

Sub-Category	Sales	Profit	Quantity	%GT Sales
Accessories	1,67,380.32	41,936.64	2976	7.29%
Appliances	1,07,532.16	18,138.01	1729	4.68%
Art	27,118.79	6,527.79	3000	1.18%
Binders	2,03,412.73	30,221.76	5974	8.85%
Bookcases	1,14,880.00	-3,472.56	868	5.00%
Chairs	3,28,449.10	26,590.17	2356	14.30%
Copiers	1,49,528.03	55,617.82	234	6.51%
Envelopes	16,476.40	6,964.18	906	0.72%
Fasteners	3,024.28	949.52	914	0.13%
Furnishings	91,705.16	13,059.14	3563	3.99%
Labels	12,486.31	5,546.25	1400	0.54%
Machines	1,89,238.63	3,384.76	440	8.24%
Paper	78,479.21	34,053.57	5178	3.42%
Phones	3,30,007.05	44,515.73	3289	14.37%
Storage	2,23,843.61	21,278.83	3158	9.74%
Supplies	46,673.54	-1,189.10	647	2.03%
Tables	2,06,965.53	-17,725.48	1241	9.01%
Total	22,97,200.86	2,86,397.02	37873	100.00%

Sub-Category	Sales	Profit	Quantity	%GT Sales
Accessories	1,67,380.32	41,936.64	2976	7.29%
Appliances	1,07,532.16	18,138.01	1729	4.68%
Art	27,118.79	6,527.79	3000	1.18%
Binders	2,03,412.73	30,221.76	5974	8.85%
Bookcases	1,14,880.00	-3,472.56	868	5.00%
Chairs	3,28,449.10	26,590.17	2356	14.30%
Copiers	1,49,528.03	55,617.82	234	6.51%
Envelopes	16,476.40	6,964.18	906	0.72%
Fasteners	3,024.28	949.52	914	0.13%
Furnishings	91,705.16	13,059.14	3563	3.99%
Labels	12,486.31	5,546.25	1400	0.54%
Machines	1,89,238.63	3,384.76	440	8.24%
Paper	78,479.21	34,053.57	5178	3.42%
Phones	3,30,007.05	44,515.73	3289	14.37%
Storage	2,23,843.61	21,278.83	3158	9.74%
Supplies	46,673.54	-1,189.10	647	2.03%
Total	22,97,200.86	2,86,397.02	37873	100.00%



Sub-Category	Sales	Profit	Quantity	%GT Sales
Accessories	1,67,380.32	41,936.64	<div><div></div></div> 2976	➡ 7.29%
Appliances	1,07,532.16	18,138.01	<div><div></div></div> 1729	↘ 4.68%
Art	27,118.79	6,527.79	<div><div></div></div> 3000	↓ 1.18%
Binders	2,03,412.73	30,221.76	<div><div></div></div> 5974	↗ 8.85%
Bookcases	1,14,880.00	-3,472.56	<div><div></div></div> 868	↘ 5.00%
Chairs	3,28,449.10	26,590.17	<div><div></div></div> 2356	↑ 14.30%
Copiers	1,49,528.03	55,617.82	<div><div></div></div> 234	➡ 6.51%
Envelopes	16,476.40	6,964.18	<div><div></div></div> 906	↓ 0.72%
Fasteners	3,024.28	949.52	<div><div></div></div> 914	↓ 0.13%
Furnishings	91,705.16	13,059.14	<div><div></div></div> 3563	↘ 3.99%
Labels	12,486.31	5,546.25	<div><div></div></div> 1400	↓ 0.54%
Machines	1,89,238.63	3,384.76	<div><div></div></div> 440	➡ 8.24%
Paper	78,479.21	34,053.57	<div><div></div></div> 5178	↘ 3.42%
Phones	3,30,007.05	44,515.73	<div><div></div></div> 3289	↑ 14.37%
Storage	2,23,843.61	21,278.83	<div><div></div></div> 3158	↗ 9.74%
Supplies	46,673.54	-1,189.10	<div><div></div></div> 647	↓ 2.03%
Total	22,97,200.86	2,86,397.02	37873	100.00%



Sub-Category	Central	East	South	West	Total
Accessories	7,251.63	11,195.86	7,004.54	16,484.60	41,936.64
Appliances	-2,638.62	8,391.41	4,123.94	8,261.27	18,138.01
Art	1,195.16	1,899.94	1,058.59	2,374.10	6,527.79
Binders	-1,043.64	11,267.93	3,900.66	16,096.80	30,221.76
Bookcases	-1,997.90	-1,167.63	1,339.49	-1,646.51	-3,472.56
Chairs	6,592.72	9,357.77	6,612.09	4,027.58	26,590.17
Copiers	15,608.84	17,022.84	3,658.91	19,327.24	55,617.82
Envelopes	1,777.53	1,812.41	1,465.48	1,908.76	6,964.18
Fasteners	236.62	263.99	173.72	275.19	949.52
Furnishings	-3,906.22	5,881.41	3,442.68	7,641.27	13,059.14
Labels	1,073.08	1,129.28	1,040.77	2,303.12	5,546.25
Machines	-1,486.07	6,928.64	-1,438.89	-618.93	3,384.76
Paper	6,971.90	9,015.37	5,947.06	12,119.24	34,053.57
Phones	12,323.03	12,314.69	10,767.28	9,110.74	44,515.73
Storage	1,969.84	8,389.37	2,274.30	8,645.32	21,278.83
Supplies	-661.89	-1,155.14	1.88	626.05	-1,189.10
Tables	-3,559.65	-11,025.38	-4,623.06	1,482.61	-17,725.48
Total	39,706.36	91,522.78	46,749.43	1,08,418.45	2,86,397.02

Category	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Total
☐ Furniture	98,103.44	1,42,063.18	2,00,641.65	3,01,191.53	7,41,999.80
Bookcases	14,353.90	20,157.69	37,583.06	42,785.35	1,14,880.00
Chairs	40,212.44	65,943.78	92,933.37	1,29,359.51	3,28,449.10
Furnishings	11,454.34	20,355.26	23,447.56	36,448.00	91,705.16
Tables	32,082.76	35,606.44	46,677.66	92,598.67	2,06,965.53
☐ Office Supplies	1,10,261.39	1,43,869.43	2,07,029.87	2,57,886.35	7,19,047.03
Appliances	14,842.86	21,047.20	27,077.94	44,564.17	1,07,532.16
Art	3,333.86	6,855.69	7,416.44	9,512.80	27,118.79
Binders	30,339.92	35,811.06	66,330.87	70,930.89	2,03,412.73
Envelopes	3,074.98	2,555.10	4,077.71	6,768.61	16,476.40
Fasteners	396.61	483.21	830.45	1,314.01	3,024.28
Labels	1,446.66	2,500.16	4,064.78	4,474.71	12,486.31
Paper	11,361.81	16,899.55	21,392.92	28,824.93	78,479.21
Storage	30,135.23	49,081.30	59,721.09	84,905.99	2,23,843.61
Total	3,59,681.58	4,45,509.62	6,13,932.11	8,78,077.56	22,97,200.86



Category	Sales
☐ Furniture	7,41,999.80
Bookcases	1,14,880.00
Chairs	3,28,449.10
Furnishings	91,705.16
Tables	2,06,965.53
☐ Office Supplies	7,19,047.03
Appliances	1,07,532.16
Art	27,118.79
Binders	2,03,412.73
Envelopes	16,476.40
Fasteners	3,024.28
Labels	12,486.31
Paper	78,479.21
Storage	2,23,843.61
Supplies	46,673.54
☐ Technology	8,36,154.03
Accessories	1,67,380.32
Copiers	1,49,528.03
Machines	1,89,238.63
Phones	3,30,007.05
Total	22,97,200.86