

SALES KPI DASHBOARD

Total Actual Sales

\$19M

YTD: \$2M

Total Target Sales

\$19M

YTD: \$3M

Variance

(\$367K)

YTD: (\$113K)

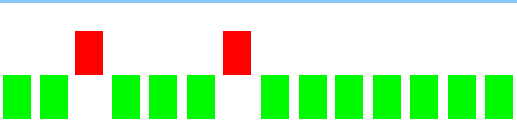
Variance Percentage

1.9%

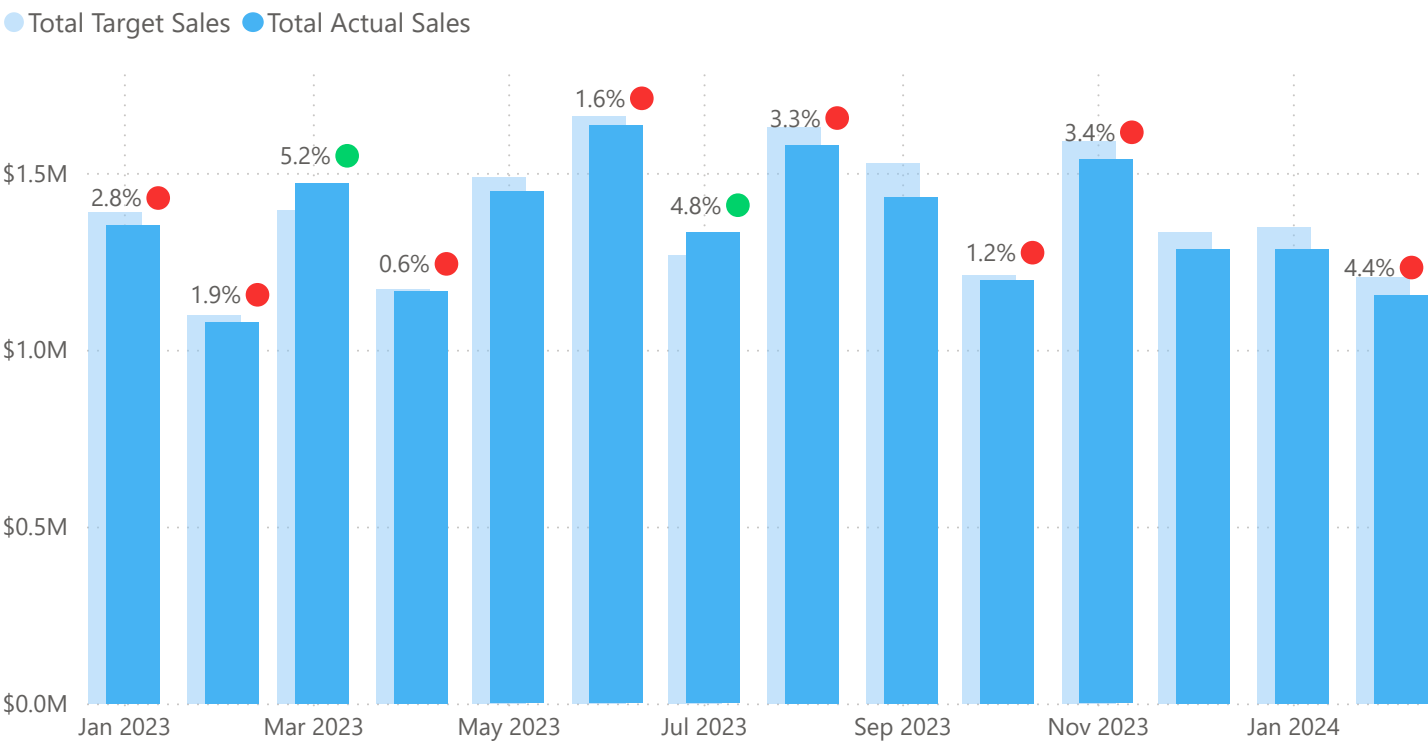
YTD Variance % -4.62% --

Target Status

-1



We met targets for 2 out of 14 months



Picture	Sales person	Actual	Target	Variance %	Trend	Target Status
	Madelene Upcott	\$705K	\$740K	-4.96%		
	Jehu Rudeforth	\$707K	\$739K	-4.55%		
	Dotty Strutley	\$708K	\$720K	-1.61%		
	Husein Augar	\$712K	\$732K	-2.73%		
	Jan Morforth	\$720K	\$712K	1.13%		
	Rafaelita Blaksland	\$725K	\$798K	-9.12%		
	Karlen McCaffrey	\$731K	\$723K	1.13%		
	Roddy Speechley	\$732K	\$716K	2.17%		
	Kelci Walkden	\$739K	\$712K	3.80%		

SUMMARY

Total Actual Sales (14.54% decrease) and Total Target Sales (13.24% decrease) both trended down between Sunday, January 1, 2023 and Thursday, February 1, 2024.

Across all metrics, Total Actual Sales had the most interesting recent trend and started trending down on Wednesday, November 1, 2023, falling by 24.87% (382428) in 3 months.

Team

Delish

Jucies

Tempo

Yummies