

**De:** Jenny <zmglove1@zmsafty.com>  
**Enviado el:** jueves, 06 de julio de 2017 08:12 p.m.  
**Para:** agalaviz@integpa.com  
**Asunto:** Re: Request for Catalog - Integ Panama

**Importancia:** Alta

Hello Alba Galaviz,

Following pls find the quotation:

- Item 14: USD1.48/pair FOB Shanghai based on 1000 pairs
- Item 15: USD1.56/pair FOB Shanghai based on 1000 pairs
- Item 30: USD0.35/pair FOB Shanghai based on 6000 pairs
- Item 31: USD0.39/pair FOB Shanghai based on 6000 pairs

If any request, just let me know freely.

Thanks&best regards,  
Jenny

----- Original Message -----  
**From:** [agalaviz@integpa.com](mailto:agalaviz@integpa.com)  
**To:** 'Jenny' ; [zmglove1@zmsafty.com](mailto:zmglove1@zmsafty.com)  
**Sent:** Thursday, July 06, 2017 10:56 PM  
**Subject:** RE: Request for Catalog - Integ Panama

Hi Jenny,  
Can you please quote me the follow gloves:

14		13gauge HPPE fiber cut resistant glove with PU in palm, cut level 3, knitted wrist, MOQ: 1000 pairs	15		13gauge HPPE fiber cut resistant glove with PU in palm, cut level 5, knitted wrist, MOQ: 1000 pairs
30		13gauge polyester liner, with crinkle latex dipped on palm, knitted wrist, MOQ: 6000 pairs	31		10 gauge T/C (10' SX2 threads) lining, with crinkle latex dipped on palm, knitted wrist, MOQ: 6000 pairs

Thanks.

Alba Galaviz  
Gerente de Procura  
Teléfono: +507 202-1021 / +507 202-1022  
e-mail: [agalaviz@integpa.com](mailto:agalaviz@integpa.com)



VENEZUELA

Ubicación: Av. Río Gaura y Paraguri, Centro Comercial  
la Placinda, Piso 3 Oficina 309-310, Caracas, Venezuela  
Teléfono: +54 212-979-6906

COSTA RICA

Ubicación: Calle Poderosos, de Holcim, 100 mts al este,  
Cortijo a Obisdegue Milano, Costa Rica  
Teléfono: +506 2239-2000

PANAMÁ

Ubicación: Avenida Balboa, Balboa Plaza,  
Piso 4, Oficina 412  
Teléfono: +507 305 3453

BRAZIL

Av. Engenheiro Luis Carlos Berrini,  
1140-7 andar CEP 04571-000  
São Paulo - Brasil  
Teléfono: +55 11 4837-5744

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[www.integbr.com](http://www.integbr.com)

**De:** Jenny [<mailto:sales5@huayiglove.com>]  
**Enviado el:** miércoles, 05 de julio de 2017 07:23 p.m.  
**Para:** [agalaviz@integpa.com](mailto:agalaviz@integpa.com)  
**Asunto:** Re: Request for Catalog - Integ Panama

Hello Alba Galaviz,

Sure, here is my another mail: [zmglove1@zmsafty.com](mailto:zmglove1@zmsafty.com)

If any glove model you are interested, just let me know freely, we'll check the best price for you.

Waiting for your advice.

Best regards,  
Jenny

----- Original Message -----  
**From:** [agalaviz@integpa.com](mailto:agalaviz@integpa.com)  
**To:** 'Jenny'  
**Sent:** Thursday, July 06, 2017 12:55 AM  
**Subject:** RE: Request for Catalog - Integ Panama

Jenny,

1

I have some problems with your email , Do you have another email?

**Alba Galaviz**  
Gerente de Procura  
Teléfono: +507 202-1021 / +507 202-1022  
e-mail: [agalaviz@integpa.com](mailto:agalaviz@integpa.com)





**InTeg**  
Ingeniería Integral

<p><b>VENEZUELA</b> Ubicación: Av. Río Chaura y Paraguri, Centro Comercial la Pirámide, Piso 3 Oficina 309-310, Caracas, Venezuela Teléfono: +58 212 979-8985</p>	<p><b>COSTA RICA</b> Ubicación: Calle Robertson, de Holoim, 100 mts al este, Contiguo a Oficinas Milano, Costa Rica Teléfono: +506 2239-2006</p>	<p><b>PANAMÁ</b> Ubicación: Avenida Balboa, Balboa Plaza, Piso 4, Oficina 412 Teléfono: +507 358 3483</p>	<p><b>BRAZIL</b> Av. Engenheiro Luis Carlos Berrini, 1140 7 andar CEP 04571-000 São Paulo - Brasil Teléfono: +55 11 4837 5744</p>
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De: Jenny [<mailto:sales5@huayiglove.com>]  
Enviado el: lunes, 03 de julio de 2017 08:04 p.m.  
Para: [agalaviz@integpa.com](mailto:agalaviz@integpa.com)  
Asunto: Re: Request for Catalog - Integ Panama

Hello Alba Galaviz,  
  
Thanks for your mail, I'm fine.

According to your request, attached is our catalog of some gloves for your review. Or you can visit our website:  
<https://huayigloves.en.alibaba.com/>

If any item interest you, just let me know freely, we'll check best price for you accordingly.

Waiting for your advice.

Best regards,  
Jenny

----- Original Message -----  
From: [agalaviz@integpa.com](mailto:agalaviz@integpa.com)  
To: 'Jenny'  
Sent: Tuesday, July 04, 2017 3:14 AM  
Subject: Request for Catalog - Integ Panama

Hi Jenny, How are you?  
Long time not talking, I hope you are doing well.

I want to buy some gloves and mask again.

Can you please send to me your catalog?

Waitting for your prompt response,

Best Regards.

**Alba Galaviz**  
Gerente de Procura  
Teléfono: +507 202-1021 / +507 202-1022  
e-mail: [agalaviz@integpa.com](mailto:agalaviz@integpa.com)





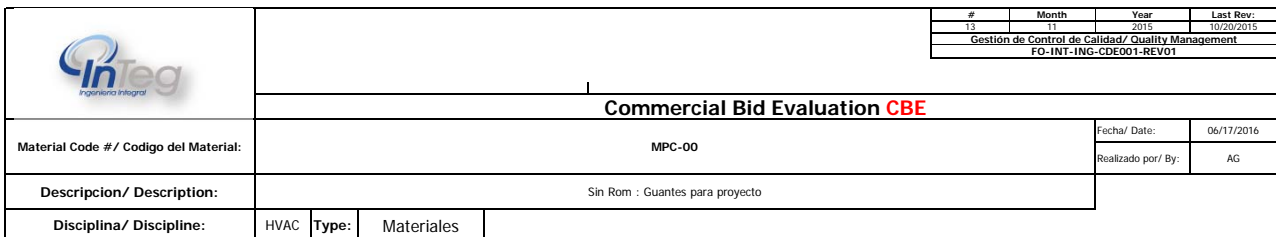
**InTeg**  
Ingeniería Integral

<p><b>VENEZUELA</b> Ubicación: Av. Río Chaura y Paraguri, Centro Comercial la Pirámide, Piso 3 Oficina 309-310, Caracas, Venezuela Teléfono: +58 212 979-8985</p>	<p><b>COSTA RICA</b> Ubicación: Calle Robertson, de Holoim, 100 mts al este, Contiguo a Oficinas Milano, Costa Rica Teléfono: +506 2239-2006</p>	<p><b>PANAMÁ</b> Ubicación: Avenida Balboa, Balboa Plaza, Piso 4, Oficina 412 Teléfono: +507 358 3483</p>	<p><b>BRAZIL</b> Av. Engenheiro Luis Carlos Berrini, 1140 7 andar CEP 04571-000 São Paulo - Brasil Teléfono: +55 11 4837 5744</p>
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Libre de virus. [www.avg.com](http://www.avg.com)






Aprobado <b>TBE</b> / Approved Technical Bid Eospecification <b>TBE</b> :	si					
Aprobado <b>RFA</b> / Approved <b>RFA</b> :	si					
Plazo de entrega/ Delivery Date:	3 DIAS					
Lugar de entrega/ Location:	en proyecto					

[illegible]

**Henan Huayi Glove Company Ltd.**  
**No.3 Dongfeng Road, Zhengzhou, China**  
**Tel: 86-371-63550688 Fax: 86-371-63550266**  
**Email: sales5@huayiglove.com**

## QUOTATION

Item	Picture	Description	Price	Item	Picture	Description	Price
1		7Gauge bleached polycotton liner, with double side pvc dots, knitted wrist, weight: 800g/dozen	USD0.28/pair FOB Shanghai	2		Cow split leather gloves, reinforced double palm, stripe cotton back, rubberized cuff, half lining, AB grade	USD0.93/pair FOB Shanghai
3		10Gauge bleached polycotton liner, film latex coating on palm, knitted wrist	USD0.42/pair FOB Shanghai				

### Quotation list

picture	discription	quantities	quotations:CFR Colon,Panama	our products pictures
	clear glasses(not same as your picture)	2000pcs	USD0.45/PC	
	black glasses	2000pcs	USD0.45/PC	
	grey yarn blue latex gloves	5000pcs	USD0.58/PC	
	welding gloves	2000pcs	USD1.28/PC	

**De:** judy@adtomall.com  
**Enviado el:** jueves, 28 de enero de 2016 01:40 a.m.  
**Para:** agalaviz  
**Asunto:** Re:RE:ADTO GROUP--Here comes treasure! - Gloves

Hi Alba,

Many thanks for your quick confirmation.  
Please check the offer as follows:



Details: Grey Yarn Blue Latex Gloves  
MOQ: 1000 Dozen **OK**

**Unit Price: CIF Colon USD\$7.6/Dozen**



Details: Cow Split Leather Glove  
200-220g/pair, 10.5 inch  
Double palm, strip cotton back  
Cotton lined palm with un lined back, rubberized cuff  
MOQ: 500 Dozen **OK**

**Unit Price: CIF Colon USD\$15/Dozen**

If any other problem, please let me know.

Waiting for your good news!



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Best regards

**Judy Zhu**

-----  
Mob:(+86)-13618472699

Tel: (+86)-731-85523079

E-mail:[judy@adtomall.com](mailto:judy@adtomall.com)

WhatsApp/Viber:(+86)-13618472699  
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Add: Room 1107,Mingcheng international Building, No.46 Renmin East Road, Changsha, Hunan, China

Tel: (+86)-731-83882443

Fax: (+86)-731-88660576

Website: [www.adtogroup.com](http://www.adtogroup.com)

---

**From:** [agalaviz@integpa.com](mailto:agalaviz@integpa.com)

**Date:** 2016-01-27 21:53

**To:** [judy@adtomall.com](mailto:judy@adtomall.com)

**Subject:** RE: RE: ADTO GROUP--Here comes treasure! - Gloves

Judy, the models are perfect for me.



Details:Grey Yarn Blue Latex Gloves

MOQ:1000 Dozen **OK**



Details:Cow Split Leather Glove

200-220g/pair,10.5 inch

Double palm,strip cotton back

Cotton lined palm with un lined back,rubberized cuff  
MOQ:500 Dozen **OK**

Please quote your MOQ but CIF COLON, PANAMA?

Regards,

Alba Galaviz  
Gerente de Procura  
Teléfono: +507 202-1021 / +507 202-1022  
e-mail: agalaviz@integpa.com



**VENEZUELA**  
Ubicación: Av. Río Caure y Paraguri, Centro Comercial la Pirámide, Piso 3 Oficina 309-310, Caracas, Venezuela  
Teléfono: +58 212-979-8886

**COSTA RICA**  
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Carrizal a Oficinas Milani, Costa Rica  
Teléfono: +506 2239-2006

**PANAMÁ**  
Ubicación: Avenida Balboa, Balboa Plaza  
Piso 4, Oficina 412  
Teléfono: +507 398-3483

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**De:** judy@adtomall.com [mailto:judy@adtomall.com]

**Enviado el:** miércoles, 27 de enero de 2016 12:57 a.m.

**Para:** agalaviz

**Asunto:** Re: RE: ADTO GROUP--Here comes treasure! - Gloves

Hi Alba,

Thanks for your quick confirmation.

Please check following hot-selling type glove:



Details:Grey Yarn Blue Latex Gloves

MOQ:1000 Dozen



Details:Cow Split Leather Glove



200-220g/pair,10.5 inch  
Double palm,strip cotton back  
Cotton lined palm with un lined back,rubberized cuff  
MOQ:500 Dozen

I am sorry what do you mean "UND"?  
Please check and confirm the quantity so that I can offer you best.  
Thanks for your time and waiting for your good news!

---

Best regards

**Judy Zhu**

-----  
Mob:(+86)-13618472699  
Tel: (+86)-731-85523079  
E-mail:[judy@adtomall.com](mailto:judy@adtomall.com)  
WhatsApp/Viber:(+86)-13618472699  
-----



**ADTO GROUP**

Add: Room 1107,Mingcheng international Building, No.46 Renmin East Road, Changsha, Hunan, China  
Tel: (+86)-731-83882443  
Fax: (+86)-731-88660576  
Website: [www.adtogroup.com](http://www.adtogroup.com)

---

**From:** [agalaviz@integpa.com](mailto:agalaviz@integpa.com)  
**Date:** 2016-01-27 10:59  
**To:** [judy@adtomall.com](mailto:judy@adtomall.com)  
**Subject:** RE: ADTO GROUP--Here comes treasure! - Gloves

Judy,

This is the kind of gloves what I need.

I want to buy 2 kind, and 2,000 und for each one, please see:

	<p><b>grey yarn blue latex gloves</b></p>
	<p><b>welding gloves</b></p>

Maybe if you have a catalog I can choose, but if you can quote with this photos it would be perfect.

Let me know.

Can you quote me CIF PANAMA? The name of the port is Colon.  
Send me specification and photos of the product that you offer to me.

Regars,

Alba Galaviz  
Gerente de Procura  
Teléfono: +507 202-1021 / +507 202-1022  
e-mail: agalaviz@integpa.com

**VENEZUELA**  
Ubicación: Av. Río Caura y Paraguri, Centro Comercial la Pirámide, Piso 3 Oficina 309-310, Caracas, Venezuela  
Teléfono: +58 212-879-8885

**COSTA RICA**  
Ubicación: Calle Potrerillos, de Holcim, 100 mts al este, Contiguo a Oficinas Milano, Costa Rica  
Teléfono: +506 2239-2006

**PANAMÁ**  
Ubicación: Avenida Balboa, Balboa Plaza, Piso 4, Oficina 412  
Teléfono: +507 308-3483

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De: [judy@adtomall.com](mailto:judy@adtomall.com) [<mailto:judy@adtomall.com>]

Enviado el: martes, 26 de enero de 2016 08:48 p.m.

Para: agalaviz

Asunto: Re:ADTO GROUP--Here comes treasure!

Hi Alba,

Have a good day!

This is Judy from ADTO GROUP in China.

Regarding for your enquiry, please let me know what kind of glove do you want to buy?  
Our main line is cotton gloves, PVC dotted cotton glove, leather gloves.

By the way, have you imported gloves from China before?  
Hope to hearing from you soon!

---

Best regards

**Judy Zhu**

-----  
Mob: (+86)-13618472699

Tel: (+86)-731-85523079

E-mail: [judy@adtomall.com](mailto:judy@adtomall.com)

WhatsApp/Viber: (+86)-13618472699  
-----



**ADTO GROUP**

Add: Room 1107, Mingcheng international Building, No.46 Renmin East Road, Changsha, Hunan, China

Tel: (+86)-731-83882443

Fax: (+86)-731-88660576

Website: [www.adtogroup.com](http://www.adtogroup.com)

----- 原始邮件 -----

主题：Inquiry from Alba Galaviz about your Free samples Custom Working Safety Gloves, Warm And Safety Work Safety Gloves, Wholesale Safety Hand Gloves.

发件人：feedback@service.alibaba.com

收件人：Summer <summer@adtomall.com>, Summer <info@adtogroup.com>, Celia <mary@hsssteel.com>

抄送：



The following message was generated before 25 Jan 2016 19:13(P

This message was sent to you only

Registered Location and Message Origin:  PANAMA Message IP: 190.14.200.\*



The buyer has instructed Alibaba.com to recommend more selected suppliers if you don't reply to this inquiry within 24 hours via Message Center at My Alibaba. You can click [Reply now](#) below to respond.

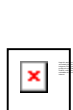
Dear Summer Chen, you got a message:



**Alba Galaviz**

**Inquiry from Alba Galaviz about your Free samples Custom Working Safety Gloves, Warm And Safety Work Safety Gloves, Wholesale Safety Hand Gloves.**

25 Jan 2016 19:13



[Free samples Custom Working Safety Gloves, Warm And Safety Work Safety Gloves, Wholesale Safety Hand Gloves](#)

Hi,

I want to buy 2000 safety gloves.

Please contact me by email, [agalaviz@integpa.com](mailto:agalaviz@integpa.com), urgent.

Regards,

**Reply Now**

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**=={"feedbackid":"100301494414"}== ==sendReason:new message**

**To :**

Ingenieria Integral  
Avenida Balboa, Plaza Balboa, piso 4,  
oficina 412 ,  
Ciudad de Panama

**Attn.** Alba Galaviz

## QUOTATION

Our Ref.	QTPG036822
Date	14/06/2016
Tel	+(507) 398-3483
Fax	N/A
Sales Rep.	Tang Hooi Ting
Page No.	1

It is our pleasure to offer you our best price as below:-

Art No.	Description	Lead Time	Quantity	Unit Price	Amount
B104	380g Cotton Knitted Gloves. ** Packing: 50 dozens /bag. ** Sewing Line: Yellow ** Lead - time: Ex-stock either 60-75 days	Ex-Stock	1 dozen	US\$ 1.330	US\$ 1.33
A104	400g Cotton Knitted Gloves. ** Packing: 50 dozens /bag. ** Sewing Line: Green ** Lead - time: Ex-stock either 60-75 days	Ex-Stock	1 dozen	US\$ 1.380	US\$ 1.38
A105	500g Cotton Knitted Gloves. ** Packing: 50 dozens /bag. ** Sewing Line: Blue ** Lead - time: Ex-stock either 60-75 days	Ex-Stock	1 dozen	US\$ 1.580	US\$ 1.58
A106	600g Cotton Knitted Gloves. ** Packing: 50 dozens /bag. ** Sewing Line: Red. ** Lead - time: Ex-stock either 60-75 days	Ex-Stock	1 dozen	US\$ 1.680	US\$ 1.68
A108	800g Cotton Knitted Gloves. ** Packing: 40 dozens/ bag. ** Sewing Line: White ** Lead - time: Ex-stock either 60-75 days	Ex-Stock	1 dozen	US\$ 2.000	US\$ 2.00

Terms of Payment : Prepaid

Validity : 30 days

Delivery : Ex-Stock Items can be delivered within 48 hours, subject to prior sale. Otherwise lead time above will be applicable.

Special Note : [1] The prices quoted above are ex-warehouse, Penang. Freight charges can be calculated & added when the order quantity is known.  
: [2] Same item with different size/color might have different lead time and MOQ than the information stated above.  
Please check with us for more details.

We hope the above quotation meets your kind requirement. Please do not hesitate to contact us if you need further information.  
Thank you for your enquiry.

P08QR02-1301 Note : This is a computer generated document, no signature is required.

**Head Office:**

Plot 237, Lengkok Perindustrian Bkt Minyak 3,  
Bukit Minyak Industrial Estate,  
14100 Simpang Ampat, Penang, Malaysia.

Tel : **604-5023882** (8 Lines)  
Fax#1 : **604-5081882** (General & Sales)  
Fax#2 : **604-5070882** (Accounts & Purchasing)



**To :**

Ingenieria Integral  
Avenida Balboa, Plaza Balboa, piso 4,  
oficina 412 ,  
Ciudad de Panama

**Attn.** Alba Galaviz

## QUOTATION

Our Ref.	QTPG036822
Date	14/06/2016
Tel	+(507) 398-3483
Fax	N/A
Sales Rep.	Tang Hooi Ting
Page No.	2

It is our pleasure to offer you our best price as below:-

Art No.	Description	Lead Time	Quantity	Unit Price	Amount
PVCDG	PVC Dotted Gloves. ** With Orange PVC Dots. ** Packing: 40 dozens /bag. ** Lead - time: Ex-stock either 60-75 days	Ex-Stock	1 dozen	US\$ 2.420	US\$ 2.42
GNR-01/B/S9	SAFETYWARE Gripper-NR Blue Rubber Palm Coated Gloves. ** Sizes Available: 8 - 10 ** Packing: 12 pairs per bag, 120 pairs per carton. ** Lead - time: Ex-stock either 60-75 days  -----NOTE----- [1] Payment Term = Advance T/T (40% upon order confirmation + 60% before shipment). [2] INCOTERM = Ex-warehouse, Penang  ** Requestor: Alba Galaviz	Ex-Stock	1 pair	US\$ 0.840	US\$ 0.84

Terms of Payment : Prepaid

Validity : 30 days

Delivery : Ex-Stock Items can be delivered within 48 hours, subject to prior sale. Otherwise lead time above will be applicable.

Special Note : [1] The prices quoted above are ex-warehouse, Penang. Freight charges can be calculated & added when the order quantity is known.  
: [2] Same item with different size/color might have different lead time and MOQ than the information stated above.  
Please check with us for more details.

We hope the above quotation meets your kind requirement. Please do not hesitate to contact us if you need further information.

Thank you for your enquiry.

P08QR02-1301

Note : This is a computer generated document, no signature is required.

**Head Office:**

Plot 237, Lengkok Perindustrian Bkt Minyak 3,  
Bukit Minyak Industrial Estate,  
14100 Simpang Ampat, Penang, Malaysia.

Tel : **604-5023882** (8 Lines)  
Fax#1 : **604-5081882** (General & Sales)  
Fax#2 : **604-5070882** (Accounts & Purchasing)

