polymers from trusted manufacturers and suppliers across the globe. Through global expansion, and the introduction of innovative products and services, we have steered us through the odds transforming challenges into opportunities for advancement. Customer satisfaction lies at the core of our business philosophy.



VISION

To become the prime suppliers of plastic raw materials globally by providing our customers with innovative solutions and competitive price to meet the evolving needs of our customers. Our vision is founded on a commitment to excellence, environmental stewardship, and customer satisfaction.

MISSION

Our aim is to be a trusted partner to our customers in providing high quality plastic raw materials to meet the highest standards of performance, safety and help them achieve their goals and grow their businesses and provide them with exceptional polymer solutions that empower businesses to thrive in an ever-evolving marketplace. We strive to be the preferred partner for businesses seeking sustainable and cost-effective solutions for their plastic manufacturing needs.

OUR GOAL



OUR VALUES



INTEGRITY

We recognize that our success is directly tied to the satisfaction of our customers. We are committed to honesty, transparency with our customers. The loyalty and trust inspire us to push the boundaries of excellence and helps reach out to the customers.

CUSTOMER FOCUS

We maintain good relationships with our suppliers to ensure a reliable supply of high-quality polymers at competitive prices. We are aware of economic conditions that could affect demand for their products, such as changes in interest rates, inflation, and consumer spending patterns.

AGILITY

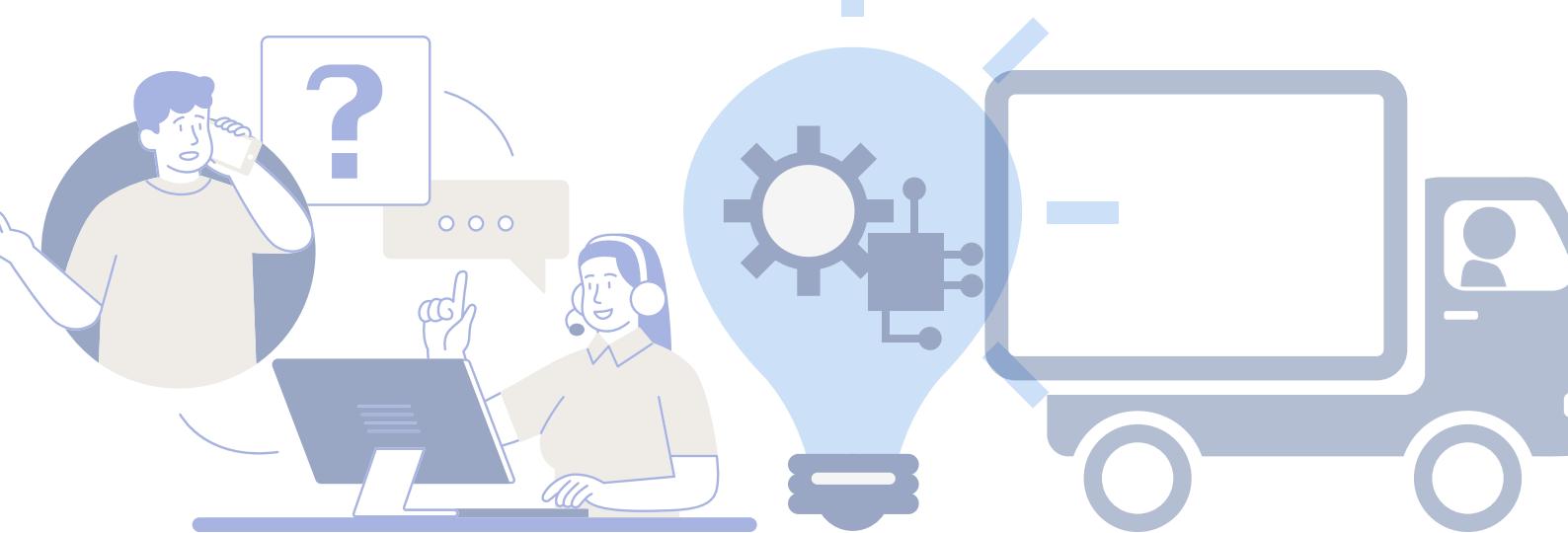
We dedicate ourselves to understanding and fulfilling the needs of customers, providing excellent service, and building long-term relationships. We adjust to the product offerings or distribution channels based on changing customer needs and preferences. We ensure our customers the latest and most advanced products. Therefore we meet our customer demand for different types of polymers.

PROCESS EFFICIENCY

We consider factors such as pricing, marketing, and product differentiation to stay ahead of competitors. We source distribution networks to ensure timely delivery of products to customers. This includes managing inventory levels and ensuring transportation and storage facilities are adequate.

COLLABORATIVE LEARNING

Together we build and share the knowledge about polymers, market trends, and industry developments to offer valuable insights and guidance to customers. We understand that each customer is unique, and we tailor our services to meet their specific needs.



OUR REMARKABLE JOURNEY

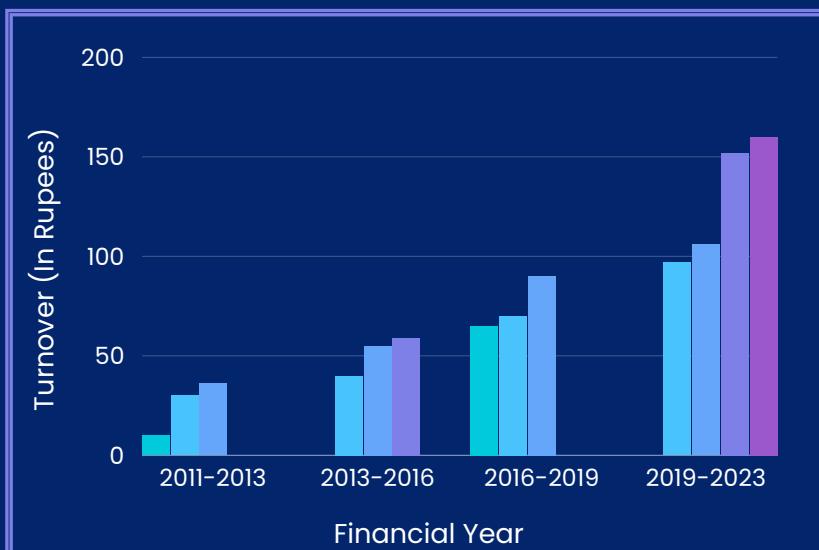
EXPANDING HORIZONS AND CONQUERING GLOBAL MARKETS

In the beginning, the company was like a tiny sapling, vulnerable to the winds of uncertainty and the storms of competition. Challenges loomed large, and doubts cast the shadows over us. But amidst the hardships, we remained steadfast, driven by an unyielding determination to succeed. In the early days, the company faced its fair share of challenges. The road to success was paved with obstacles, uncertainty, and sleepless nights. The growth of the company symbolized not only financial prosperity but also the growth of every individual involved.

As the company grew, so did the challenges it faced. The team encountered hurdles that tested our mettle and threatened to halt our progress. But adversity only fueled the fire, igniting a spirit of innovation and creative problem-solving by transforming obstacles into opportunities and setbacks into stepping stones.

Our journey has been a testament to the dedication, perseverance, and visionary thinking of each member of our remarkable team. When we embarked on this ambitious endeavor, we set our sights on reaching new heights and leaving an indelible mark on the global stage. We navigated through unfamiliar territories, forged strategic partnerships, and embraced diverse cultures, all while staying true to our core values and maintaining the exceptional quality that defines us. The growth we have experienced has been nothing short of steep. We have expanded our operations to multiple places, establishing a formidable presence in key markets around the world. Our customer base has grown exponentially, and our name has become synonymous with excellence and innovation on a global scale.

SALES REPORT [IN MILLIONS]



PRODUCTS AND SERVICES

We offer a comprehensive range of plastic raw materials carefully curated to cater the diverse industry needs. Our products are designed to deliver exceptional performance, durability, and sustainability, making them ideal for various applications and projects.

PRODUCTS

Polyethylene (PE) [Haldia, GAIL, Reliance, IOCL, Imported Grades] (HDPE BLOW, HDPE INJECTION, HDPE- HM, HDPE PIPE GRADE, LDPE, LDPE FILM, LLDPE, LLDPE FILM, LLDPE ROTO)

Polypropylene (PP) [Haldia, GAIL, Reliance, IOCL, Imported Grades] (PP INJECTION, PP BLOW, PP FILM, PPCP, PPCP RANDOM)

Acetyl Copolymer (POM) [Celanese, Kepital]

Polystyrene (Ps) [Supreme, Styreolution]

Nylon [GSFC, Synergy]

Acrylonitrile Butadiene Styrene (ABS) [Lotte, Bhansali, Styreolution, LG]

Polycarbonate (PC) [Lotte, Covestro, Sabic]

Ethylene Vinyl Acetate Copolymer (EVA) [Lotte]

Thermoplastic Elastimer (TPE) [KLJ]

Thermoplastic polyurethane (TPU) [Covestro]

Polymethyl methacrylate (PMMA) [Acrypet]

Polyphenylene Oxide (PPO) [Kepital]

Polyphenylene Sulphide (PPS) [Kepital]

PVC Compounds [KLJ]

Reprocessed Polymers [PP, PPCP, HDPE, NYLON, ABS and all Colours]

Masterbatches [ALL COLOURS]

SERVICES

We also provide logistic assistance, technical support and consultation to our customers, helping them to choose the right materials for their specific needs.

OUR SUPPLIERS

COMMERCIAL PRODUCTS

[PP,PPCP,HDPE,LDPE,LLDPE,
TPE, PVC COMPOUNDS]

ENGINEERING PRODUCTS

[POLYACTEL, PPS, PPO – GLOBAL]

ENGINEERING PRODUCTS

[NYLON, POLYSTYRENE, ABS, PC]



ACTION PLAN



WHAT KEEPS US GOING

We have identified several areas where we can expand our operations and increase our revenue. We believe that these initiatives will help us achieve our growth targets and position us for long-term success in the business.

TO INCREASE PROFITABILITY

We have a plan to increase our Gross Profit Margin in the upcoming years by identifying areas where we can reduce expenses without compromising the quality of our products or services which can help improve our bottom line.

TO PROVIDE QUALITY PRODUCT AT COMPETITIVE PRICE

We will work closely with our suppliers to ensure that we can source these products at competitive prices, and we will develop a comprehensive marketing plan to launch them successfully.

TO BUILD STRONG RELATIONSHIPS

We will provide excellent customer service, high-quality products ensuring long-term relationship with the customers and suppliers thereby enhancing overall customer experience.

TO EXPLORE NEW MARKETS FOR OUR PRODUCTS

We have a strong presence in several markets, but we believe there are many other regions where our products could be in high demand. Our team will conduct extensive market research to identify the most promising areas, and we will develop a targeted marketing strategy to ensure success.

LET'S WORK TOGETHER

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