

# Sample Resumes



# MARY SMITH

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## **EDUCATION**

# University of Illinois at Urbana-Champaign

Bachelor of Science in Computer Science

May 2017 GPA: 3.67/4.00

• Dean's List: Fall 2014, Spring 2015

Relevant coursework: Database Systems, Program Verification, Scientific Visualization

# EXPERIENCE

## Aon Corporation

IT Intern

Glenview, IL

June 2015-August 2015

Responded to over 40 employees' requests in order to assist with any computer malfunctioning

Aided in developing a new software application utilizing programming skills

Contributed to reaching daily goals by expediting the reviewing process with a 99.5% accuracy rate

# Chicago Marketing Corporation

Sales Assistant

Champaign, IL June 2014-August 2014

Assisted in developing and implementing integrated advertising plans which included newspaper, internet, and alternative advertising sources

Planned and participated in weekly meetings for a sales staff of over 50 representatives

Coordinated an office opening in Springfield, which subsequently generated over \$315,000 in revenue and \$57,000 in operating income

# Outback Steakhouse

Highland Park, IL June 2013-August 2013

Server

Promoted and implemented effective marketing campaigns for specific food items

Trained 15 new employees by teaching them necessary daily procedures to provide an enjoyable dining experience for guests

Provided quality customer service by responding to customer needs promptly and efficiently

## ACTIVITIES

# Panhellenic Council

Champaign, IL January 2013-Present

Receive training in conflict management, decision making, and mentoring in order to effectively Greek Recruitment Counselor and Active Member

supervise 80+ women going through the formal recruitment process

Promote and participate in service events raising ~\$15,000 for the Champaign County Court Appointed Special Advocates Program and Circle of Sisterhood Foundation Elected to scholarship committee in order to oversee chapter's weekly participation in study hours and maintain knowledge about campus tutoring and academic assistance programs

# Illinois Leadership Center, Leadership Certificate

Active Participant

Champaign, IL January 2013- Present

Develop leadership skills in self, organizational, and interpersonal settings through experiential learning under the guidance of a Leadership Coach

Augment critical insight into intrapersonal and interpersonal skills through innovative leadership retreats/workshops

### SKILLS

### Computer

C++ (Advanced), Adobe Photoshop (Intermediate), HTML (Basic)







### JooEun Li

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### **EDUCATION**

University of Illinois at Urbana-Champaign

May 2015

Bachelor of Arts in International Studies with a Minor in Business

Major GPA 3.57/4.00

• Leadership Certificate

Completed: May 2014

Oakton Community College, Des Plaines, IL

May 2012 GPA: 3.92/4.00

Associate of Arts in Global Business Studies

INTERNATIONAL EXPERIENCE **International Business Immersion Program** 

Munich, Germany

**Participant** 

- May 2014 Analyzed the firm, channel, and industry dynamics within the European agricultural food sector
- Expanded global perspective through speaking with top management, touring farms and factories

### IES Shanghai Study Abroad Center

Shanghai, China

American-Chinese Student Liaison

January 2013-May 2013

- Facilitated and hosted several roundtable sessions between American and Chinese students on topics such as comparative political thought and disparities in philosophical traditions
- Adjusted to cultural differences during the planning phases by utilizing a step-by-step approach, allowing both sides to first understand and then solve an issue

### WORK EXPERIENCE

**Busey Hall University Housing** 

Urbana, IL

Resident Advisor

August 2013-May 2015

- Cooperated with 11 Resident Advisors, 3 Program Advisors and the Multicultural Advocate to plan community programs
- Developed events to educate students about various opportunities and resources available on
- Co-hosted "Health Sundays", a weekly program designed to educate over 500 resident hall members about matters concerning health awareness

### **Illinois State Board of Education**

Springfield, IL

Research Assistant

June 2014-August 2014

- Devised methods and researched data for further studies of language development
- Transcribed relevant data for the primary researchers, interacted daily with research subjects, and assisted facilitators in the experiments by responding to pressing requests

### ACTIVITIES

### Illini Union Board

Urbana, IL

Committee Chair for Diversity

November 2013-May 2015

- Organized and facilitated monthly conferences for 100-300 students that encouraged an appreciation for diversity
- Chaired a committee of 6-10 members by guiding them on advertising programs on campus

### **University of Illinois Buddy Program**

Urbana, IL

Active Member

August 2013-May 2014

- Communicated with incoming freshmen through the year to facilitate smooth transition into the
- Served as a peer mentor for over 15 students and provided advice and insight based on personal experiences

### SKILLS

Languages: Mandarin (Fluent), French (functional)

### **Greg Johnson**

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**EDUCATION** 

University of Illinois at Urbana-Champaign

Bachelor of Science in Business-Administration

Concentration: Marketing

ECSP Europe - Paris Study Abroad

January 2015-May 2015

Graduation Date: May 2016

Major GPA: 3.66/4.00

HONORS

Caterpillar Excellence, and Glenn Winokur Scholarships, Recipient

July 2015-Present

Honors Business Program Class of 2011, Student Leadership, Education and Development Program (LEAD), Participant August 2012-Present July 2011-Present

### INTERNSHIP EXPERIENCE

Namasté Laboratories

Blue Island, Illinois

Marketing Communications Intern

May 2015-August 2015

- Created and edited internal and external press releases about the company's recent events and
- Compiled spending reports and advertising print media in order to analyze industry and competition ranks Marketing Professional Brand Coordinator June 2014-August 2014
- · Developed and edited consumer brochures and sell sheets to target salon stylists and consumers
- Analyzed annual product sales at various retail stores and salons by creating spreadsheets and graphs

### PROFESSIONAL EXPERIENCE

College of Business MBA Office

Student and Academic Services Office Assistant

Champaign, IL

August 2015-Present

- · Produce flyers, newsletters and announcements for past and upcoming events and opportunities available to MBA students
- Organize and store data and records for MBA students as well as effectively answer students' questions to ensure clarity

### Champaign-Urbana Radio Group

Event Marketing Intern

September 2014-December 2014

- Performed tasks leading up to the execution of events coordinated with Radio Group and other venues or
- Promoted a contest event by appearing at a live radio broadcast and talking to over 200 local residents

### LEADERSHIP & ACTIVITIES

American Marketing Association

Champaign, IL

Champaign, IL

Newsletter Committee Associate, Small Business Consulting Committee

August 2014-Present

- Write articles for the monthly newsletter, informing members about campus events, opportunities and
- · Assist with small business consulting committee aiding in local small business marketing projects

### National Black MBA Association

Champaign, IL

Vice President of Communications, Social Chair

January 2013-Present

- Communicate messages to the entire organization about upcoming events, meetings and opportunities
- Raise over \$950 for the association's Fall 2010 national conference while serving as staff manager

### Management Leadership for Tomorrow (MLT)

New York, New York July 2014

Career Preparation Fellow

• Invited as one of 200 applicants selected to prepare for a successful career through workshops and training, one on one coach calls and extensive weekly assignments

• Expanded network and opportunities by establishing relationships with recruiters, peers and alumni

### **Business 101 Section Leader**

Champaign, IL

Teaching Assistant

January 2016-May 2016

· Facilitated group discussions among freshmen in the College of Business about various business modules

• Mentored over 30 students by assisting with their transition to the University