湖北鼎昊国际贸易有限公司 HUBEI DEEMHOW INTERNATIONAL TRADING CO., LTD.

No. 50-3, HEZUO ROAD, WUHAN, CHINA TEL.:+86-27-8275 1206 FAX:+86-27-8275 0762 E-MAIL: deemhow.wanglin@hotmail.com

PROFORMA INVOICE

To: INGENIERIA INTEGRAL Invoice No.: DH-17845

ATTN:Mr.Alba Galaviz Date : Nov. 21, 2017

PO : **1366**

Marks & Nos.	Quantities & Descriptions	Unit Price (USD) CIF Colon Free Zone by sea	Amount (USD)
N/M	Microporous Coverall 50gsm, White, hooded, no boots, zipper front w/flap, elastic wrists/ankels, elastic on waist. 3000 pcs / 60 Cartons	1.000 /pc	3000.00

TOTAL CIF VALUE: USD 3,000.00

TTL Amount: U.S.DOLLAR THREE THOUSAND ONLY.

Payment Terms: T/T 30% as deposit, T/T 70% before shipment against products photo.

Shipment Terms: Within 15 days after receipt of the deposit.

Our Bank Information:

Our Bank Information:

BENEFICIARY:

HUBEI DEEMHOW INTERNATIONAL TRADING CO.,LTD.

ADD.: No.50-3 Hezuo Road, Wuhan, China

BENEFICIARY'S A/C NO.: 12791-02648-32901

INTERMEDIAL BANKER:

CHINA MERCHANTS BANK SWIFT CODE: CMBCCNBS

BENEFICIARY BANK:

CHINA MERCHANTS BANK WUHAN BRANCH

ADD.:1F. Zhaoyin Building, No.518 Jianshe Avenue, Wuhan, China

De: Wang Lin <deemhow.wl@139.com> **Enviado el:** jueves, 13 de julio de 2017 10:50 a.m.

Para: agalaviz

Asunto: Re:RE: Request for Update Quote - Integ Panama

Dear Galaviz,

Many thanks for your reply.

According to your quantity 3,000pcs, we can give you better price USD1.00/PC CIF COLON FREE ZONE BY SEA.

Looking forward to receiving your confirmation.

Thanks & best regards,

Wang Lin

HUBEI DEEMHOW INT'L

Tel.: 86-27-82751206, Fax.: 86-27-82750762,

Mobil: 86-13908633984

Email: deemhow.wanglin@hotmail.com;

deemhow.wl@139.com

------ **原始**邮件 -------

发件人: agalaviz <agalaviz@integpa.com>;

发送时间: 2017-07-13 22:34:05

收件人:DH-Wang Lin <deemhow.wl@139.com>

抄送:(无) <>

主题: RE: Request for Update Quote - Integ Panama

Hi Wang,

I hope you get well soon.

The quantity is 3000 pieces.

Best Regards.



De: Wang Lin [mailto:deemhow.wl@139.com] **Enviado el:** jueves, 13 de julio de 2017 04:12 a.m.

Para: agalaviz

Asunto: Re:Request for Update Quote - Integ Panama

Dear Galaviz,

I was ill one week before and have been in hospital.

I think I will come back soon.

Hope you are going well, my friend!

That's so nice to hear from you that you are going to purchase again.

Could you please tell me the quantity?

Thanks a lot!

Looking forward to hearing from you.

Thanks & best regards,

Wang Lin

HUBEI DEEMHOW INT'L

Tel.: 86-27-82751206, Fax.: 86-27-82750762,

Mobil: 86-13908633984

Email: deemhow.wanglin@hotmail.com;

deemhow.wl@139.com

------ **原始**邮件 ------

发件人: agalaviz <<u>agalaviz@integpa.com</u>>;

发送时间: 2017-07-13 00:09:25

收件人:WangLin <<u>deemhow.wanglin@hotmail.com</u>>,DH-Wang Lin <<u>deemhow.wl@139.com</u>>

抄送:(无) <>

主题: Request for Update Quote - Integ Panama

Hi Wang, How are you?

Long time not talking, I hope you are doing well.

I want to buy some overalles again.

Can you please update the quote attach?

Waiting for your prompt response,

Best Regards.



Libre de virus. www.avg.com

De: Wang Lin <deemhow.wanglin@hotmail.com> **Enviado el:** lunes, 10 de octubre de 2016 11:37 a.m.

Para: agalaviz

Asunto: RE: 回复: Rom 743 - Overolles - Integ Panama Corp

Dear Galaviz,

So sorry for my delayed reply!

Please kindly find the following quotation for your information.

Microporous Coverall 200pcs/4cartons

CIF PANAMA by air: USD2.20/PC

(Please kindly understand that little goods be with higher freight rate.)

CIF PANAMA by sea: USD1.25/PC

(From Shanghai to Colon Free Zone by sea: 22 days)

If you have any queries, please don't hesitate to contact me.

Thanks for your support!

Looking forward to hearing from you.

Thanks & best regards,

Wang Lin

Business Manager

T: +86-27-8275 1206 | F: +86-27-8275 0762 | E: deemhow.wanglin@hotmail.com

Skype: wanglin-deemhow | Whatsapp: +86-13908633984

原始邮件

发件人: agalaviz<agalaviz@integpa.com>

收件人: 'Wang Lin'<deemhow.wanglin@hotmail.com>

发送时间: 2016年10月10日(周一) 22:22

主题: RE: 回复: Rom 743 - Overolles - Integ Panama Corp

Hi Wang, good morning.

Remember this quote please.

Thanks.



De: Wang Lin [mailto:deemhow.wanglin@hotmail.com] Enviado el: viernes, 07 de octubre de 2016 11:40 a.m. Para: agalaviz Asunto: RE: 回复: Rom 743 - Overolles - Integ Panama Corp
Dear Galaviz,
Many thanks for your reply.
I will check with our agent tomorrow. Tomorrow is the first working day after our holiday.
Appreciate your understanding and support!
Thanks & best regards,
Wang Lin
Business Manager
T: +86-27-8275 1206 F: +86-27-8275 0762 E: <u>deemhow.wanglin@hotmail.com</u>
Skype: wanglin-deemhow Whatsapp: +86-13908633984
原始邮件
发件人: agalaviz <agalaviz@integpa.com></agalaviz@integpa.com>
收件人: 'Wang Lin'< <u>deemhow.wanglin@hotmail.com</u> >
发送时间: 2016年10月7日(周五) 02:24
主题: RE: 回复: Rom 743 - Overolles - Integ Panama Corp
Wang,

Can you quote by air and by acean?

I want to compare.

Thnaks.



De: Wang Lin [mailto:deemhow.wanglin@hotmail.com] **Enviado el:** jueves, 06 de octubre de 2016 01:14 p.m.

Para: agalaviz

Asunto: 回复: Rom 743 - Overolles - Integ Panama Corp

Dear Galaviz,

How are you,my friend?

That's great to receive your news. You mean two hundred pieces by air to your country?

Please kindly confirm the quantity and shipping way so that we check the freight cost.

Thanks a lot!

Looking forward to hearing from you.

Thanks & best regards,

Wang Lin

Business Manager

T: +86-27-8275 1206 | F: +86-27-8275 0762 | E: deemhow.wanglin@hotmail.com

Skype: wanglin-deemhow | Whatsapp: +86-13908633984

原始邮件

发件人: agalaviz<agalaviz@integpa.com>

收件人: 'deemhow.wanglin'<<u>deemhow.wanglin@hotmail.com</u>>

发送时间: 2016年10月6日(周四) 03:26

主题: Rom 743 - Overolles - Integ Panama Corp

Hi Wang,

Long time not talking. I hope you are fine.

I want to buy more overolls.

Do you remember this quote?

					QUUTA	HUN		
To:Mr.Alb								
Ref. NO.:	DH-CA50	06				PRC USD/PC	MOQ	Carte
Photo	Item No.	Description	Material	Weight (GSM)	Specification	CIF COLON FREE ZONE	PCS	1
1	CA-506	Microporou s Coverall	Microporous Film Laminated on Spunbond Polypropylene	50	White,Style C,Size XL: 175x138cm	\$0.7500	5,000	52
11						\$0.7400	10,000	
14						50,7550	23,000	

I need 200 overolls, Can you give me price CIF PANAMA?

Thanks.



				#	Month	Year	Last Rev:				
				16	11	2015	10/20/2015				
			Gestión de Control de Calidad/ Quality Manageme								
Ingeniera Integral					FO-INT-ING-CI	DE001-REV00					
			Commercial Bid Ev	/aluatio	1 CBE						
Material Code #/ Codigo del Material:		SVD 0	SVP-0 Fecha/ Date: 01/11								
Material Code #/ Codigo del Material:		34-0			Realizado por/ By:		AG				
Descripcion/ Description:		Overalles									
Disciplina/ Discipline:	HVAC	Type: CONSUMIBLE									

Description/ Descripcion			Vendor 1	Vendor 2	Vendor 3	Vendor 4	Vendor 5	Vendor 6	Vendor 7	Vendor 8	Vendor 9	Vendor 10
Vendor Name:	Codigo BOM	Monto presupuestado	DEEMHOW	JIAXING ZE RONG TEXTILE CO.,LTD	Wuhan Yunhua Microsafe	XianTao KangHui Non Wovens						
Aprobado TBE / Approved Technical Bid Eespecification TBE :			no aplica	no aplica	no aplica	no aplica						
Plazo de entrega/ Delivery Date:			30 días	50 dias	50 dias	50 dias						
Lugar de entrega/ Location:			CIF PANAMA	FOB Shangai	FOB Shangai	FOB Shangai						
Condiciones de Pago/ Shippment Terms			30% para producir, 70% para emitir BL	30% para producir, 70% para emitir BL	30% para producir, 70% para emitir BL	30% para producir, 70% para emitir BL						
Garantia			no aplica	no aplica	no aplica	no aplica						
Envió TDE			no aplica	no aplica	no aplica	no aplica						
Envió Submittals			si	no	no	no						
Costo/ Cost:	SVP-0	no especificado	B/. 3,040.00	B/. 1,580.00	B/. 1,760.00	B/. 3,000.00						
Moneda/ Currency:			Dolares	Dolares	Dolares	Dolares	Dolares	Dolares	Dolares	Dolares	Dolares	Dolares
OBSERVACIONES			With hood, no boot, elastic cuffs/waist, zipper front with flap.	Deben ser al menos 5mil unidades								
	•	<u>, </u>	•		,	,			*			
Approved by:												
Date:												
Name:												

Dear Mr. Alba Galaviz,

Hope you had a nice weekend!

De:

Para:

Asunto:

Good day!

Enviado el:

The total volume is about 2.5cbm of 2,000pcs. Please kindly find the following for your confirmation.
Air shipment to Panama City, Panama: USD1.52/pc.
At the other side, could you please send me your shipping mark of the outer carton? The production time is shorter and shorter. I hope to check there is not trouble on this.
Looking forward to hearing from you.
Thanks & best regards,
Wang Lin Business manager
发件人: <agalaviz@integpa.com> 日期: Fri, 8 Jan 2016 14:32:50 -0500 至: admin <deemhow.wanglin@hotmail.com> 主题: RE: Sample Perfect, I will wait. I want to close this deal by Monday if is possible.</deemhow.wanglin@hotmail.com></agalaviz@integpa.com>
Regards,

Deemhow-Wang Lin <deemhow.wanglin@hotmail.com>

lunes, 11 de enero de 2016 03:52 a.m.

agalaviz@integpa.com

Re: Sample

De:

Peter Nie <peter@whmicrosafe.cn>

Enviado el:

viernes, 08 de enero de 2016 09:54 a.m.

Para:

agalaviz

CC:

Thomas Rodriguez

Asunto:

答复:答复: [agalaviz@integpa.com]Price inquiry from Alba in Panama

Hello Alba,

Thanks for your close attention!

For 2000pcs order, the total volume is only 2.5CBM, 40 cartons, 360KGS.

As now my forwarders are off from work, I failed to get shipping charge rate by both air and sea, I think if possible, you could check this rate with your agent.

The FOB Shanghai price is USD0.88/pc, means total FOB cost is USD1760.

I think the shipping charge would be less than 150 dollars by sea.

If by air, the cost would be approx. 2200 dollars.

As the time is urgent, the order should be confirmed in this week, otherwise, the delivery date would be delayed to March early.

Pls comment and advise your idea.

Thanks and best regards,

Peter Nie

Wuhan Yunhua Microsafe Protective Products Co., Ltd.

T: 0086 27 83668949

F: 0086 27 83668949

M: 0086 18802776785

E: peter@whmicrosafe.cn

Whatsapp:008618802776785

Skype: niepengdeemhow

W: http://whmicrosafe.en.alibaba.com

发件人: <agalaviz@integpa.com>

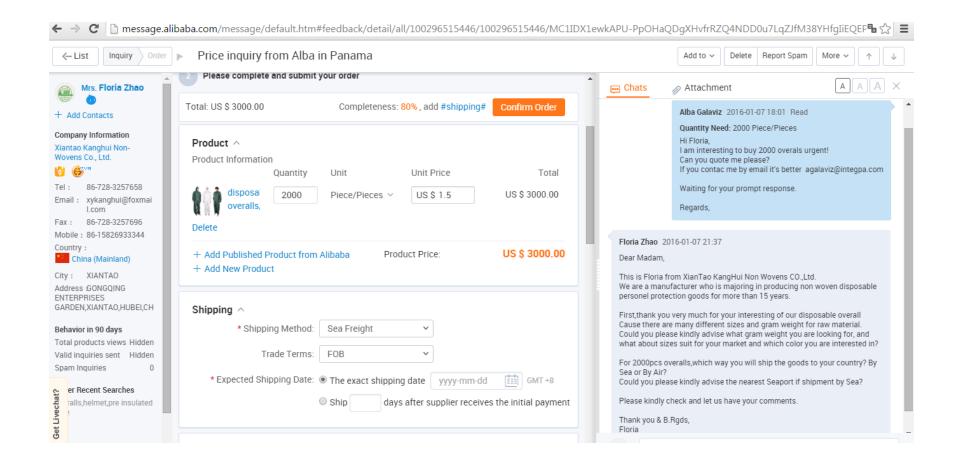
发送时间: 2016年1月8日(星期五) 22:39

收件人: Peter Nie <peter@whmicrosafe.cn>

抄 送: Thomas Rodriguez <trodriguez@integpa.com>

主 题: RE: 答复: [agalaviz@integpa.com]Price inquiry from Alba in Panama

Peter.



JIAXING ZE RONG TEXTILE CO.,LTD

906 Longwei Building, Chengnan Road, JiaXing, ZheJiang, China TEL:(86) 0573-82079983 FAX: (86) 0573-82510121

Quotation Sheet

To: Date: Dec 05th,2015

Expiry Date: 20 days

Contact:Tel:

lmage	Name	Clothing Specification	Packing	Unit	FOB Shanghai	Net.weight(KG)	Gros.weight(KG)
	PP nonwoven,dispo sable coverall,elastic on hood,cuff,back waist,ankle,colo r:White	166*138CM,38G	1pcs/bag,50 pcs/ctn,50*30 *35cm		US\$0.785	7.50	8.00

Remark: Above price is according to qty 5W, it will be correction according to your measurement , packing method and final qty.

Payment term: T/T before shipment (30% deposit, 70% before shipping)

Delivery time: 25days after get your final confirmed order.

Contact:Bella Ren Whechat:bellaren83 Cell#86-15868373120 Email: sales35@yuanyubio.com



Room 1101, No.66-16 Jiefang Avenue, Wuhan, China

Tel.: +86-27-8275 1206 Fax: +86-27-8275 0762 Email: deemhow.wanglin@hotmail.com

QUOTATION

To:Mr.Alba Galaviz

Ref. NO.: DH-CA506 Date: Dec. 07, 2015

1(C1. 1 (O	DII CITY											z are.	Dec. 07, 2015
				Maiabt		PRC USD/PC	MOQ	Carto	n Size	e(cm)	СВМ		
Photo	Item No.	Description	Material	Weight (GSM)	Specification	CIF COLON	PCS	L	W	Н	/CTN	Packing	REMARK
				` ,		FREE ZONE							
	CA-506	Microporou s Coverall	Microporous Film Laminated on Spunbond Polypropylene	50	White,Style C,Size XL: 175x138cm	\$0.7500	5,000	52	30	39	0.0608	5opcs/carton	Water-proof, Air permeable.
						\$0.7400	10,000						
40						\$0.7550	23,000						

Style C: With hood, no boot, elastic cuffs/waist, zipper front with flap.

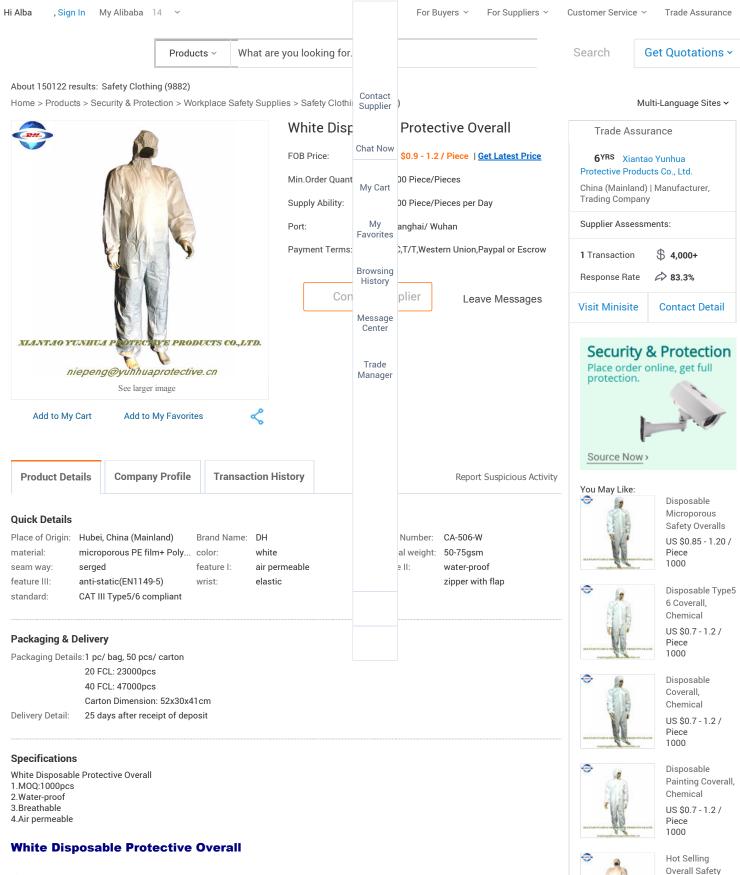
Price Term: FOB Shanghai

Price Validity: 30 Days

Payment: 30% Deposit By T/T, Balance Against B/L Copy

Lead Time: 30 Days After Receipt of Deposit

Contact Person: Mr. Wang Lin



OVERALL DATA

1.Material:

7/1/2016

Tyvek Alternative(Microporous Film Laminated On SpunBonded Polypropylene)

Clothing US \$0.90 - 1.2 / Piece 1000



DuPont Tyvek Alternative is one ideal material to make dispsoable protective coverall suits with good quality of excellent breathability and water-proof property, at medium cost.

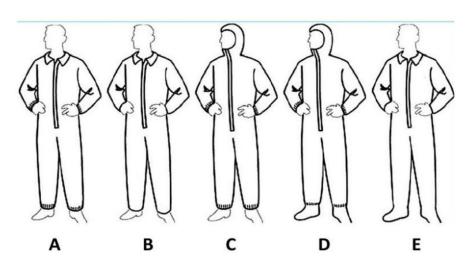
	NO	N-WOVEN MA	ATERIAL COMP	ARE	
			Materia	al	
Property	SBPP	SMS	SBPP+PE	Tyvek Alternative (Microporous SF)	Tyvek
Color	W/B/G/Y	W/B	W/Y	W	w
Density(GSM)	10-70	30-60	30-60	50-70	42
Water-proof		++++	++++	++++	++++
Air-permeable	++++	++++		++	+++
Dust-proof		+++	++++	++++	++++
Cost Level	Low	Medium	Medium	Medium+	High

2.Style:

Style C coverall is most popular

Style D coverall could provide perfect protection from head to foot

STYLE



Style A: collar, elastic cuffs/ankles;

Style B: collar, open cuffs/ankles;

Style C: attached hood, no boot, elastic cuffs/ankles (Classic Style);

Style D: attached hood/boot, elastic cuffs/ankles;

Style E: collar, attached boot, open cuffs.

3.Seam way:

serged for Type6



US \$0.90 - 1.20 / Piece 20000



Painter Coverall Uniform US \$1.30 - 1.50 / Piece 10000 Piece/Pieces



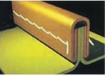
Disposable Protective Overall Suit US \$0.50 - 1.20 / Piece 1000

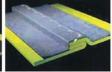


Protective Apparel,White PP Lab Coat US \$0.2 - 0.4 / Piece 5000 bound for Type5/6 tape sealed for Type4/5/6 ultrasonic weld for Type3/4/5/6

SEAM WAY









Serged

Bound

Serged and tape sealed

Ultrasonic weld

Our advantage 5-thread seam: Made in sewing three lines of polyester yarn and two interlock format, ensuring extreme tensile strength, while making it difficult to tear at the seams. See next picture:



4.Coverall Standard and Feature:

SUPERIOR BODYWEAR

CAT III TYPE5/6 COVERALL











C € Category III

The perfect cutting and special design of this superior coverall uniform is guaranteed to offer protection without compromising comfort. It's with optimised body fit and increased range of movement.

- Good breathability
- Low thermal resistance
- Good mechanical strength
- Thermal resistance(EN31092:1994):M2.K/W___Rct:0.013
 Water vapour resistance(EN31092:1994):M2.Pa/W Ret:10.96

Fabric Material

- Microporous PE film laminated on Spunbond Polypropylene non-woven
- Soft, durable, breathable, anti-static, anti-bacterial
- White/Orange available

Protection Level

- TYPE5 EN ISO 13982-1 [2] DRY PARTICLE SUIT
- TYPE6 EN 13034 REDUCED LIQUID SPRAY SUIT
- EN1149-5 ANTI-STATIC

5.Size:

Height: From Shoulder to Ankle

Chest: Chest Circle

Your standard size chart is welcome!!!

	COVERALL SIZE CHART								
СМ	s	м	L	XL	XXL	XXXL	XXXXL	XXXXXL	
HEIGHT	160	165	170	175	180	185	190	195	
CHEST	132	134	136	138	140	142	144	146	

6.Application:

	COVERALL APPLICATION					
A:	Asbestos removal, stripping, and clear-up or handling					
B:	Fiber exposure and fiberglass products manufacturing					
C:	Pharmaceutical manufacturing					
D:	Painting and spraying					
E:	Electronic assembly and insulation laying					
F:	Mining, wood, and metal processing					
G:	Motor vehicle and ship building					
H:	Agriculture and veterinary services					
l:	Industrial manufacturing and maintenance					

COVERALL DETAILS

HOOD WITH ELASTIC







MORE COVERALL PHOTOS





XIANTAO YUNHUA PROPERTE PRODUCTS CO.,LTD.

niepeng@yunnuaprotective.cn





XIANTAO YUNHUA PROTECTIVE PRODUCTS CO.,LTD.

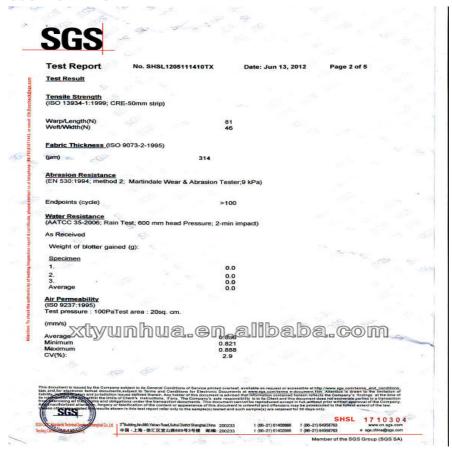
niepeng@yunhuaprotective.cn





niepeng@yunhuaprotective.cn

SGS TEST REPORT



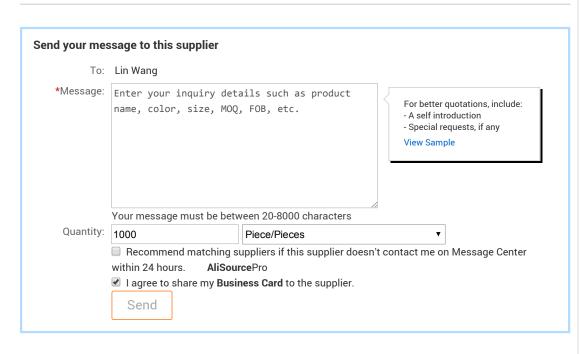
OUR WORKPLACE



WHY USP

- 1. We're professional manufacturer!!!
- 2. We're regarding quality as our life!!!
- 3. We're using 5 thread sewing machine for coverall suits!!!
- 4. We're concerned about every deal details!!!

COVERALL SAMPLE FREE!!!!!!!!!!!!!!!!



Not exactly what you want? 1 request, multiple quotations Get Quotations Now >>

7/1/2016 White Disposable Protective Overall - Buy Working Coverall, Disposable Coverall, White Coverall Product on Alibaba.com

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red wing coverall	fire retardant coverall	work pants
lab coat		
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