

# Tyler Mullins

**Product Manager**

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## Contact Information

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## Professional Summary

Results-driven Product Manager with 5+ years of telecommunications experience specializing in product roadmap development, market research, and cross-functional team leadership. Proven track record launching products from concept to market, driving revenue growth, and optimizing product portfolios through data-driven decision making and Agile methodologies.

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## Core Competencies

- Product Roadmap Development & Strategy
- Agile & Scrum Methodologies
- Requirements Elicitation & Analysis
- Business Process Modeling
- Market Research & Competitive Analysis
- Stakeholder Management & Collaboration
- User Acceptance Testing (UAT)
- Data Analysis & Performance Metrics
- Telecommunications Systems & Products
- Software Development Life Cycle (SDLC)
- Cross-Functional Team Leadership

- Go-to-Market Strategy
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## Certifications

- Agile Requirements Foundations
  - Business Analysis Foundations
  - Requirements Elicitation and Analysis
  - UX Foundations: Usability Testing
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## Professional Experience

### Product Manager

**Plateau Telecommunications** | Clovis, NM

*August 2022 - Present*

- Lead product development from concept to launch, conducting market research, vendor analysis, and cost-benefit analysis to drive revenue growth
- Develop and implement marketing and sales strategies across product lines, resulting in enhanced market positioning
- Manage end-to-end product testing and rollout processes, ensuring successful market penetration and customer adoption
- Analyze sales data and customer satisfaction metrics to continuously improve product offerings and profitability
- Present strategic business plans to executive leadership for new product development and launches
- Collaborate with cross-functional teams (engineering, operations, sales) to align product delivery with organizational goals

### Product Owner

**SitePro LLC** | Lubbock, TX

*December 2020 - July 2022*

- Led design and implementation of mobile-first product solutions, managing Agile development through Jira
- Evaluated products against industry trends and competitive landscape to inform strategic decisions

- Contributed to operational planning including costing models, inventory control, and budget forecasting
- Partnered with marketing team to create content for social media platforms, driving brand awareness

## Analyst

**SitePro LLC** | Lubbock, TX  
*September 2018 - July 2022*

- Analyzed operational data for 300+ industrial sites, identifying equipment complications and implementing proactive solutions
- Remotely operated process control systems to increase productivity and prevent downtime
- Coordinated service delivery operations and managed work order processing to optimize efficiency
- Developed data-driven insights to improve system performance and operational excellence

## Site Operations Manager

**SandBox Logistics** | Midland, TX  
*October 2015 - April 2018*

- Supervised 10 area managers and 100+ field associates, managing 200+ operations annually
- Reduced employee turnover by 20% through improved culture initiatives and employee relations programs
- Established and maintained 20+ vendor partnerships, negotiating contracts and managing supplier relationships
- Implemented efficiency initiatives that improved project timelines and reduced operational costs

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## Education

**Bachelor of Science: Business Administration**  
*Emphasis: Information Technology*  
**Colorado Technical University** | Colorado Springs, CO  
*Graduated: 2023*

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# Technical Proficiencies

- **Project Management Tools:** Atlassian Products (Jira, Confluence), Asana, Trello
  - **Design & Prototyping:** Adobe XD, Axure RP, Figma
  - **CRM & Marketing:** HubSpot, Salesforce
  - **Data Analysis:** Excel, Google Analytics, Tableau
  - **Development:** HTML, CSS, JavaScript (functional knowledge)
  - **Collaboration:** Microsoft Office Suite, Google Workspace, Slack, Microsoft Teams
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## Key Achievements

- Successfully launched multiple telecommunications product lines from conception through market delivery, achieving revenue targets and customer adoption goals
- Led cross-functional Agile teams through complete product development cycles, delivering solutions on time and within budget
- Reduced employee turnover by 20% through strategic leadership and organizational culture improvements at SandBox Logistics
- Completed 10 professional certifications in Agile, Business Analysis, Requirements Management, and UX Design within 6-month period
- Managed operations for 300+ industrial sites with focus on operational efficiency, safety, and equipment reliability