

RAMOLOTI RAMABOEAE



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PROFILE

I am a self-motivated individual who works well under pressure. I'm seeking a job where I can utilise the skills I have acquired in my studies and working experience. I am an excellent organiser with planning and problem-solving skills. I can work collaboratively with a team, and I am able to multitask as well as meet crucial deadlines. I have excellent communication skills and I thrive to learn more as I am a fast learner. With that being said, I have learnt to articulate myself in the English language and many other languages.

EXPERIENCE

Sales Consultant, Hamleys Toy Shop, August 2018 - February 2020

In this role, I was giving visual presentations to a range of prospective clients to ensure a successful sale.

I determined the needs of a customer and offer solutions to those needs through the company's products and services.

Sales Consultant, iStore Inc., March 2020 - Current

I am currently a permanent sales/floor consultant who assists and recommends different Apple products to a diverse customers from all over the globe.

I determined the needs of a customer and offer solutions to those needs through the company's products and services.

Develop and maintain relationships with new buying accounts.

Create and maintain excellent relationships with our customers.

A visual merchandiser who offers training and develops the product knowledge of my colleagues about the 100 different accessories that iStore has to offer.

REFERENCES

**Hamleys Toy Shop
Manager**
Nthabiseng Nyamane

**Hamleys Toy Shop
Operations Manager**
Doreen Sutil

**iStore Sandton City
Manager**
Crystal Damon

**iStore Sandton City
Operations Manager**
Dante Bateman

EDUCATION

University of Johannesburg -> February 2016 - June 2020

After completing my Matric at Tersia King Learning Academy, I then went to pursue my studies in BCom In Industrial Psychology. I completed my undergraduate degree in June 2020 during the COVID pandemic. In this course, I have attained numerous skills and gained extensive knowledge on how Human Resources, Industrial Psychology and Psychology work together as a trio.

SKILLS

- Negotiation and Persuasion
- Results Driven
- Customer Service
- Communication Skills
- Analytical Thinking
- Adaptability and Flexibility
- Time-management Skills
- Problem-solving Skills
- Ability To Work Under Pressure