



SAEG
ENGINEERING GROUP

Condado del Rey, Calle 15B, Casa #332, Panamá
Tels: (507) 230-0078 / 230-0076
www.saeg.com e-mail: gcastillo@saeg.com

Quotation: C16-0936-A

To : INTEG
Attn: Alba Galaviz
Fax:
Ref: Coil Syphons

Date: 25-Oct-16
Country: Panama

We are pleased to quote the following material as per your kind request:

Item:	Qty.:	Description:	Unit Price:	Extended Price
SUPPLIER TRERICE				
1	1	Coil syphon model 885-2, seamless brass sch 40, 1/4NPT.	21.00	21.00
2	1	Coil syphon model 885-1, welded steel sch 40, 1/4NPT.	4.56	4.56
SUPPLIER MILJOCO				
3	1	Coil syphon model 1300-25-B, seamless brass sch 40, 1/4NPT.	21.32	21.32
4	1	Coil syphon model 1300-25-CS, welded steel, 1/4NPT.	5.91	5.91
			Total U.S.\$	52.79

Sale terms:

- 1.- Prices are **FCA Miami, USA**
- 2.- Payment: **50% with the order, 50% upon delivery**
- 3.- Estimated lead-time: **4 weeks** (after receipt of order and fulfillment of payment terms)
- 4.- **Prices valid for 30 days**
- 5.- Final delivery date will only be known when manufacturer issues the order acknowledgement
- 6.- **When ordering please mention the quotation number shown above**
- 7.- Prices are based on the purchase of all items quoted. In the event of a partial order, we reserve the right to review and adjust our pricing and terms accordingly.
- 8.- 1 year Warranty for factory defects

Grettel Castillo

SAEG Engineering Group LLC

De: Mary <hitekvalve2@126.com>
Enviado el: martes, 25 de octubre de 2016 02:10 a.m.
Para: agalaviz@integpa.com
Asunto: Re:RE: RE: SYPHON QUOTATION
Datos adjuntos: DSC06777.jpg; 1.jpg; DSC06773.jpg

Dear ,
ASTM A53 steel syphon price is \$4.12/pcs ,copper price is \$2.25/pcs (here i enclosed the syphon picture).
mary

At 2016-10-24 22:40:29, agalaviz@integpa.com wrote:

Mary,

Can you quote cif panamá 2 kinds of syphon?

I want Syphon brass ASTM A53 and Syphon cooper.

Thanks.

Alba Galaviz
Gerente de Procura
Teléfono: +507 202-1021 / +507 202-1022
e-mail: agalaviz@integpa.com

VENEZUELA
Ubicación: Av. Pío-Guara y Paraguaná, Centro Comercial
la Pirámide, Piso 3 Oficina 309-310, Caracas, Venezuela
Teléfono: +58 212-979-8956

COSTA RICA
Ubicación: Calle Polanco, de Héroes, 100 mts al este,
Contiguo a Cibodegas Milano, Costa Rica
Teléfono: +506 2239-2006

PANAMÁ
Ubicación: Avenida Balboa, Balboa Plaza,
Piso 4, Oficina 412
Teléfono: +507 266-3403

BRASIL
Av. Engenheiro Luis Carlos Bordin,
1140 7º andar CEP 04571-000
São Paulo - Brasil
Teléfono: +55 11 5032-0744

InTeg
Ingeniería Integral

www.integca.com • www.integ.com.ve • www.integcr.com • www.integpa.com • www.integbr.com

De: Mary [mailto:hitekvalve2@126.com]
Enviado el: domingo, 23 de octubre de 2016 10:27 p.m.
Para: agalaviz@integpa.com
Asunto: Re:RE: SYPHON QUOTATION

Dear ,

here is syphon drawing ,please check .here i enclosed other type syphon that we produced.if need any other information ,please let us know.

mary

At 2016-10-22 22:54:44, agalaviz@integpa.com wrote:

Mary,

Thanks for your prompt response.

Can you send to me a submittal, data sheet or quality certificate, some document which says technical issues...Can you?

I will be waiting for your prompt response,

Thanks.



Alba Galaviz
Gerente de Procura
Teléfono: +507 202-1021 / +507 202-1022
e-mail: agalaviz@integpa.com

 **VENEZUELA**
Ubicación: Av. Río Guaire y Paraguri, Centro Comercial
La Placinda, Piso 3 Oficina 309-310, Caracas, Venezuela
Teléfono: +549 212-979-8986

 **COSTA RICA**
Ubicación: Calle Potrerillos, de Halcón, 100 mts al este,
Contiguo a Oficinas Milano, Costa Rica
Teléfono: +506 2239-2006

 **PANAMÁ**
Ubicación: Avenida Balboa, Balboa Plaza,
Piso 4, Oficina 412
Teléfono: +507 399-3403

 **BRAZIL**
Av. Engenheiro Luis Carlos Demin,
1140 Jandira CEP 04571-000
São Paulo - Brasil
Teléfono: +55 11 4837-5744

www.integca.com • www.integ.com.ve • www.integcr.com • www.integpa.com • www.integbr.com

De: Mary [mailto:hitekvalve2@126.com]

Enviado el: sábado, 22 de octubre de 2016 01:35 a.m.

Para: Alba Galaviz

CC: agalaviz@integpa.com

Asunto: SYPHON QUOTATION

Dear Alba Galaviz ,

thanks for your enquiry about our carbon steel syphon ,price is \$4.12/pcs in carbon steel ,1/2NPT female by male .

MOQ is 50PCS ,delivery time is 7days.

waiting for your reply .

mary

在 2016-10-21 23:51:07, "feedback@service.alibaba.com" <feedback@notice.alibaba.com> 写道:



Trade Center

IP:168.***.**.26



Message Origin does not match Registered Location

Alba Galaviz from Panama has sent you an inquiry

[View Details](#)

[Manage Your Orders](#)



Alba Galaviz

Hi Summer Huang

Hi,

I am interested to buy your carbon steel pigtail.

Please contact me by email agalaviz@integpa.com for more information.

Regards.



Carbon steel pigtail siphon ,syphon

100 Piece/s US \$

FAQ:

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[2. Some top tips for safe trading on Alibaba.com](#)

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香港銅鑼灣勿地臣街 1 號時代廣場 1 座 26 樓
電話: (+852) 2215-5100



Se certificó que el correo no contiene virus.

Comprobada por AVG - www.avg.com

Versión: 2016.0.7859 / Base de datos de virus: 4664/13248 - Fecha de la versión:
21/10/2016

Se certificó que el correo no contiene virus.

Comprobada por AVG - www.avg.com

Versión: 2016.0.7859 / Base de datos de virus: 4664/13253 - Fecha de la versión:
22/10/2016

Se certificó que el correo no contiene virus.

Comprobada por AVG - www.avg.com

Versión: 2016.0.7859 / Base de datos de virus: 4664/13264 - Fecha de la versión:
24/10/2016

De: Dean, James | AS-US <j.dean@as-schneider.com>
Enviado el: martes, 25 de octubre de 2016 04:32 p.m.
Para: 'agalaviz@integpa.com'
Asunto: RE: Request for quote - Coil Syphons

Good afternoon

I can offer you for \$59 per piece for 100 pieces.
I am working with our forwarder to provide shipping costs, as of right now I am only able to get shipping costs from Germany to Houston which is approximately \$325.
Once I get the updated costs from Germany to Panama I will update you.
If you need anything else in the meantime please let me know.

Best regards
James Dean
Application Engineer
AS-Schneider America, Inc.
17471 Village Green Dr | Houston, Texas, 77040 | USA
Tel. +1 281 258 4265 | Fax. +1 281 506 7935 | Mobil +1 254 721 1666
mailto:j.dean@as-schneider.com | <http://www.as-schneider.com>

-----Original Message-----

From: agalaviz@integpa.com [mailto:agalaviz@integpa.com]
Sent: Tuesday, October 25, 2016 4:03 PM
To: Dean, James | AS-US
Subject: RE: Request for quote - Coil Syphons

James,
I want 100 pieces.
I want you quote CIF PANAMA if is possible.

Waiting for your prompt response,

Regards.

-----Mensaje original-----

De: Dean, James | AS-US [mailto:j.dean@as-schneider.com] Enviado el: martes, 25 de octubre de 2016 03:43 p.m.
Para: 'agalaviz@integpa.com'
Asunto: RE: Request for quote - Coil Syphons

Good afternoon

We only carry our 1/4" coil syphons in stainless steel.
Please find the attached drawing for the requested pieces.
Can you please let me know what quantity you are needing and also what kind of shipping terms you prefer?

Our manufacturing is located in Nordheim, Germany so the goods will be coming from there.

Best regards

James Dean

Application Engineer

AS-Schneider America, Inc.

17471 Village Green Dr | Houston, Texas, 77040 | USA

Tel. +1 281 258 4265 | Fax. +1 281 506 7935 | Mobil +1 254 721 1666

mailto:j.dean@as-schneider.com | <http://www.as-schneider.com>

-----Original Message-----

From: agalaviz@integpa.com [mailto:agalaviz@integpa.com]

Sent: Monday, October 24, 2016 1:45 PM

To: Loschiavo, Tacito | AS-US; Dean, James | AS-US

Subject: RE: Request for quote - Coil Syphons

Hi James,

I want your coil syphons size 1/4" , could be brass and cooper.

Please quote both.

Waiting for your prompt response,

Regards.

-----Mensaje original-----

De: Loschiavo, Tacito | AS-US [mailto:t.loschiavo@as-schneider.com]

Enviado el: lunes, 24 de octubre de 2016 01:22 p.m.

Para: agalaviz@integpa.com; Dean, James | AS-US

Asunto: Re: Request for quote - Coil Syphons

Please keep James in your reply as he is our technical guru and will be able to get you what you need.

Best regards

Tacito Loschiavo

Vice President

AS-Schneider America, Inc.

17471 Village Green Dr<x-apple-data-detectors://0/1> |

<x-apple-data-detectors://0/1> Houston, Texas,

77040<x-apple-data-detectors://0/1> | USA

Tel. +1 281 258 4263<tel:+1%20281%20258%204263> | Fax +1 281 506

7935<tel:+1%20281%20506%207935> | Mobil

+<tel:+1%20515%20779%201727>1<tel:+1%20515%20779%201727> 515 779

1727<tel:+1%20515%20779%201727>

mailto:t.loschiavo@as-schneider.com |

<http://www.as-schneider.com><<http://www.as-schneider.com>/>

On Oct 24, 2016, at 1:19 PM,

"agalaviz@integpa.com<mailto:agalaviz@integpa.com>"
<agalaviz@integpa.com<mailto:agalaviz@integpa.com>> wrote:

Hi,
I am interest to buy your coil syphons brand as-schneider.
Please answer this email to send you more information.

Waiting for your prompt response,

Best Regard.

<image002.png>

++++
Amtsgericht - Registergericht Stuttgart HRA 102626, Sitz Nordheim
Persoenlich haftende Gesellschafterin: Rhein Verwaltungsgesellschaft mbH
Registergericht Stuttgart HRB 105734, Sitz Nordheim Geschaeftsfuehrer /
Managing Director: Rolf Kummer

Se certificó que el correo no contiene virus.
Comprobada por AVG - www.avg.com
Versión: 2016.0.7859 / Base de datos de virus: 4664/13264 - Fecha de la
versión: 24/10/2016

++++
Amtsgericht - Registergericht Stuttgart HRA 102626, Sitz Nordheim
Persoenlich haftende Gesellschafterin: Rhein Verwaltungsgesellschaft mbH
Registergericht Stuttgart HRB 105734, Sitz Nordheim
Geschaeftsfuehrer / Managing Director: Rolf Kummer

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versión: 24/10/2016

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Persoenlich haftende Gesellschafterin: Rhein Verwaltungsgesellschaft mbH
Registergericht Stuttgart HRB 105734, Sitz Nordheim
Geschaeftsfuehrer / Managing Director: Rolf Kummer

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Versión: 2016.0.7859 / Base de datos de virus: 4664/13264 - Fecha de la versión: 24/10/2016