### **Basic Information:**

• **Date:** 1/18/2025

• **Position:** [AI] Senior Product Manager (PdM).

• Location: Tokyo .

• Salary: ¥9,000,000 - ¥13,000,000 JPY.

Language:

Japanese: Basic level.English: Business level.

Seniority Level: Senior - Above.Category: Manager & AI/ML.

• Contract type: Permanent.

#### **Skill:**

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- Project Leader,
- Product Management,
- B2B,
- Business Development,
- Public Cloud,
- Python,
- TypeScript,
- Generative AI,
- Object Recognition,
- Mechanical Design.

# **Roles and Responsibilities:**

- We established in April 2023 and developed BtoB SaaS solutions utilizing Generative AI. In just one year since our service launch, we have gained significant support from many companies, and our organization has grown from 10 to 70 members.
- Our development team, in particular, has over 50 members and consists of a diverse, global talent pool.
- We are looking for someone who can properly handle our rapidly growing product and lead projects to success.

### [Specific Job Responsibilities]

As a Senior Product Manager, you will work with a sense of urgency on the PFM (Product Feature Management) for each project.

#### [Detailed Responsibilities]

• Understanding customer needs and defining requirements.



- Defining interview questions.
- Determining project priorities.
- Planning for proprietary product development (with a long-term roadmap in mind).

### [Short Term]

- Understanding the specifications of existing products.
- Capturing the demands of the business team.
- Creating PRD (Product Requirements Document) and requirement definitions.
- Advancing project progress.
- Plan and propose product strategies.
- Creating internal reports.
- Conducting customer interviews for product-market fit validation.

#### [Medium to Long Term]

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- Creating a medium to long-term product roadmap.
- Providing guidance to the entire product development team, taking the lead in product development.
- Developing a business plan for the product.

## **Minimum Requirements:**

- 4+ years of experience as a Product Manager or Project Owner.
- Experience creating product specifications (PRD) and product roadmaps.
- Experience in customer interviews and market research.
- Proven leadership and logical communication skills.
- Ability to incorporate the latest AI technologies and industry trends.
- Strategic decision-making skills based on data analysis.
- Business level proficiency in Japanese OR English.

## **Preferred Requirements:**

- Experience with products having a large user base.
- Knowledge in cloud platforms (AWS, Azure, GCP).
- Understanding of natural language processing technologies (GPT, LaMDA, BERT).
- Practical development experience with Python and TypeScript.
- Experience with Generative AI and Transformer models.

#### **Tech Stack:**

- Frontend: TypeScript, Next.js, React.
- Backend: Python.
- Infrastructure: GCP, GPU cloud services.
- Development Tools: Slack, Confluence, Jira, Google Workspace, GitHub.



## **Conditions:**

- Employment System: Full-time.
- Location: Sumitomo Fudosan Shinjuku Oak Tower, Tokyo (Hybrid: 3 days/week office, 2 days/week remote).
- Annual Salary: ¥9,000,000 ¥13,000,000 JPY (based on experience),
  - Pay raise opportunities: Twice a year (April, October),
  - Bonuses: Twice a year (May, November).
- Working Hours: 10:00 ~ 19:00,
  - Saturdays, Sundays off,
  - National holidays,
  - Paid holidays,
  - GW vacation,
  - Summer/winter vacation, etc.

### **Benefits:**

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- Book purchase subsidy (up to \(\frac{4}{30}\),000 per half year).
- Refreshment allowance (up to ¥5,000 per month).
- Rent allowance.
- Support for acquiring qualifications and languages, training courses (on a case-by-case basis).
- Support for working parents.
- Refreshment leave system.
- Club activity allowance.
- Company events (monthly get-togethers).
- Recreational facilities and health insurance.
- Regular health checkups.
- Full transportation reimbursement.

#### **Insurance:**

- Social insurance.
- Health insurance (Kanto IT Software Health Insurance Association).
- Unemployment insurance.

## **Interview Process:**

- CV Screening,
- 1st Interview,
- 2nd Interview,
- Final Interview (There will be an aptitude test and reference check before the final interview),
- Offer.

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This process is subject to change.

**How to Apply:** Please send your resume and a cover letter detailing why you believe you are a strong fit for this position to <u>info@matservicesbd.com</u>.

