

HANYAO ZHANG

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EDUCATION

Columbia University

Ph.D. candidate in economics

degree expected May 2026

Research interests: Behavioral economics, Experimental Economics

Peking University

B.A. in Economics with distinction

June 2020

WORKING PAPERS

”Calculations Behind Lottery Valuations”

IN PROGRESS

”Noise and Risk Attitudes,” with Mark Dean

”Reference-Dependent Motivated Beliefs,” with Zhi Hao Lim

PUBLICATIONS

Positive and Negative Sorting in Team Contest, with Qiang Fu, Zenan Wu, and Yangfan Zhou,
Journal of Industrial Economics, 2024

SEMINAR & CONFERENCE PRESENTATIONS

2025 (including scheduled): SWEET (UPenn), BRIC XI (ITAM, poster), Caltech CTESS Summer Workshop, SDM III (SWUFE), UChicago Brown Bag, ESA North American Meeting, BEEMA9

TEACHING EXPERIENCE

- **Undergraduate:** Behavioral Economics, Econometrics, Microeconomics, Macroeconomics, Financial Economics
- **Graduate:** Microeconomics

AWARDS & FELLOWSHIPS

- Dissertation Fellowship, Columbia University 2025-2026
- PER Field & Experimental Grant, Columbia University 2025
- PER Summer Research Fellowship, Columbia University 2024, 2025
- CELSS Research Grant, Columbia University 2023, 2024
- Dean’s Fellowship, Columbia University 2020-2025
- Excellent Graduate of Peking University, Peking University 2020
- Excellent College Graduate of Beijing, Beijing Municipal Education Commission 2020

PERSONAL

Born August 15th, 1997

Citizenship: Chinese

Languages: Chinese (native), English (fluent)