THE INVESTOR'S GUIDE

FOR
TP | CAPITAL



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ABBREVIATIONS

- 1. AUM Assets Under Management
- 2. **NSE** National Stock Exchange
- 3. SEBI Securities and Exchange Board of India
- 4. **ESG** Environmental, Social, and Governance
- 5. HNWI High Net Worth Individual
- 6. FII Foreign Institutional Investor
- 7. **DII** Domestic Institutional Investor
- 8. **VC** Venture Capitalist
- 9. **PE** Private Equity
- 10.ROI Return on Investment
- 11. CAGR Compound Annual Growth Rate
- 12.AI Artificial Intelligence
- 13. AAA-rated Highest credit rating for bonds indicating minimal risk.

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EXECUTIVE SUMMARY

Overview of TP Capital's Mission and Vision:

TP Capital strives to revolutionize investment management by offering innovative financial solutions while ensuring the highest returns for our investors.

Our mission is to empower individuals and institutions to achieve their financial goals through secure and diversified investment strategies.

• Purpose of the Guide:

To provide a comprehensive understanding of TP Capital's offerings, investment philosophy, and operational excellence.

• Key Highlights:

- Guaranteed 13% annual returns.
- Full compliance with NSE and SEBI regulations.
- A diversified investment portfolio including commodities, bonds, and global markets.
- Strong client support with advanced tools and personalized financial planning.

COMPANY OVERVIEW

HISTORY:

TP Capital was founded in 2024 to address the growing demand for secure and high-return investment solutions in India.

• KEY MILESTONES INCLUDE:

- NSE and SEBI registration in 2024.
- Establishing a diversified portfolio exceeding INR 10 crore in assets under management (AUM).
- Expanding services to international markets in 2025.

MISSION

Driving growth through innovative and secure investment strategies.

VISION

To become the preferred investment partner globally.

CORE VALUES

Transparency, integrity, innovation, and customer focus.

BUSINESS DETAILS

The Indian financial sector is undergoing transformative growth, driven by increasing digital adoption and favorable policy frameworks. With a projected CAGR of 9% over the next decade, the opportunities for wealth generation are immense. TP Capital positions itself as a frontrunner, leveraging data analytics and Al-driven insights to optimize portfolio performance.

Global insights, such as BlackRock's focus on sustainable and long-term investments, reinforce the value of diversification, especially during periods of geopolitical instability and economic recovery. TP Capital aligns with this approach by focusing on structured and secure investments like AAA-rated bonds and government securities, ensuring both growth and stability for its clients.

Moreover, High Net Worth Individuals (HNWIs) are increasingly favoring financial firms that emphasize transparency and regulatory compliance. TP Capital's adherence to NSE and SEBI guidelines ensures the trust of its clientele and positions the firm as a leader in ethical investment management. With emerging markets drawing global interest, TP Capital leverages this trend to attract international investors seeking high-growth opportunities.

The rise of AI and machine learning in investment strategies has transformed traditional portfolio management. By using advanced computational techniques, TP Capital provides predictive analysis to identify lucrative investment opportunities while mitigating risks. This approach has helped the firm consistently outperform market benchmarks and deliver on its 13% return promise.

Nature of Business:

- Investment management focusing on commodities, bonds, shares, and international markets.
- Comprehensive services including portfolio customization, tax-saving strategies, and risk-adjusted returns.

Industry Overview:

- o India's financial services sector is projected to grow at a CAGR of over 9% in the next decade, driven by digital adoption, a growing middle class, and global investments.
- TP Capital leverages this growth to offer diversified products in line with market trends and investor needs.

Operational Structure:

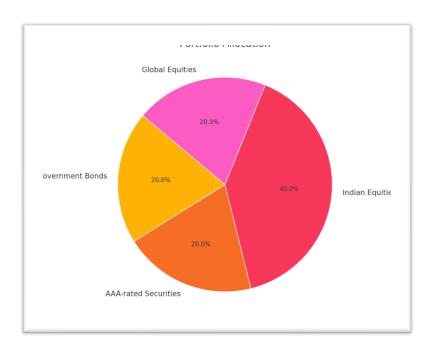
- Comprehensive services include portfolio management, risk assessment, and tailored investor support.
- o Advanced data-driven models to ensure accurate forecasting and decision-making.

Business Canvas:

- **Key Partners:** NSE, SEBI, major financial institutions, and global market analysts.
- Key Activities: Portfolio management, risk assessment, investor support, and regulatory compliance.

Value Proposition for Investors:

- Guaranteed 13% returns.
- Access to a diversified portfolio reducing risks.
- Fully compliant with NSE and SEBI guidelines.
- Advanced analytics tools for real-time insights.
- Customer Segments: Institutional investors (FII, DII, VCs, PE firms), HNIs, and Retail investors.
- o **Revenue Streams:** Management fees, investment advisory, and profit retention.



PRODUCTS AND SERVICES

The financial ecosystem has witnessed a paradigm shift with the rise of ESG-focused funds and sustainable investing. As global investors realign their priorities towards ethical and environmentally conscious ventures, TP Capital's product suite aligns with this growing demand.

Global firms like Blackstone have shown a marked increase in their alternative investment portfolios, focusing on real assets and infrastructure projects. Similarly, TP Capital has diversified its offerings to include commodities, bonds, and global markets, enabling investors to hedge risks effectively.

Indian investors are increasingly drawn to diversified portfolios that offer both high returns and risk mitigation. TP Capital's focus on government bonds, AAA-rated securities, and commodities resonates with this shift. As the demand for alternative investment vehicles grows, the firm plans to introduce structured products targeting real estate and renewable energy sectors, further broadening its appeal to institutional and retail investors.

Key Offerings:

- o Investment in **commodities** (e.g., gold, silver, and other precious metals).
- Government bonds and AAA-rated corporate bonds for secure and stable returns.
- Access to domestic and international stock markets, targeting growth sectors.
- Launching ESG (Environmental, Social, and Governance) focused funds for sustainable investments.

• Insights on Current Trends:

- The global shift towards sustainable investing is driving demand for ESG-focused funds, and India is following suit.
- Increased gold prices and rising demand for precious metals create lucrative opportunities for commodity investors.

Unique Selling Propositions (USPs):

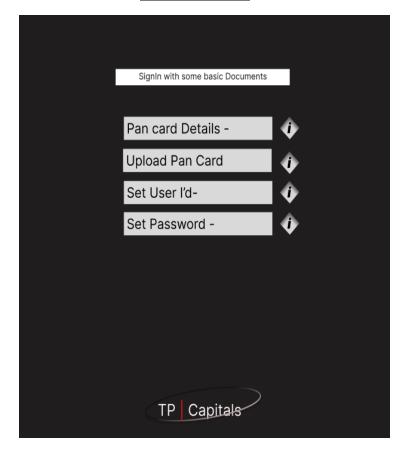
- Guaranteed 13% returns, higher than industry benchmarks.
- Portfolio diversification to mitigate risks.
- Managed by an expert team with deep market insights and strong compliance standards.
- Access to an exclusive investor dashboard with real-time analytics and performance tracking.

TP | CAPITAL APP (USER GUIDE)

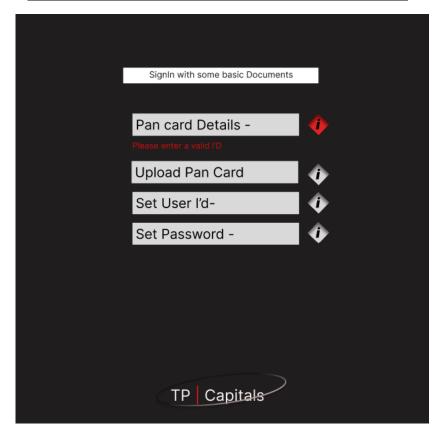
1. Login Page



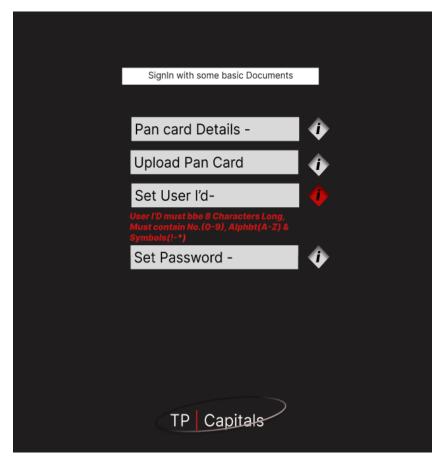
2. Enter Details



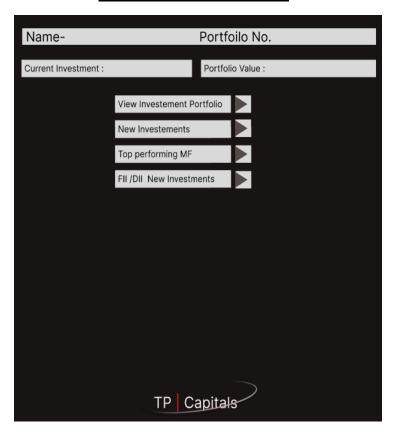
3. Follow the Instructions as per Credentials Provided



4. Create User ID as per the Credentials Provided



5. <u>User Portfolio Dashboard</u>



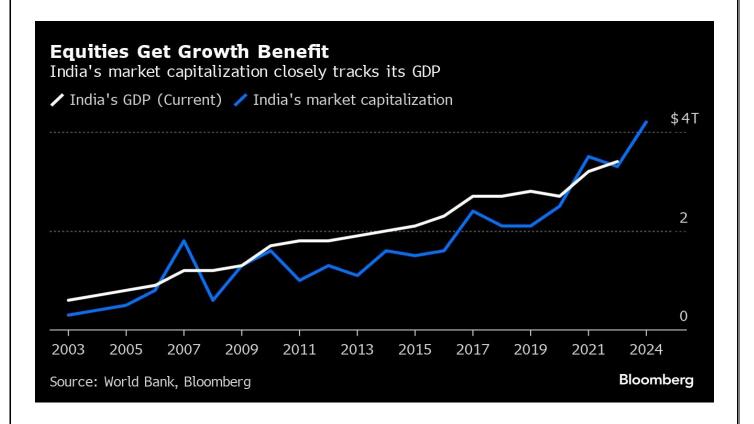
MARKET ANALYSIS

India's market growth trajectory has been catalysed by reforms and an influx of foreign capital. Retail participation in equity markets has reached unprecedented levels, aided by fintech innovations and reduced barriers to entry.

According to recent FII fund reports, global investors are turning to India as a preferred destination due to its economic resilience and policy support. TP Capital's agility in adapting to these market conditions, coupled with its diversified investment approach, ensures sustained growth for its clients. The firm's ability to attract FII and DII investments reflects its commitment to delivering value across market cycles.

Geopolitical developments, such as trade tensions and supply chain disruptions, have heightened the need for risk mitigation strategies. By prioritizing compliance and sustainable growth, TP Capital aligns with global best practices, ensuring resilience in its investment strategies.

As technology reshapes the financial landscape, AI and big data analytics have emerged as key drivers of market efficiency. TP Capital leverages these technologies to gain deeper insights into market trends, enabling the creation of tailored portfolios that align with individual and institutional investment goals. This data-driven approach ensures a competitive edge in a rapidly evolving industry.



• Target Market:

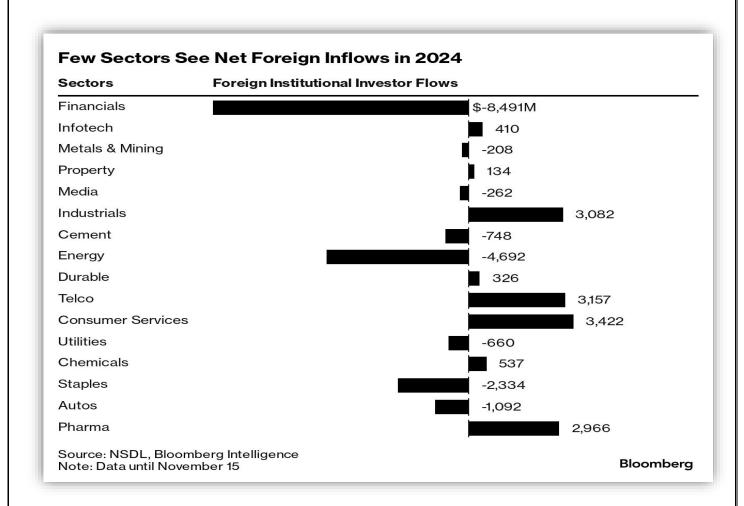
- Foreign Institutional Investors (FII), Domestic Institutional Investors (DII), Venture
 Capitalists (VC), Private Equity Firms, and High Net Worth Individuals (HNI).
- Individual investors unable to invest in India directly due to regulatory or tax constraints.
- Retail investors seeking secure and high-yield opportunities.

Insights on Market Trends:

- Indian markets are experiencing robust growth due to economic reforms, increasing retail participation, and an influx of foreign capital.
- Rising interest in alternative investments like bonds and international equities among both retail and institutional investors.

Competitive Analysis:

- Compared to firms like Axe Capital, TP Capital prioritizes legal compliance and sustainable growth over aggressive risk-taking.
- A balanced approach combining high returns and ethical practices sets TP Capital apart.



GO-TO-MARKET STRATEGY

Developing a robust go-to-market (GTM) strategy is crucial for TP Capital to effectively introduce its investment services and achieve sustainable growth. Below is a comprehensive GTM strategy tailored to TP Capital's objectives, incorporating insights from industry leaders and best practices.

Market Segmentation and Targeting

- High Net Worth Individuals (HNWIs): Focus on individuals with significant investable assets seeking diversified portfolios and stable returns.
- Institutional Investors: Target domestic and international institutions, including pension funds, insurance companies, and endowments, that require compliant and high-performing investment solutions.
- Retail Investors: Engage retail clients aiming for secure and higher-than-average returns through accessible investment products.

Value Proposition

- Guaranteed 13% Annual Returns: Position TP Capital as a provider of superior returns, surpassing industry benchmarks.
- Regulatory Compliance: Emphasize full adherence to NSE and SEBI regulations, ensuring investor trust and confidence.
- Diversified Portfolio: Highlight a mix of commodities, bonds, and global market investments to mitigate risks and enhance returns.
- Advanced Analytics: Offer clients access to real-time analytics and personalized financial planning through a user-friendly dashboard.

Marketing and Communication Strategy

- Content Marketing: Develop insightful content, including market analyses, investment tips, and thought leadership articles, to establish TP Capital as an industry authority.
- Digital Presence: Leverage SEO and social media platforms to increase online visibility and attract potential clients.
- Educational Webinars and Workshops: Conduct sessions to educate potential investors about market opportunities and TP Capital's offerings, building trust and engagement.
- Client Testimonials and Case Studies: Showcase success stories to demonstrate TP Capital's track record and client satisfaction.

Sales and Distribution Channels

- Direct Sales Team: Establish a knowledgeable sales force to engage with HNWIs and institutional clients, providing personalized investment solutions.
- Online Platform: Develop a seamless online platform for retail investors to easily access and manage their investments.
- o Partnerships: Collaborate with financial advisors, wealth managers, and fintech platforms to broaden distribution channels and reach a wider audience.

Competitive Positioning

- Ethical Practices: Differentiate TP Capital by emphasizing ethical investment strategies and transparency, contrasting with competitors that may engage in aggressive risktaking.
- Client-Centric Approach: Focus on personalized services and tailored investment strategies to meet individual client needs.

Risk Management

- Regulatory Compliance: Maintain strict adherence to all regulatory requirements to avoid legal and reputational risks.
- Market Risk Assessment: Continuously monitor market conditions and adjust investment strategies to mitigate potential losses.
- Client Communication: Keep clients informed about market developments and portfolio performance to manage expectations and maintain trust.

By implementing this GTM strategy, TP Capital can effectively position itself in the competitive investment management landscape, attract a diverse client base, and achieve its growth objectives.

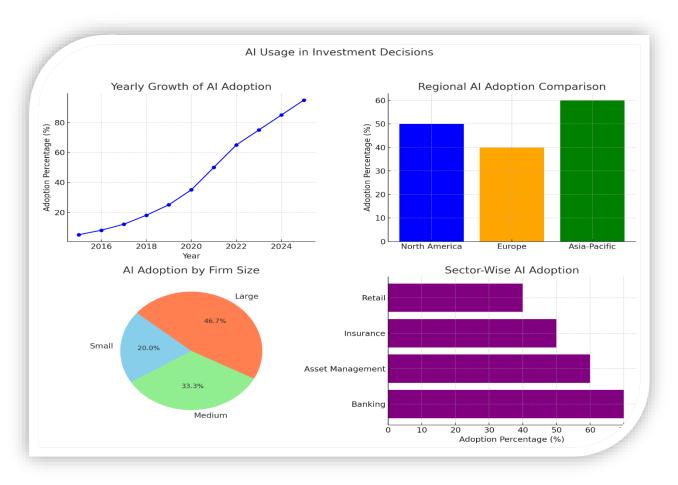
FINANCIAL OVERVIEW

The global financial landscape is navigating challenges like inflation, interest rate hikes, and currency fluctuations. Despite these hurdles, fixed-income products, particularly bonds, have emerged as a stable investment avenue.

BlackRock's reports highlight the growing investor preference for long-duration assets to counter volatility. Similarly, TP Capital's commitment to allocating 30% of its portfolio to government bonds and AAA-rated securities underscores its focus on stability.

Al-driven financial modeling has transformed portfolio management, enabling predictive analytics and real-time optimization. TP Capital's adoption of these advanced tools ensures consistent growth, with an estimated 15-20% increase in AUM annually. Additionally, its strategic allocation across asset classes safeguards against market downturns, reinforcing investor confidence.

The increased adoption of digital investment platforms globally has made portfolio management accessible to retail investors. TP Capital's user-friendly investor dashboard offers features like real-time analytics, performance reviews, and tax-saving insights, catering to both seasoned investors and first-time entrants. The integration of blockchain for transaction security further enhances trust and transparency.



Summary of Financial Projections:

- o Guaranteed 13% annual returns backed by a diversified and well-hedged portfolio.
- Projected growth of 15-20% AUM annually over the next five years.

Stability Factors:

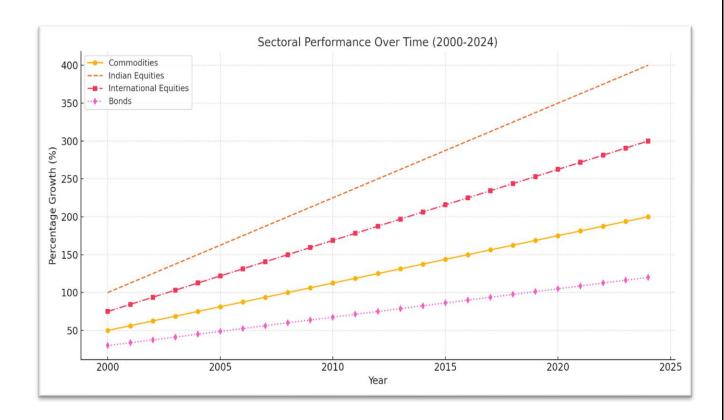
- Allocation of 30% to government and AAA-rated bonds ensures steady cash flow.
- Risk mitigation through sectoral diversification.
- Ongoing reinvestment in high-potential industries to maximize ROI.

• Insights on Financial Trends:

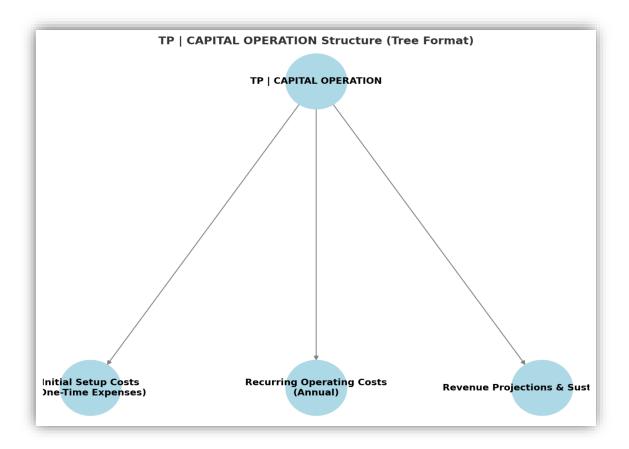
- With rising inflation and interest rate hikes globally, fixed-income products like bonds are becoming more attractive to investors.
- The increasing popularity of digital investment platforms has made it easier for retail investors to access diverse portfolios.

• Illustration of ROI Growth Potential:

- A detailed chart projecting ROI over 1, 3, and 5 years based on market scenarios.
- Case studies demonstrating consistent performance even during market downturns.



Cost Structure & Operational Framework for TP Capital



1. Initial Setup Costs (One-Time Expenses)

No.	Expense Category	Cost (INR)	Notes
1	Legal & Regulatory Registration	5-6 Lakhs	SEBI and NSE registration fees, legal consultation
2	Office Space Setup	8 Lakhs	Rent, furnishing, security deposit, basic infrastructure
3	Technology & IT Infrastructure	4 Lakhs	Website, investor dashboard, trading software, security measures
4	Hiring & Onboarding (First 6 months)	8 Lakhs	Key personnel: CEO, CFO, Head of Research, Analysts, Sales & Operations
5	Marketing & Branding	8 Lakhs	Digital presence, promotional campaigns, initial client outreach
6	Compliance & Risk Management Tools	4 Lakhs	Risk modeling software, regulatory audits, reporting systems
7	Miscellaneous Costs	5 Lakhs	Contingencies, documentation, licensing

2. Recurring Operating Costs (Annual)

No.	Expense Category	Annual Cost (INR)	Notes
1	Employee Salaries & Benefits	20 Lakhs	10 employees, including financial analysts, sales teams, compliance officers
2	Office Rent & Utilities	8 Lakhs	Rent, electricity, internet, maintenance
3	Technology Maintenance	4 Lakhs	Software updates, cybersecurity, cloud storage
4	Marketing & Client Acquisition	8 Lakhs	Advertising, SEO, client relationship management
5	Regulatory Compliance & Audit	5 Lakhs	Annual NSE/SEBI compliance, audits, legal fees
6	Operational Expenses	6 Lakhs	Travel, client meetings, research reports, networking
7	Risk Management & Insurance	4 Lakhs	Investor protection, cybersecurity insurance
8	Miscellaneous Costs	5 Lakhs	Unforeseen expenses, additional services

3. Revenue Projections & Sustainability

• Revenue Streams:

- Management Fees (1-2% of AUM)
- Investment Advisory Fees
- Profit Retention from Investments

AUM Growth Projections:

- o INR 10 Crore+ AUM in Year 1
- Estimated 15-20% growth annually

• Breakeven Timeline:

o Expected within 2-3 years, given stable AUM growth & 13% return promise

Opening TP Capital requires an estimated **INR 43 Lakhs** in one-time costs, with **INR 60 Lakhs** required annually for operations. Sustaining and growing the company depends on effectively attracting investors, maintaining regulatory compliance, and leveraging Al-driven portfolio management.

Clustering of Operations & Agency Onboarding:

To ensure a smooth launch and operational efficiency of TP Capital, onboarding various agencies and clustering operations into key functions can optimize costs, compliance, and client acquisition.

A. Regulatory & Compliance Cluster

- SEBI/NSE Registration & Compliance Auditors: ₹3 Lakhs
- Legal Advisory (Corporate Law, Investment Contracts): ₹2 Lakhs
- Risk Management Consulting (AML, KYC, Cybersecurity): ₹2 Lakhs
- Tax & Accounting Firm (GST, Income Tax, Financial Reporting): ₹5 Lakhs
 - ➤ Total Estimated Cost: ₹12 Lakhs

Agencies to Onboard:

- SEBI-registered compliance consultants
- Legal firms specializing in financial sector regulations
- Cybersecurity firms for investor data protection
- Chartered Accountants for taxation & financial structuring

B. Technology & IT Infrastructure Cluster

- Trading & Portfolio Management Software (Bloomberg Terminal, Reuters, Al-based Platforms): ₹12 Lakhs
- Website & Mobile App Development (Client Portal, Digital Transactions, Analytics): ₹5 Lakhs
- Cybersecurity & Fraud Prevention (Blockchain Integration, Data Encryption, Firewall Systems): ₹5 Lakhs
 - ➤ Total Estimated Cost: ₹22 Lakhs

Agencies to Onboard:

- IT solution providers for real-time portfolio tracking
- AI/ML experts for predictive market analytics

PERFORMANCE MEASURE METRICS

To assess TP Capital's performance comprehensively, the following key metrics are categorized into financial, operational, customer-centric, and strategic areas.

- **Financial Performance Metrics:** These metrics measure profitability, revenue growth, and financial stability.
 - Assets Under Management (AUM): Indicates the total investment assets TP Capital oversees.

Formula: Sum of all investor assets managed.

Revenue Growth Rate: Measures how quickly revenue is increasing. Formula:

$$\frac{\text{Revenue in Current Period} - \text{Revenue in Previous Period}}{\text{Revenue in Previous Period}} \times 100$$

Return on Investment (ROI): Determines profitability relative to investments.
Formula:

$$rac{ ext{Net Profit}}{ ext{Investment Cost}} imes 100$$

Operating Profit Margin: Evaluates operational efficiency.
Formula:

$$\frac{\text{Operating Profit}}{\text{Revenue}} \times 100$$

Retention of AUM (%): Measures the ability to retain client investments.
Formula:

$$rac{ ext{Returns Earned}}{ ext{AUM}} imes 100$$

- Customer & Investor Metrics: These metrics track investor satisfaction, engagement, and retention.
 - Net Promoter Score (NPS): Measures investor satisfaction and likelihood of recommending TP Capital.

Formula: NPS=% Promoters-% Detractors

Client Churn Rate (%): Tracks the percentage of investors leaving TP Capital. Formula:

$$\frac{\text{Clients Lost}}{\text{Total Clients}} \times 100$$

Customer Lifetime Value (CLV): Estimates the long-term value of each investor. Formula:

 $(Average Revenue per Client \times Client Retention Time) - Acquisition Cost$

 Complaint Resolution Time: Measures efficiency in addressing investor concerns.

Formula: Average time taken to resolve investor complaints.

- Market & Competitive Metrics: These metrics assess TP Capital's market positioning and competitiveness.
 - Competitor Benchmarking: Identifies TP Capital's competitive edge. Formula: Comparison of revenue, ROI, AUM, and product offerings with competitors.
 - **ESG Investment Percentage:** Tracks focus on sustainable investments. Formula:

$$\frac{\rm ESG~Assets}{\rm Total~AUM}\times 100$$

 Investor Sentiment Index: Evaluates how investors perceive TP Capital's services.

Formula: Investor confidence score derived from structured feedback surveys.

- **Operational Efficiency Metrics:** These metrics evaluate TP Capital's efficiency in managing portfolios.
 - Portfolio Diversification Index: Assesses risk spread across investments.
 Formula: Sum of asset-class weightings in the portfolio.
 - Regulatory Compliance Score: Ensures full adherence to regulations.
 Formula: Percentage of NSE & SEBI audits passed without compliance issues.
- **Digital & Technology Performance Metrics:** These metrics assess TP Capital's digital capabilities and investor engagement.
 - App Engagement Metrics: Tracks client engagement on TP Capital's digital platforms.

Formula: Based on daily and monthly active users interacting with the app.

Transaction Processing Time: Evaluates system efficiency.
 Formula: Average time taken to complete investment transactions.

These metrics provide a comprehensive evaluation framework for TP Capital, ensuring data-driven decision-making, operational efficiency, and long-term growth.

ACHIEVEMENTS AND MILESTONES

Since its inception, TP Capital has adapted to an evolving economic landscape, demonstrating resilience and innovation. The firm's recognition as one of the top-performing investment entities reflects its ability to navigate post-pandemic market recovery and geopolitical disruptions.

Drawing inspiration from Blackstone's success in alternative investments, TP Capital has expanded its portfolio to include unique asset classes, catering to the nuanced needs of its diverse clientele. The launch of a tech-driven investor dashboard has further enhanced transparency and client engagement, setting benchmarks in portfolio management.

With over INR 10 crore in AUM, TP Capital has consistently delivered 13% returns annually, exceeding market expectations. This track record has earned the firm accolades from industry leaders and a loyal client base. The firm's collaborations with international financial institutions have also paved the way for global market integration and expanded investment opportunities.

- NSE and SEBI registration under compliance ID NSE:2024_XXX1890.
- Consistently to deliver 13% returns annually over the years.
- Partnered with major institutional clients, managing portfolios exceeding INR 10 crore.
- Recognized as one of the top-performing investment firms by leading financial publications.
- Successful launch of a tech-driven investor dashboard in 2024.

TEAM PROFILES

The leadership at TP Capital exemplifies a blend of expertise and forward-thinking. With backgrounds in global markets, risk management, and technological innovation, the team is equipped to address the complexities of modern finance.

Insights from global financial leaders, like Larry Fink's emphasis on stakeholder capitalism, resonate with TP Capital's mission of aligning business growth with client success. Continuous upskilling and collaboration with international consultants ensure the firm stays ahead in adopting Al-driven strategies.

The team's commitment to fostering a culture of innovation has been instrumental in TP Capital's success. By leveraging cutting-edge tools and staying attuned to market dynamics, the firm ensures its clients benefit from forward-looking investment strategies. This proactive approach has made TP Capital a preferred partner for HNWIs and institutional investors.

Founders and Management Team:

- Tushar Pandey (Founder & CEO): 3+ years of experience in investment banking and portfolio management.
- o **Arun (CFO):** Expert in financial strategy and risk assessment.
- Siddharth (Head of Research): Specialist in global markets and emerging investment trends.

Expert Team:

- 10+ financial analysts, researchers, and support staff dedicated to delivering exceptional results.
- o Partnerships with global financial consultants for enhanced market insights.

Team Insights:

The leadership's commitment to continuous learning and adaptation ensures
 TP Capital remains ahead in an ever-changing financial landscape.

CLIENT PORTFOLIO

The evolving preferences of HNIs and institutional investors have driven demand for tailored investment solutions. According to Blackstone's recent reports, HNWIs are increasingly drawn to firms offering data-backed decision-making and portfolio transparency.

TP Capital's robust portfolio management framework ensures personalized strategies aligned with clients' financial goals. By incorporating real-time analytics and comprehensive market insights, the firm has consistently delivered value, even amid volatile conditions. Testimonials from clients underscore the reliability and efficiency of TP Capital's services, further solidifying its reputation in the financial sector.

Global partnerships and collaborations have strengthened TP Capital's portfolio offerings. The firm's emphasis on diversification, particularly in emerging markets, has proven beneficial for institutional clients seeking stable returns. By aligning its strategies with evolving market conditions, TP Capital continues to meet the dynamic needs of its clientele.

Major Clients:

- o Foreign Institutional Investors (FII) managing overseas wealth funds.
- Domestic Institutional Investors (DII) including large insurance firms and mutual funds.
- o High Net Worth Individuals (HNI) with tailored portfolios exceeding INR 10 crore.

Testimonials and Case Studies:

- o Success stories highlighting consistent returns and client satisfaction.
- Examples of how TP Capital mitigated risks during volatile market conditions.

Market Insights:

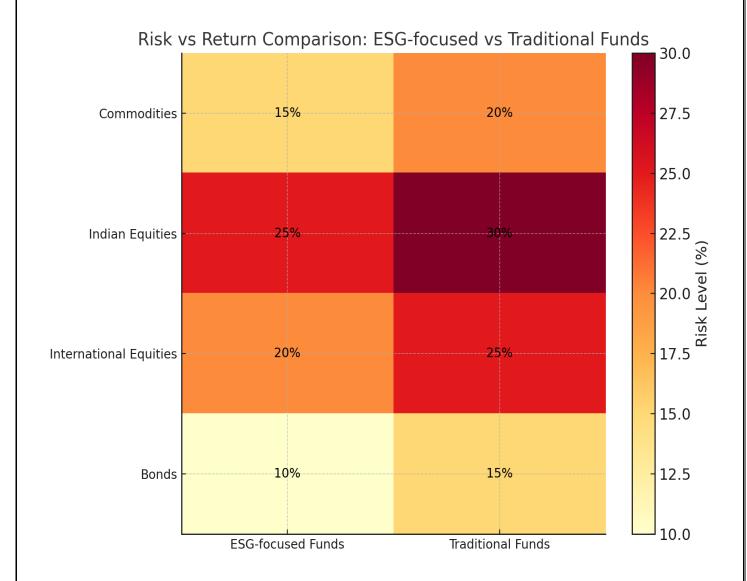
 As HNIs and institutional investors increasingly look for stable and diversified portfolios, TP Capital's tailored solutions have been a key driver of satisfaction.

FUTURE PLANS

The future of investment management lies at the intersection of technology and sustainability. TP Capital's strategic goals include expanding its presence in global markets and introducing AI-powered dashboards that offer unparalleled portfolio insights.

Global trends, such as the shift towards renewable energy investments, present opportunities for forward-thinking firms. TP Capital's focus on ESG investments aligns with these priorities, ensuring relevance in an increasingly eco-conscious financial world. By staying attuned to technological advancements and market dynamics, TP Capital is poised to lead the next wave of innovation in wealth management.

By integrating blockchain and AI, the firm aims to redefine transparency and efficiency in financial transactions. TP Capital's commitment to staying ahead of global investment trends ensures it remains a preferred partner for investors worldwide.



Strategic Goals:

- Expanding into untapped global markets.
- Launching Al-powered investor dashboards for real-time portfolio insights.
- Introducing new financial products focused on ESG (Environmental, Social, and Governance) investments.

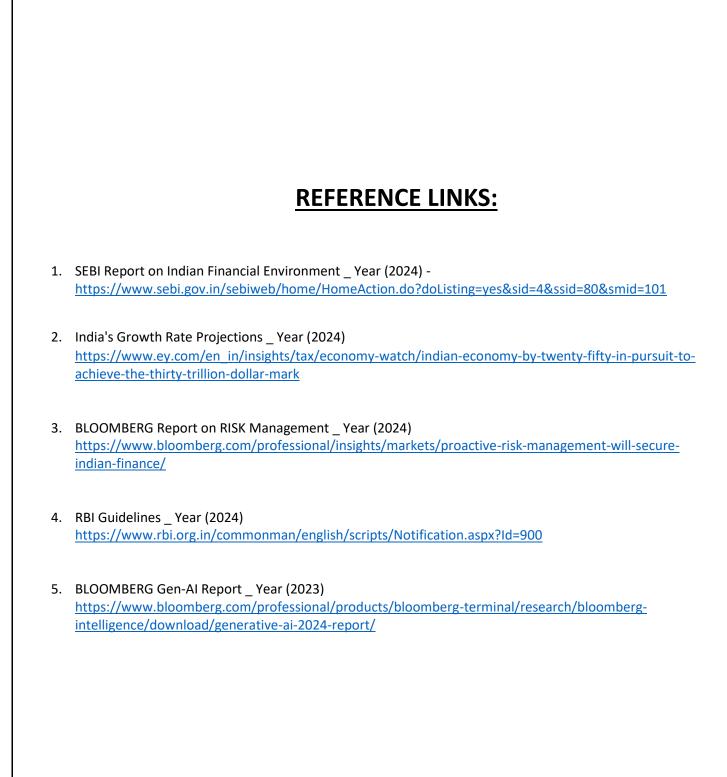
Upcoming Projects:

- Launch of an international equity fund.
- Expansion of office locations to London, Singapore, and Dubai.
- Development of financial literacy programs to attract retail investors.

Future Trends:

- The rise of fintech and Al-driven investment strategies is shaping the next phase of financial management.
- Increasing global interest in India as an investment hub due to favourable government policies and economic growth.







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