

Tushar Joshi

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EDUCATION

Year	Degree/Exam	Institute	CGPA/Marks%
2024-Present	B.TECH in Computer Science	Graphic Era University, Dehradun	9.2
2022	C.B.S.E	Maxfort School Dwarka	86%
2020	C.B.S.E	Maxfort School Dwarka	92.63%

WORK EXPERIENCE

- Dream Byte Solutions** *Apr 2025 – Jun 2025*
Business Development Manager | Client Acquisition, Market Research, Sales Strategy |
 - Identified and pursued new business opportunities through market research, boosting client acquisition and revenue growth.
 - Negotiated and closed high-value deals while analyzing sales data to optimize strategies and improve profitability.
- Technology Business Incubator (TBI GEU)** *Jan 2025 – Apr 2025*
Business Development Lead | Strategic Partnerships, Ecosystem Expansion, Networking |
 - Cultivated partnerships with startups, VCs, and accelerators, enabling ecosystem growth and multi-channel stakeholder engagement.
 - Drove outreach campaigns and investor relations strategies, resulting in increased visibility and startup funding pipelines.
- Tech by Himalayas** *Nov 2024 – Apr 2025*
Full Stack Developer | React.js, Node.js, MongoDB, Git, REST APIs |
 - Engineered scalable, component-based web applications using MERN stack, reducing page load time and improving user retention.
 - Integrated RESTful APIs and implemented authentication workflows, enhancing platform security and backend performance.
- Brahma Kumaris** *Aug 2023 – Oct 2023*
Regional Operations Head | Leadership, Team Management, Public Speaking |
 - Directed operational execution of regional initiatives, optimizing resource allocation across 5+ community-driven programs.
 - Orchestrated stakeholder communication and volunteer onboarding, enhancing program delivery and organizational outreach.

TECHNICAL SKILLS

- Languages** (C, JavaScript, Python), **Web Development** (React.js, Node.js, Rest API, HTML5 ,CSS), **Mobile Development** (React Native, Expo Dev), **Database** (PostgreSQL, Firebase), **Version Control & Tools** (Git, Artificial Intelligence ,NLP, Figma, Dribbble).

PROJECTS

- MAP - AI-Powered Career Guidance Tool**
Pioneered an AI-powered career guidance platform utilizing React.js, Node.js, JavaScript, TypeScript, Mistral AI Api and Firebase, receiving positive user feedback on personalized career paths.
- Virtual Board (Using Hand Gestures)**
 - Designed a virtual board that allows users to write, add objects, and track them using hand gestures, enabling a touchless interactive experience.
 - Implemented using OpenCV, MediaPipe, and Python to provide real-time gesture recognition and smooth interaction.

- **Smiling Face Camera**
 - Created an intelligent camera that captures a picture only when the user smiles beyond a predefined threshold, ensuring a hands-free experience.
 - Built using Face-api.js, React.js, Node.js, and JavaScript to integrate facial recognition and automated image capture.
- **Games Collection**
 - Developed interactive games, including Chess, Flappy Bird, Minesweeper, and Tic-Tac-Toe, to enhance logic-building and programming skills.
 - Built using JavaScript, CSS, and HTML, focusing on game mechanics, user engagement, and UI responsiveness.

STRENGTHS

- Problem Solving, Public Speaking, Leadership.