



#	Month	Year	Last Rev:
13	11	2015	20/10/15
Gestión de Control de Calidad/ Quality Management			
FO-INT-ING-CDE001-REV01			

Commercial Bid Evaluation CBE

Material Code # / Código del Material:		Fecha/ Date:	06/05/16
		Realizado por/ By:	TR
Descripción/ Description:	BROCAS PARA TALADROS		
Disciplina/ Discipline:	HVAC	Type:	Consumibles

Aprobado TBE / Approved Technical Bid Eespecification TBE:	NO APLICA	NO APLICA	NO APLICA	NO APLICA	NO APLICA
Aprobado RFA / Approved RFA :	NO APLICA	NO APLICA	NO APLICA	NO APLICA	NO APLICA
Plazo de entrega/ Delivery Date:	45-50 DIAS A/D	3 DIAS	3 DIAS	3 DIAS	30 DIAS A/D
Lugar de entrega/ Location:	TOCUMEN	TOCUMEN	TOCUMEN	FOB	TOCUMEN

					Vendor Name:	Vendor 1 DANYANG TONGYU TOOL CO. LTD		Vendor 2 LACY		Vendor 3 ZHEN JIANG HTT-TOOL CO., LTD		Vendor 4 KUNSHAN HIGREDTOOLS CO., LTD		Vendor 4 ROBTOL	
Codigo B.O.M	Description/ Descricpion	Cant.	Und.	Monto Presupuestado	Condiciones de Pago/ Shippment Terms	Contado		Contado		CONTADO		CONTADO		CONTADO	
	BROCA Ø 1/4 PARA CONCRETO SDS	500	PZA	B/ 0.00		B/ 0.36	B/ 178.50	B/ 0.33	B/ 165.00		B/ 0.00	B/ 0.34	B/ 169.00	B/ 0.30	B/ 152.00
	BROCA Ø 1/2 PARA CONCRETO SDS	500	PZA	B/ 0.00		B/ 0.46	B/ 229.50	B/ 0.60	B/ 300.00		B/ 0.00	B/ 0.54	B/ 269.00	B/ 0.44	B/ 221.00
	BROCA Ø 3/4 PARA CONCRETO SDS	500	PZA	B/ 0.00		B/ 1.44	B/ 720.00	B/ 1.49	B/ 745.00		B/ 0.00	B/ 1.19	B/ 592.50		B/ 0.00
	BROCA Ø 3/8 PARA CONCRETO SDS	500	PZA	B/ 0.00		B/ 0.40	B/ 199.50	B/ 0.50	B/ 250.00	B/ 0.79	B/ 393.00	B/ 0.45	B/ 227.00	B/ 0.43	B/ 214.00
	BROCA Ø 1/4 PARA METAL HSS	500	PZA	B/ 0.00		B/ 0.45	B/ 224.00	B/ 0.26	B/ 130.00		B/ 0.00	B/ 0.41	B/ 207.00		B/ 0.00
	BROCA Ø 1/2 PARA METAL HSS	500	PZA	B/ 0.00		B/ 2.09	B/ 1,045.00	B/ 0.99	B/ 495.00		B/ 0.00	B/ 1.86	B/ 928.50		B/ 0.00
	BROCA Ø 3/4 PARA METAL HSS	500	PZA	B/ 0.00		B/ 9.79	B/ 4,894.00	B/ 1.73	B/ 865.00		B/ 0.00	B/ 5.66	B/ 2,829.00		B/ 0.00
	BROCA Ø 3/8 PARA METAL HSS	500	PZA	B/ 0.00		B/ 1.02	B/ 509.50	B/ 0.53	B/ 265.00	B/ 0.74	B/ 371.00	B/ 1.08	B/ 540.00		B/ 0.00
	BROCA Ø 7/8 PARA METAL HSS	500	PZA	B/ 0.00		B/ 16.05	B/ 8,024.00	B/ 2.48	B/ 1,240.00	B/ 5.29	B/ 2,645.50	B/ 9.55	B/ 4,774.00		B/ 0.00
	BROCA Ø 5/8 PARA METAL HSS	500	PZA	B/ 0.00		B/ 6.12	B/ 3,058.50	B/ 1.30	B/ 650.00	B/ 2.50	B/ 1,250.00	B/ 3.82	B/ 1,909.00		B/ 0.00
	BROCA Ø 1 PARA METAL HSS	500	PZA	B/ 0.00		B/ 18.63	B/ 9,314.00	B/ 3.35	B/ 1,675.00	B/ 6.06	B/ 3,029.50	B/ 12.97	B/ 6,484.50		B/ 0.00
							B/ 0.00						B/ 0.00		B/ 0.00
					ITBMS										
					Costo TOTAL/ TOTAL Cost :	B/ 28,396.50		B/ 6,780.00		B/ 7,689.00		B/ 18,929.50		B/ 152.00	
					Moneda/ Currency:	Dolares		Dolares		Dolares		Dolares		Dolares	

NOTA DE PROVEEDOR				500/piece MOQ			
OBSERVACIONES							
RECOMENDACIÓN							

QUOTATION LIST

VERSION: 2016.04.18

TERMS: FOB SHANG HAI OF CHINA

1. PGM SDS-plus hammer drill bit

Professional SDS-plus hammer drill bit, 35CrMo and 40Cr steel material, high quality DD series carbide tip developed with German company together, milled flute, shot-peening surface treatment, auto copper soldering tip attachment, Bosch authorized SDS-plus shank.



Diameter (inch)	Working Length (inch)	Overall Length (inch)	Unit price (USD)
3/8"	2-1/4"	4-1/4"	0.695
3/8"	4-1/4"	6-1/4"	0.786
3/8"	6"	8"	0.885
3/8"	8-1/4"	10-1/4"	0.98
3/8"	10-1/4"	12-1/4"	1.126
3/8"	16"	18"	1.565
3/8"	22"	24"	1.971

2. Clip hangers for SDS-plus shank drill bit



From left to right:

1. Big clip local made: USD0.08/pc

2. Small clip local made: USD0.07/pc

3. Rose Plastic SDS-plus DYC 36x74: USD0.1/pc

Note:

1. price includes sticker label

2. color can be at the customer's requirement

3. PP bag

Drill bit length (inch)	Unit price (USD)
4-1/4"	0.028
6-1/4"	0.039
8"	0.052
10-1/4"	0.064
12-1/4"	0.077
18"	0.111
24"	0.148

4. HSS twist drill bit, DIN338 standard reduced shank in bulk package

Diameter	Unit Price (USD)		
	M2 material fully ground, Bright surface	4341 material fully ground, bright	4241 material Roll forged, Black oxidized
3/8"	1.06	0.742	0.41
5/8"	3.356	2.500	1.502
7/8"	6.633	5.291	3.674
1"	7.914	6.059	4.505

Danyang Tongyu Tools Co., Ltd.

Houxiang Town, Danyang City, Jiangsu Province, China.
Tel:+86 511 86325949 Fax:+86 511 86333850

QUOTATION

16/04/16

(VALID FOR 40 DAYS.)

- 1) SDS plus concrete drill bits
Individually packed in plastic hanger

Size	Length	Unit Price	Quantity	Amount
1/4"	6"	US\$0.357	US\$150.00	US\$53.55
1/2"	6"	US\$0.459	US\$150.00	US\$68.85
3/4"	8"	US\$1.244	US\$150.00	US\$186.60
3/8"	6"	US\$0.399	US\$150.00	US\$59.85
Sub-total				US\$368.85



- 2) HSS for metal drills
10pcs packed in a PVC bag

Size	Length	Unit Price	Quantity	Amount
1/4"	4"	US\$0.448	US\$150.00	US\$67.20
1/2"	6"	US\$2.090	US\$150.00	US\$313.50
3/4"	7-5/8"	US\$9.788	US\$150.00	US\$1,468.20
3/8"	5"	US\$1.019	US\$150.00	US\$152.85
7/8"	7-5/8"	US\$16.048	US\$150.00	US\$2,407.20
5/8"	7-1/8"	US\$6.117	US\$150.00	US\$917.55
1"	7-5/8"	US\$18.628	US\$150.00	US\$2,794.20
Sub-total				US\$8,120.70



PRICE TERM: CIF Colon, Panama

PAYMENT TERM: 40% T/T IN ADVANCE, 60% T/T BEFORE SHIPMENT.

DELIVERY TIME: 45 - 55 DAYS AFTER RECEIVING YOUR 40% DEPOSIT.

KUNSHAN HIGREDTOOLS CO.,LTD

ADD:NO.607-F-555 HET ENG RD, HUAQIAO BIZ PARK, KUNSHAN-Z 15552 JIANGSU
CHINA

TEL:86-512 36809449 3633 FAX:86-512 36809001

QUOTATION SHEET

FOB SHANGHAI USD price

SDS concrete drills (SDS Plus Shank)

SIZE	QTY	two cutter	cross cutter
1/4" × 6"	150	\$0.277	\$0.338
1/2" × 6"	150	\$0.385	\$0.538
3/4" × 8"	150	\$0.892	\$1.185
3/8" × 6"	150	\$0.331	\$0.454

HSS for metal drills

SIZE	QTY	M2	M35(COBALT)
1/4" × 4"	150	\$0.414	\$0.638
1/2" × 6"	150	\$1.857	\$3.037
3/4" × 7-5/8"	150	\$5.658	\$7.074
3/8" × 5"	150	\$1.080	\$1.706
7/8" × 7-5/8"	150	\$9.548	\$11.923
5/8" × 7-1/8"	150	\$3.818	\$4.769
1" × 7-5/8"	150	\$12.969	\$16.000

Twist Drills (0.45 discount)

D	L	F	Price(usd)
0.2	19	3	3.97
0.3	20	3.5	2.38
0.4	24	5.5	1.75
0.5	27	7.5	1.43
0.6	30	8.5	1.75
0.7	32	10	1.27
0.8	34	11	1.79
0.9	36	13	1.43
1	40	18	1.90
1.1-1.2	42	20	1.59
1.3	45	22	2.06
1.4-1.5	48	23	2.06
1.6-1.7	50	25	2.70
1.8-1.9	52	28	2.70
2.0-2.1	55	29	3.33
2.2-2.3	58	33	3.17
2.4-2.5	61	35	4.13
2.6-2.7	64	37	4.76
2.8	67	39	4.76
2.9-3.0	71	42	6.83
3.1-3.2	71	42	6.03
3.3-3.5	73	45	8.25
3.6-3.8	76	48	7.14
3.9	79	51	9.52
4	83	54	13.49
4.1-4.3	83	54	11.11
4.4-4.5	86	56	14.44
4.6	86	56	11.90
4.7-4.8	89	59	15.71
4.9-5.0	92	62	13.49

D	L	F	Price(usd)
5.1	92	62	3.97
5.2-5.5	95	64	2.38
5.6-5.9	98	67	1.75
6	102	70	1.43
6.1-6.3	102	70	1.75
6.4-6.5	105	73	1.27
6.6-7.0	105	73	1.79
7.1-7.3	108	75	1.43
7.4-7.5	111	78	1.90
7.6	111	78	1.59
7.7-8.0	114	81	2.06
8.1-8.3	117	84	2.06
8.4-8.5	121	87	2.70
8.6-8.7	121	87	2.70
8.8-9.0	124	89	3.33
9.1	124	89	3.17
9.2-9.5	127	92	4.13
9.6-10	130	95	4.76
10.1-10.4	133	98	4.76
10.5	137	100	6.83
10.6-10.7	137	100	6.03
10.8-11	140	103	8.25
11.1	140	103	7.14
11.2-11.5	143	106	9.52
11.6-11.9	146	109	13.49
12	149	111	11.11
12.1-12.3	149	111	14.44
12.4-12.5	152	114	11.90
12.6-13	152	114	15.71

D	L	F	Price(usd)
1/64	24	5.5	3.97
1/32	34	11	2.38
3/64	42	20	1.75
1/16	48	23	1.43
5/64	52	28	1.75
3/32	58	33	1.27
7/64	67	39	1.79
1/8	71	42	1.43
9/64	73	45	1.90
5/32	79	51	1.59
11/64	83	54	2.06
3/16	89	59	2.06
13/64	92	62	2.70
7/32	95	64	2.70
15/64	98	67	3.33
1/4	102	70	3.17
17/64	105	73	4.13
9/32	108	75	4.76
5/16	114	81	4.76
21/64	117	84	6.83
11/32	121	87	6.03
23/64	124	89	8.25
3/8	127	92	7.14
13/32	133	98	9.52
27/64	137	100	13.49
7/16	140	103	11.11
29/64	143	106	14.44
15/32	146	109	11.90
31/64	149	111	15.71
1/2	152	114	13.49

agalaviz@integpa.com

De: Lacy zhu <Lacyyaoyan@hotmail.com>
Enviado el: sábado, 16 de abril de 2016 04:01 a.m.
Para: agalaviz@integpa.com
Asunto: 答复: masonry

MOQ:sds plus=500pcs/size
hss drill=300pcs/size

发件人: Lacy zhu
发送时间: 2016 年 4 月 16 日 1:58
收件人: agalaviz@integpa.com
主题: 答复: masonry

Because we are the manufacturer, so have a minimum quantity:500pcs/size
Our factory sales of very good, so there is no inventory. Too few have no way to production.

sds plus 4 cutter hammer drill bit:bulk packaging
1/4"X160mm:\$0.33
1/2"X160mm:\$0.60
3/4"X210mm:\$1.49
3/8"X160mm:\$0.50

HSS DRIL 4241material
1/4"X101MM:\$0.26
1/2"x151mm:\$0.99
3/4"x 7-5/8":\$1.73
3/8"x 125MM: \$0.53
7/8"X 7-5/8": \$2.48
5/8"X 178MM: \$1.30
1"X 7-5/8": \$ 3.35

Regards
lacy

发件人: agalaviz@integpa.com <agalaviz@integpa.com>
发送时间: 2016 年 4 月 15 日 18:01
收件人: 'Lacy zhu'
主题: RE: masonry

Lacy, I need this



ROBTOL

Shanghai Robtol Tool Manufacturing Co., Ltd.

ADD:539#, Huancheng North Road, Comprehensive Ind. Development Zone (Fengxian), Shanghai, China; E-mail:roblion@robtol.com; Tel:86-21-57436881



Quotation

Date:

Payment: T/T (Wire)

Price Validity:60days

Lead Time:30 working days

To:

From:

ATTN:

Tel: 86-21-57436881

Packing:Standard Exporting Packing

item name	photo	specification \varnothing mm	FOB Shanghai USD\$/PC, Standard	FOB Shanghai USD\$/PC, Professional	FOB Shanghai USD\$/PC, High Profermance
drill bit for concrete		6×110	\$0.193	\$0.244	\$0.304
		8×110	\$0.201	\$0.255	\$0.317
		10×110	\$0.228	\$0.288	\$0.359
		6×160	\$0.206	\$0.260	\$0.324
		8×160	\$0.228	\$0.288	\$0.359
		10×160	\$0.272	\$0.344	\$0.428
		12×160	\$0.280	\$0.355	\$0.442
		16×160	\$0.420	\$0.532	\$0.662
		6×210	\$0.272	\$0.344	\$0.428
		8×210	\$0.289	\$0.366	\$0.455
		10×210	\$0.315	\$0.399	\$0.497
		12×210	\$0.333	\$0.421	\$0.524
		16×210	\$0.473	\$0.599	\$0.745
		20×210	\$0.767	\$0.971	\$1.209

De: pchan@tongyutools.com
Enviado el: jueves, 14 de abril de 2016 05:37 a.m.
Para: agalaviz@integpa.com
Asunto: Re:RE: drill bits for concrete

Alba,

Thank you for your e-mail.
Please find our quote below:

SDS concrete drills (SDS plus Shank)					
Size	Length	Unit	Price	Quantity	Amount
1/4"	6"		0.343	150	51.45
1/2"	6"		0.441	150	66.15
3/4"	8"		1.196	150	179.4
3/8"	6"		0.384	150	57.6
Sub-total					354.6
HSS for metal drills (Jobber length, Straight Shank)					
Size	Length	Unit	Price	Quantity	Amount
1/4"	4"		0.431	150	64.65
1/2"	6"		2.01	150	301.5
3/4"	7-5/8"		9.412	150	1411.8
3/8"	5"		0.98	150	147
7/8"	7-5/8"		15.431	150	2314.65
5/8"	7-1/8"		5.882	150	882.3
1"	7-5/8"		17.912	150	2686.8
Sub-total					7808.7
SUM Total					8163.3
FOB Shanghai, bulk package.					

Please let us know freely if you need anything.

Thank you & Best Regards.
Peter Chan

Danyang Tongyu Tools Co., Ltd.
Houxian Town, Danyang City, Jiangsu Province, China.
Tel. :+86-511-8632-5949
Fax. :+86-511-8633-3850
www.tongyutools.com

-----Original Message-----

From: agalaviz@integpa.com
To: pchan@tongyutools.com

Cc:

Subject: RE: drill bits for concrete

Date: 2016-04-14 01:38:07.0

Peter, nice to meet you

I need:



1. SDS concrete drills in sizes $\frac{1}{4}$ " , $\frac{1}{2}$ " , $\frac{3}{4}$ " , $\frac{3}{8}$ " ... this is the model



Quantity: 150 drills for each size.

2. HSS for metal drills in sizes $\frac{1}{4}$ " , $\frac{1}{2}$ " , $\frac{3}{4}$ " , $\frac{3}{8}$ " , $\frac{7}{8}$ " , $\frac{5}{8}$ " , 1"

Quantity: 150 drills for each size.

If you have a catalog would be nice, I that way I can see another things you sell.

Waiting for your prompt response,

Regards.

Alba Galaviz
Gerente de Procura
Teléfono: +507 202-1021 / +507 202-1022
e-mail: agalaviz@integpa.com



VENEZUELA
Ubicación: Av. Río Caura y Paraguri, Centro Comercial
la Pirámide, Piso 3 Oficina 309-310, Caracas, Venezuela
Teléfono: +58 212-979-8886

COSTA RICA
Ubicación: Calle Potrerillos, de Holcim, 500 mts al este,
Contiguo a Cibodagas Milano, Costa Rica
Teléfono: +506 2239-2006



PANAMÁ
Ubicación: Avenida Balboa, Balboa Plaza,
Piso 4, Oficina 412
Teléfono: +507 308-3483

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De: pchan@tongyutools.com [mailto:pchan@tongyutools.com]

Enviado el: miércoles, 13 de abril de 2016 12:15 p.m.

Para: agalaviz@integpa.com

Asunto: drill bits for concrete

Dear Mr. **Alba Galaviz,**

Thank you for your inquiry from alibaba.com. Please send us your inquiry list here and we will quote for you.

Thank you & Best Regards.

Peter Chan

Danyang Tongyu Tools Co., Ltd.

Houxiang Town, Danyang City, Jiangsu Province, China.

Tel. :+86-511-8632-5949

Fax. :+86-511-8633-3850

www.tongyutools.com