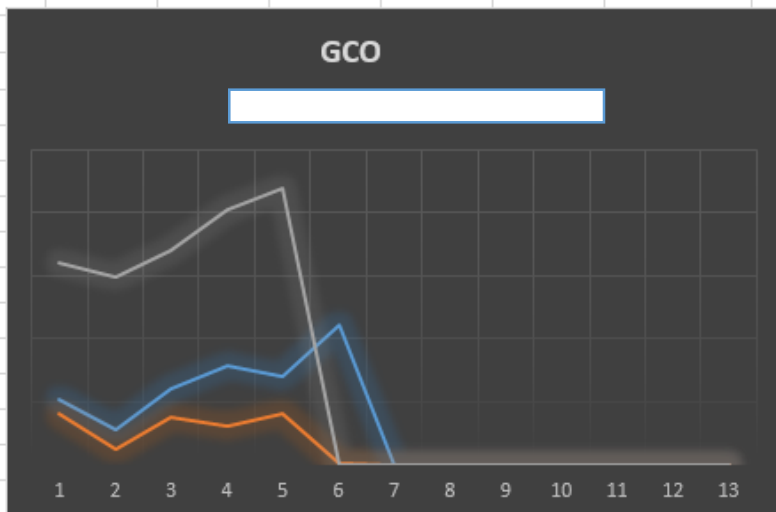


AUTO TRACKING Sales Performance – Weekly report

Excel + Oracle Smartview

(Form will be filled with one 'refresh' click once new batch updated
from database)

GCO		
516,078	402,126	1,610,007
282,184	120,165	1,483,286
598,055	378,071	1,708,718
779,282	306,655	2,030,415
698,813	404,480	2,199,015
1,113,327	4,855	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
3,987,740	1,616,352	1,500,202



VC		
496,487	104,330	1,381,703
2,860	77,776	806,212
88,605	121,190	1,173,143
447,963	135,190	1,394,731
125,445	126,583	1,331,324
220,120	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
1,381,479	565,068	1,205,879

GCO															
226,422	101,698	432,826	-	32,068	289,682	-	-	-	289,656	108,320	722,448	-	160,041	165,052	
-	20,892	406,953	-	23,088	273,951	-	-	-	-	56,201	377,722	282,184	19,984	424,660	
171,046	186,407	390,344	-	18,145	253,111	-	-	-	427,009	159,532	937,062	-	13,987	128,201	
-	98,057	288,207	192,785	14,526	426,867	-	-	-	-	95,742	415,789	586,498	98,330	899,552	
429,441	57,285	658,302	-	15,270	216,054	-	-	-	269,372	233,482	881,199	-	98,442	443,460	
475,937	-	-	-	4,855	-	-	-	-	320,001	-	-	317,389	-	-	
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
1,302,846	464,338	228,861	192,785	107,953	216,054	-	-	-	1,306,038	653,277	611,826	1,186,071	390,784	443,460	
Target															
QTG	697,154	1,135,662							643,962	1,146,723		813,929	1,209,216		
Achievement															
OVERALL GCO	T2 GCO	T2 VC	CATEGOTY	TH	TH VC	Wk T1	Wk T1 VC	Wk T2 GCO	Wk T2 CnP	Wk T2 ALL	Wk T2 GAMING	Wk T2 VC	Wk Product Gr		

Gen2,Reported Customer		NAME	AM	QTD	Wk01	Wk02	Wk03	Wk04	Wk05	Wk06	Wk07
RC				208,588	27,240	15,943	38,717	56,377	70,311	-	-
RC				109,968	67,267	6,575	7,175	11,247	17,703	-	-
RC				424	(23)	-	42	-	405	-	-
RC				55,171	359	502	20,229	17,830	16,251	-	-
RC				4,253	765	-	3,488	-	-	-	-
RC				4,264	495	489	609	477	2,194	-	-
RC				5,775	1,566	218	1,489	1,667	835	-	-
RC				-	-	-	-	-	-	-	-
RC				27	27	-	-	-	-	-	-
RC				-	-	-	-	-	-	-	-
RC				8,728	490	881	2,323	3,644	1,390	-	-
RC				8,535	-	(191)	5,738	1,562	1,425	-	-
RC				13,967	2,095	1,013	7,854	1,364	1,642	-	-
RC				209,638	48,599	13,698	60,666	45,087	41,587	-	-
RC				1,090	600	-	-	-	490	-	-
RC				-	-	-	-	-	-	-	-
RC				-	-	-	544	-	-	-	-
RC				43,935	1,026	494	2,201	11,719	28,496	-	-
RC				65	65	-	-	-	-	-	-
RC				-	-	-	-	-	-	-	-
RC				156	-	-	70	21	65	-	-
RC				935	160	188	267	320	-	-	-
RC				105	-	105	-	-	-	-	-
RC				298	298	-	-	-	-	-	-
RC				136	136	-	-	-	-	-	-
RC				2,358	35	73	605	666	980	-	-
RC				-	-	-	-	-	-	-	-
RC				8,446	-	1,025	3,467	155	3,799	-	-
RC				198	66	-	-	68	64	-	-
RC				5,027	-	-	3,611	310	1,106	-	-
RC				-	-	-	-	-	-	-	-
RC				483	65	8	219	147	44	-	-
RC				490	-	112	90	288	-	-	-
RC				586	-	-	160	7	419	-	-
RC				401	70	44	-	119	168	-	-
RC				467	-	175	-	-	292	-	-
RC				156	-	-	-	-	156	-	-
RC				70	-	-	35	35	-	-	-
RC				34	34	-	-	-	-	-	-
RC				577	110	143	50	-	274	-	-
RC				-	-	-	-	-	-	-	-
RC				-	-	-	-	-	-	-	-
RC				-	-	-	-	-	-	-	-
Fire				-	-	-	-	-	-	-	-

Gen4,Product		Projection	QTD	Wk01	Wk02	Wk03	Wk04	Wk05	Wk06	Wk07	Wk08	Wk09	Wk10	W
		49,983	49,983	2,453	990	20,987	18,992	6,547	14	-	-	-	-	-
		39	39	46	-	-	-	(7)	-	-	-	-	-	-
		60	60	-	-	60	-	-	-	-	-	-	-	-
		565,169	565,169	177,305	35,146	115,908	97,772	135,471	3,568	-	-	-	-	-
		21,515	21,515	7,661	899	6,399	3,499	3,035	23	-	-	-	-	-
		8,806	8,806	80	477	224	867	7,158	-	-	-	-	-	-
		345,950	345,950	40,344	24,030	64,284	80,779	136,244	268	-	-	-	-	-
		218,204	218,204	22,405	14,700	106,347	41,335	32,974	444	-	-	-	-	-
		386,104	386,104	145,133	41,162	59,870	58,876	80,527	539	-	-	-	-	-
		14,390	14,390	4,050	2,762	3,794	1,577	2,208	-	-	-	-	-	-
		6,132	6,132	2,650	-	200	2,958	324	-	-	-	-	-	-
		565,068	565,068	104,330	77,776	121,190	135,190	126,583	-	-	-	-	-	-
Total		2,181,420	2,181,420	506,456	197,941	499,261	441,845	531,063	4,855	-	-	-	-	-

AUTO TRACKING Program Results

Excel + Oracle Smartview

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QTD		GCO				VC						
		GCO	MONTH 1	MONTH 2	MONTH 3	VC	MONTH 1	MONTH 2	MONTH 3			
		1,547,545	364,535	600,715	582,295	600,698	126,338	173,844	300,517			
		1,579,199	294,146	700,379	584,673	27,916	15,009	8,650	4,257			
		1,562,658	378,948	567,328	616,382	561,239	100,268	253,482	207,489			
		1,590,431	896,393	694,038	-	568,510	129,840	438,670	-			
		1,520,295	694294.47	612,819	198918.32	0	(294)	14,708	(150)			
		1,371,672	411,723	800,180	159,769	758,844	256,345	251,649	250,850			
		1,531,426	871,213	694,038	(33,825)	540,337	117,100	438,670	(15,433)			
		1,491,824	679,570	627,527	184,728	(444)	(294)	-	(150)			
		1,344,196	400,723	792,770	150,703	743,511	252,697	247,430	243,384			
FULL Q REBATE												
Distributor Sell-In	Offer Name	Offer Code							Rebate amount	TOTAL REBATE		
			\$ 1,400,000	\$ 1,400,000	1,547,545	1,590,431	1,531,426	DCS and Gross S	111%	114%	USD 15,314.26	USD 15,314.26
			\$ 1,200,000	\$ 1,500,000	1,579,199	1,520,295	1,491,824	DCS and Gross S	132%	101%	USD 14,918.24	USD 27,989.21
			\$ 1,200,000	\$ 1,200,000	1,562,658	1,371,672	1,344,196	DCS and Gross S	130%	114%	USD 13,441.96	USD 25,376.90
EXTRA REBATE												
Extra Rebate	Wk1 to Wk8	1,590,431	965,250	1,307,113	994,526	1,211,903	946,276					
	Target		1,050,000		900,000		900,000					
	Achievement		92%		111%		105%					
			USD 0.00		USD 13,070.97		USD 11,934.93					
T1 REBATE T2 REBATE T2 REBATE via T1 VC T1 REBATE VC CONSUMER REBATE Unknown T1 ALL T1 VC T2 ALL T2 VC T2 GAM ...												

