

## Sterling, VA

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## **Company Recruitment Team**

April 16, 2019

STARK INDUSTRIES
123 STARK INDUSTRIES DRIVE.
NEW YORK CITY, NY 13352

## **Job Application for Data Scientist**

Dear Mr./Ms./Dr. LastName,

Thank you for taking time out of your day to allow me the opportunity to express my interest in the position of Data Scientist at Stark Enterprises. I know Stark Industries values hard skills, but also those who want to invoke thought-provoking questions. It also seems you are the kind of company that understands that in order to get interesting solutions, you need to ask the hard questions. That is an environment where I thrive.

My skills and time at the General Assembly gave me the skills to do the work. The 500-hour program was another huge step in my professional skills. At General Assembly, I was exposed to a variety of projects ranging from the scraping and working with Restful API calls to all types of machine learning ranging from basic Linear Regressions to recurrent-Neural Networks utilizing Word2Vec. This came to a head when I went to my first Hackathon hosted by General Assembly and sponsored by Eastern Foundry. I collaborated with two other Web Developers and UX designers to develop a prototype product that we deployed local to prase and process documents so small-to-medium sized government contractors can process government RFP's more efficiently, as this is an area of great inefficiency in the contracting space. As a result, my team took first place in this first Hackathon. I took away from that a greater appreciation for working in teams to achieve something bigger than Data Science, as well as a drive to learn to deploy my API endpoint for web devs to work with. But I know it is only the beginning and only a catalyst to grow more.

However, General Assembly is only an addition to my already deep soft skill set. My years running a medium-sized (20-30 employee) Dental Practice as it's sole manager gave me the know-how to operate independently, listen to employees, patients, and importantly interpret all the in-between to have a smoothly flowing business. If I can convince people to get root canals they desperately need (but don't want) to keep their teeth rather than spend the money on an iPhone X, I can do anything.

Stark Industries feels like the company that would want those on-boarded to get acclimated to the company culture quick and constantly up-to-date with constantly evolving technologies. You also feel like a company that wants people who work well with others and ask hard questions. That is my space.

I would a valuable addition to your team. I bring the perspective, and the emotional intelligence to listen and build something great with a team. You bring on the challenges. We get to the finish line faster.

I look forward to hearing from you and discussing the opportunities for us to grow together.

Best,

## **Tung T.Phung**