	REV0			#	Month	Year	Last Rev:
				16	11	2015	10/20/2015
				Gestión de Control de Calidad/ Quality Management FO-INT-ING-CDE001-REV00			
Commercial Bid Evaluation CBE							
Material Code #/ Código del Material:		TUB-HN				Fecha/ Date:	09/15/2016
						Realizado por/ By:	AG
Descripción/ Description:		TEST POINT 1/4"					
Disciplina/ Discipline:		HVAC		CONSUMIBLES			

Description/ Descripción				Vendor 1		Vendor 2		Vendor 3		Vendor 4		
Vendor Name:	Cantidad	Código BOM	Monto presupuestado	Ashford Instrumentation		Saeg (Terrice)		Saeg (Terrice)		IntegCA (Opne)		
Aprobado TBE / Approved Technical Bid Eespecification TBE:												
Plazo de entrega/ Delivery Date:												
Lugar de entrega/ Location:												
Condiciones de Pago/ Shipment Terms												
Envío TDE												
Test point de 1/4 "	192	svp-0	no presupuestado	B/.8.25	B/. 1,584.00	B/.3.48	B/. 668.16	B/.5.64	B/. 1,082.88	B/.9.20	B/. 1,766.40	
Costo/ Cost:												
Moneda/ Currency:												Dolares
Presupuestado/ Budgeted:												

Approved by:							
Date:							
Name:							



SAEG
ENGINEERING GROUP

Condado del Rey, Calle 15B, Casa #332, Panamá
Tels: (507) 230-0078 / 230-0076
www.saeg.com e-mail: gcastillo@saeg.com

Quotation: C16-0797-A

To : INTEG
Attn: Alba Galaviz
Fax:
Ref: Test Point

Date: 12-Sep-16
Country: Panama

We are pleased to quote the following material as per your kind request:

Item:	Qty.:	Description:	Unit Price:	Extended Price
SUPPLIER TRERICE				
1	1	Test plug model D3741, brass body, core nordel, size 1/4" NPT	3.48	3.48
2	1	Test plug model D3764, brass body, core nordel, size 1/4" NPT, with retrainner.	5.64	5.64
			Total U.S.\$	9.12

Sale terms:

- 1.- Prices are **FCA Miami, USA**
- 2.- Payment: **50% with the order, 50% upon delivery**
- 3.- Estimated lead-time: **4 weeks** (after receipt of order and fulfillment of payment terms)
- 4.- **Prices valid for 30 days**
- 5.- Final delivery date will only be known when manufacturer issues the order acknowledgement
- 6.- **When ordering please mention the quotation number shown above**
- 7.- Prices are based on the purchase of all items quoted. In the event of a partial order, we reserve the right to review and adjust our pricing and terms accordingly.
- 8.- 1 year Warranty for factory defects

Grettel Castillo
SAEG Engineering Group LLC

De: Jeff Nichol <jeff@ashinst.com>
Enviado el: viernes, 09 de septiembre de 2016 10:53 a.m.
Para: agalaviz@integpa.com
Asunto: RE: Quotation 080916JJN1131 - RE: Ashford Instrumentation Contact Form

Hi Alba

Thank you for your e-mail.

The unit price of \$8.25 each includes the cost of carriage to the USA, there is no additional charge to pay.

Transit time to the USA is 2 to 3 days.

We can delivery to any address in the USA, including Miami.

We can deliver to Panama, there may be a delivery surcharge of \$50.00 but I will need the full address to check.

Hope this helps

Kind regards

Jeff Nichol
Managing Director

Ashford Instrumentation Ltd
Unit 3 Fairview Industrial Park
Hamstreet Road
Ruckinge
Kent
TN26 2PL
United Kingdom

Tele 0044 (0) 1233 730999
Fax 0044 (0) 1233 731133
www.ashfordinstrumentation.com

From: agalaviz@integpa.com [mailto:agalaviz@integpa.com]
Sent: 09 September 2016 16:38
To: Jeff Nichol <jeff@ashinst.com>
Subject: RE: Quotation 080916JJN1131 - RE: Ashford Instrumentation Contact Form

Hi Jeff,

You said you can send to USA all this goods, right?

I have 3 questions:

- How much is the cost?
- How many days it would be taken to arrive the goods to USA?
- Where can you delivery? Miami?
- Can you delivery in Panama?

Let me know please.

Alba Galaviz
Gerente de Procura
Teléfono: +507 202-1021 / +507 202-1022
e-mail: agalaviz@integpa.com



<p>VENEZUELA Ubicación: Av. Río Guaira y Paraguri, Centro Comercial la Piedra, Piso 3 Oficina 309-310, Caracas, Venezuela Teléfono: +58 212 979-6866</p>	<p>COSTA RICA Ubicación: Calle Potrerillos, de Hildén, 100 mts al este, Contiguo a Ofidogías Milano, Costa Rica Teléfono: +506 2239-2000</p>	<p>PANAMÁ Ubicación: Avenida Balboa, Balboa Plaza, Piso 4, Oficina 412 Teléfono: +507 398-3453</p>	<p>BRAZIL Av. Engenheiro Luis Carlos Demini, 1140 7 andar CEP 04571-000 São Paulo - Brasil Teléfono: +55 11 4837-5744</p>
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De: Jeff Nichol [<mailto:jeff@ashinst.com>]

Enviado el: jueves, 08 de septiembre de 2016 09:45 a.m.

Para: agalaviz@integpa.com

Asunto: RE: Quotation 080916JJN1131 - RE: Ashford Instrumentation Contact Form

Hi Alba

Thank you for your e-mail.

Based on a delivered quantity of 192 pieces to the USA, unit cost in dollars is \$8.25 each. We do have a USD bank account here in the UK so receiving payment in USD is OK and we regularly ship to the USA so we can organise all the importation paperwork for you this end.

Unfortunately we do not have a reseller in the USA for this product so I can't help you in finding anybody more local.

Kind regards

Jeff Nichol
Managing Director

Ashford Instrumentation Ltd
Unit 3 Fairview Industrial Park
Hamstreet Road
Ruckinge
Kent
TN26 2PL
United Kingdom

Tele 0044 (0) 1233 730999
Fax 0044 (0) 1233 731133
www.ashfordinstrumentation.com

From: agalaviz@integpa.com [<mailto:agalaviz@integpa.com>]

Sent: 08 September 2016 15:21

To: Jeff Nichol <jeff@ashinst.com>

Cc: Quotes <Quotes@ashinst.com>

Subject: RE: Quotation 080916JJN1131 - RE: Ashford Instrumentation Contact Form

Hi, Jeff.

Thanks for your prompt response.

I saw you quote me in pound sterling, can you please quote in dollar? And also Can you quote EX- in some place for the USA?

For me it's a little difficult to bring this material from England.

Let me know please.

Thanks for your support.

Regards.

Alba Galaviz
Gerente de Procura
Teléfono: +507 202-1021 / +507 202-1022
e-mail: agalaviz@integpa.com

VENEZUELA
Ubicación: Av. Río Guaira y Paraguri, Centro Comercial
la Palenque, Piso 3 Oficina 309-310, Caracas, Venezuela
Teléfono: +58 212-979-8866

COSTA RICA
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Piso 4, Oficina 412
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De: Jeff Nichol [<mailto:jeff@ashinst.com>]

Enviado el: jueves, 08 de septiembre de 2016 05:33 a.m.

Para: agalaviz@integpa.com

CC: Quotes

Asunto: Quotation 080916JJN1131 - RE: Ashford Instrumentation Contact Form

Hi Alba

Thank you for your replay, we offer as follows:

Short Binder Self Sealing Test Point:
Process Connection 1/4" BSPT Male
Overall Length With Cap 42mm
Overall Length Without Cap 35mm
Hex Length 16mm
Thread Length 12mm
1/8" BSP Male Test Point Connection,
Brass Construction,
Supplied With Brass Screw Cap With Black Rubber Retaining Lead.
Maximum Recommended Water Temperature 70C (Rubber Only Tested To 135C Max).
Maximum Pressure Rating 35 Bar (500 PSI).
Model EPA/7

Quantity 192
Price Each £5.50 EXW
Delivery Ex-Stock

Documentation: (If Required) Price on Application.

Please [Click Here](#) for Availability/Options

Additional Charges - EU Customers:

Carriage & Packing Charge - Please Confirm Charge Prior To Placing Order.
All Collections By Third Party Carriers Subject To £8.00 Packing Charge.
EU Banking Payment Charge £15.00 - Applicable To All Orders Placed From Within The EU

Additional Charges - Non EU Customers:

Carriage Charge - Please Confirm Charge Prior To Placing Order.
Export Documentation Charge £39.50 - Applicable To All Orders Placed From Outside The EU
(Includes Commercial Invoice, Packing, Bank Payment Charge & Third Party Collection Arrangement When Applicable)
All Prices Quoted Are EXW as per Incoterm 2010 Unless We Have Agreed To Delivery When DAP Will Apply.

Payment Terms

Standard Payment Terms For Account Customers 30 Days End of Month (Unless By Prior Agreement).

Non Account Customers 100% Payment With Order Payable By BACS.

Please Note All Invoices Must Be Paid In Full, We Do Not Accept Liability For Any Bank Or Currency Charges Raised By Any Third Party

All Orders Supplied To A UK Address Are Subject To VAT

All Prices Are Quoted In GBP Unless Stated

Validity of Quote 30 Days Unless Stated Otherwise

To view our Terms & Conditions please [Click Here](#)

Receipt of any orders from your company will be deemed as full acceptance of our Terms & Conditions.

Kind regards

Jeff Nichol
Managing Director

Ashford Instrumentation Ltd
Unit 3 Fairview Industrial Park
Hamstreet Road
Ruckinge
Kent
TN26 2PL
United Kingdom

Tele 0044 (0) 1233 730999

Fax 0044 (0) 1233 731133

www.ashfordinstrumentation.com www.divinggauges.co.uk www.ashfordvalves.com

We are exhibiting at



01-03 February 2017, Aberdeen

Company Registration Details: Company Limited, incorporated May 2003, registered in England registration number 475 6319. Registered office same as trading address shown above.

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From: agalaviz@integpa.com [<mailto:agalaviz@integpa.com>]

Sent: 06 September 2016 17:02

To: Jeff Nichol <jeff@ashinst.com>

Subject: RE: Ashford Instrumentation Contact Form

Jeff,

Please see my answers below.

Alba Galaviz
Gerente de Procura
Teléfono: +507 202-1021 / +507 202-1022
e-mail: agalaviz@integpa.com

VENEZUELA
Ubicación: Av. Pío Guezo y Paraguaná, Centro Comercial la Palmar, Piso 3 Oficina 309-310, Caracas, Venezuela
Teléfono: +58 212 575-4846

COSTA RICA
Ubicación: Calle Potrerillos, de Halcón, 100 mts al este, Contiguo a Obispedes Milano, Costa Rica
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Ubicación: Avenida Balboa, Balboa Plaza, Piso 4, Oficina 412
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BRAZIL
Av. Engenheiro Luis Carlos Berrini, 1140 7 andar CEP 04571-000 São Paulo - Brasil
Teléfono: +55 11 4837-5744

www.integca.com • www.integ.com.ve • www.integcr.com • www.integpa.com • www.integbr.com

De: Jeff Nichol [<mailto:jeff@ashinst.com>]

Enviado el: martes, 06 de septiembre de 2016 02:41 a.m.

Para: agalaviz@integpa.com

Asunto: RE: Ashford Instrumentation Contact Form

Hi Alba

Thank you for your e-mail concerning our test plugs. Please can you confirm the following details so that we can confirm price and delivery:

Do you want brass or stainless steel?: **BRASS**

What is the Process connection ¼" BSPT or ½" BSPT?: **¼"**

Do you want the short body design (20mm) or the long design (60mm)? **Short body 20 mm**

Quantity Required. : **192**

Please also confirm the delivery address. : **Please quote FCA Miami**

We look forward to hearing from you further.

Kind regards

Jeff Nichol

Ashford Instrumentation Ltd
Unit 3 Fairview Industrial Park
Hamstreet Road
Ruckinge
Kent
TN26 2PL
United Kingdom

Tele 0044 (0) 1233 730999
Fax 0044 (0) 1233 731133
www.ashfordinstrumentation.com

From: agalaviz@integpa.com [<mailto:agalaviz@integpa.com>]

Sent: 06 September 2016 00:03

To: Sales <sales@ashinst.com>

Subject: Ashford Instrumentation Contact Form

Hello Ashford Instrumentation!

Alba Galaviz has just completed the contact form on the Ashford Instrumentation site.

Their details are as follows:

Name: Alba Galaviz

Occupation: Civil Engeenier

Company: Inte

Phone Number: 2021021

Email: agalaviz@integpa.com

Message: Hi, I need to buy your " Test plugS FOR PRESSURE and temperature" , please contac me by email for more information. Waiting for your prompt response, Best Regards.



Preferred Method of Contact: Email

Found Site: Via a Web Search

This message was sent at: 06/09/2016 00:02:52

Kind Regards,

Sinful Design Team

Product Selection (Specify Model Number)			
Part Number	Availability	Price	Description
Test Plugs			
OPNE14	In Stock	\$9.20	1/4" MNPT Neoprene test plug
OPNO14	In Stock	\$9.70	1/4" MNPT Nordel test plug
OPNE12	In Stock	\$9.70	1/2" MNPT Neoprene test plug
OPNO12	In Stock	\$9.20	1/2" MNPT Nordel test plug
Gauge Adaptor			
GASS18	In Stock	\$18.25	1/4" NPT female adaptor with 3.2 mm (1/8") probe
 			

† All dollar amounts on this site are shown in US currency.

Ordering Example: (1) OPNE14 1/4 NPT test plug = \$9.2