

- - -STRATEGY AND OPERATIONS EXPERIENCE- - -

Multinational banking and telco clients | Independent consulting | Apr 23 - *Current* ; Jun 22 - Dec 22 ; Oct 20 - Dec 20

- Leading AI use case development for one of Africa's largest corporate and investment banks (*current role*)
- **Impact: \$10Mn portfolio value, and growing**
- Lead product manager at a bank building e-commerce capabilities for FMCG clients
- **Impact: \$6Mn ARR by year 3 (projected value)**
- Delivered the product vision and strategy for a new insurance marketplace for a listed telco's fintech business
- **Impact: \$138Mn (projected value)**

[Discovery \(Vitality\)](#) | **Tech & innovation senior business analyst** | Jun 18 - Aug 19

- Advised the CEO to reorganize the workforce to enable more customer-centric product development for [HealthID](#), used by 3000+ physicians to manage patient journeys
- **Impact: Solved for main barrier to attaining HealthID engagement targets**

[Deloitte](#) | **Consultant to the Executive Office** | Jun 17 - May 18

- Implemented an Innovation program to facilitate venture partnerships with tech startups
- Launched a crowdsourcing platform for sourcing innovative ideas from the firm's workforce, resulting in 300 idea submissions in the first week
- **Impact: Implemented strategic initiatives to accelerate the innovation revenue target of \$XXXMn (redacted)**

[Deloitte](#) | **Strategy consultant** | Apr 14 - May 17

- Developed product and operations strategy for [MTN's](#) fintech products (P2P payments, KYC-as-a-service and savings)
- **Impact: Project secured \$150Mn funding and projected to add \$3.1Bn in revenue**
- Developed business architecture, processes, business requirements, user stories and completed user acceptance testing for a listed bank ([American Banker - 2016](#))
- **Impact: Defined operational structures for On-us & Off-us payments, KYC compliance and account origination**

- - -START-UP EXPERIENCE- - -

[HealthDart \(Pitchbook link\)](#) | **Chief Product Officer** | Jan 21 - Apr 23

- **Led a team of 17** engineering, design, marketing and operations professionals in all phases of product development for healthcare, medicine eCommerce & insurance consumers
- Owned the product roadmap, design, customer feedback loops, and Agile rituals
- **Impact: 25% m-o-m revenue growth sustained over 2 years, \$750,000+ VC funding raised, Google Black Founders Fund '23, Norrsken Accelerator '22, BFA Catalyst Fund '21**

- - -EDUCATION- - -

University of Oxford | MBA | United Kingdom | Sep 19 - Sep 20

Extra-curricular: Creative Destruction Lab consultant (Artificial intelligence stream)

University of Pretoria | BEng - Mechanical Engineering | South Africa | Dec 13

Dean's List of Merit – in recognition of students with **4.0 GPAs**

- - -SKILLS- - -

- **Domain expertise:** AI engineering techniques, Prompt engineering, Product management, Start-up operations, Strategy consulting, Business process design & improvement, UX research
- **Coding:** Python, java, javascript, html, CSS
- **Tools & frameworks:** Langchain et al, LLM APIs (e.g. OpenAI), VS Code, Github, Figma, PowerBI, Airtable