Personas

Peter Dickinson

Strict

Professional

Age: 28 Work: Coach Family: Single Location: Melbourne, Australia Character: Scientific training expert



"I want to use a more scientific method to help my athletes get promoted"

Motivation

Power
Social

Goals

- Can scientifically formulate the training plan of the athletes and promote the athletes
- Track activity of each athlete
- · Explore the physical limits of each athlete
- Understand the physical condition of athletes at different stage

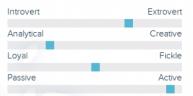
Frustrations

- It is difficult to judge the physical condition of athletes by experience alone
- Difficult to operate an overly complex training system

Bio

Peter Dawn is a young coach who insists on a scientific and empirical approach to training athletes. Peter wants to get the physical and training data of the athletes to scientifically develop different training programs for each athlete.

Personality



Preferred Channels

Social Media	
Mobile	
Email	
Fraditional Ads	

Brands







Ben Weber



"A quotation that captures this user's personality."

Age: **23**

Work: **footballer** Family: **Married**

Location: **Sydney, Australia** Character: **Exocentric**

Personality

Introvert	Extrovert
Thinking	Feeling
Judging	Perceiving

Intuitive

Harmonious family

Brave

Goals

- Study physical condition and seek breakthroughs
- · Protect your body and try to avoid injuries
- Adapt to the changes of the body and constantly adjust the training plan from the training data

Frustrations

- Still eager for victory and breakthrough, it may be difficult to fully follow the training plan
- There is a certain distrust of data and scientific training

Bio

Ben Weber is a professional soccer player. He started practicing soccer at the age of 9 and has achieved great success with his talent. However, as Ben got older, he found it difficult to break through with his talent and body alone. So Ben wants to change his previous training style and develop the right data for his body by tracking his sports data. At the same time Ben has a happy family, he does not want soccer to bring him more injuries and illnesses, and can have a good physical condition to accompany his family.

Motivation

Incentive		
Fear		
Growth		
Power		
Social		

Brands & Influencers



Preferred channel

Traditional Ads	
Online & Social Media	
Referral	
Guerilla Efforts & PR	