

Filters

region All

market All

division All

customer All

FY **2019**

P & L

By Fiscal Year

All values are in USD

Note: Do r

Metrics	Quarters					
	Q1			Q2		
	Sep	Oct	Nov	Dec	Jan	Feb
NetSales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M
GM%	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%

region All

market All

division All

customer All

FY **2020**

P & L

By Fiscal Year

All values are in USD

Metrics	Quarters					
	Q1			Q2		
	Sep	Oct	Nov	Dec	Jan	Feb
NetSales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M
GM%	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%

region All

market All

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customer All

FY **2021**

P & L

By Fiscal Year

All values are in USD

Metrics	Quarters					
	Q1			Q2		
	Sep	Oct	Nov	Dec	Jan	Feb
NetSales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M



Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M
GM%	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%

Net Sales Comparison

21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%
20 vs 19	166.7%	170.0%	162.2%	163.3%	165.9%	167.6%



not modify the pivot table

Q3			Q4				Grand Total
Mar	Apr	May	Jun	Jul	Aug		
	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Q3			Q4				Grand Total
Mar	Apr	May	Jun	Jul	Aug		
	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

Q3			Q4			Grand Total	
Mar	Apr	May	Jun	Jul	Aug		
	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M

AtliQ Hardware



16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
1991.9%	473.8%	353.1%	182.3%	175.3%	162.5%	208.6%