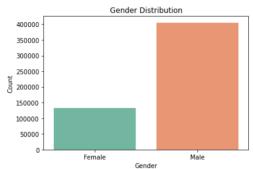
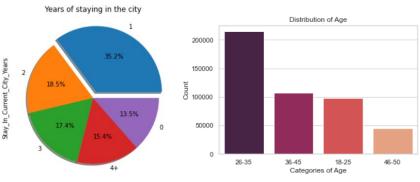
Walmart Black Friday Data Analysis Report By Python







Demographics Analysis. (RFM Analysis)

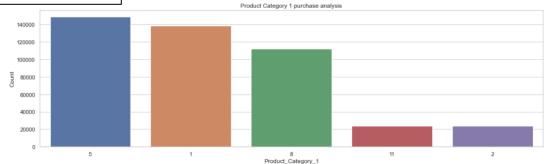
- Men more often purchase on Black Friday.
 - > We can do research later on for the needs of man.
- Most of the people who are new to a town will buy things on Black Friday.
 - Our products can focus on the needs when people are newly going to a town.
- Customers in 26~35 age range are the main customer layer.
 - Our products need to keep up with the trend for the young.

Shopping Habits Analysis: (Market Basket Analysis)

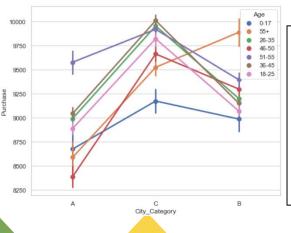
- Product Categories 1, 5, & 8 are the most attractive product category on Black Friday.
 - We need to increase the supply of those categories.
- Customers often buy Product Category 2 & 8 after buying Product Category 1 & 5 respectively.
 - We can release discounts when people buy those categories together to attract more people purchase on.

Most Prequent Combination Between Froduct Category 1 & 2				
Product Category 1	Product Category 2	Category 1 (Times)	Category 1 & 2 (Times)	Percentage
1	2	138353	48481	35.04%
5	8	148592	63058	20.96%

Most Fraguent Cambination Botuson Product Category 1 & 2







Relationship Analysis:

In different city, the main customer age group are different:

City A: 51~55 age group spends the most. City B: 55+ age group spends the most.

21. 2 22 47

City C: 36~45 age group spends the most.

Therefore, we need to manage our supply by different main customer age group mentioned above on Black Friday.

