

Tyler Phillips

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Full Stack Web Development Engineer/API Specialist

Projects

Sights & Sounds | Rutgers University Full Stack Boot Camp

API Developer

- The Purpose of This Project was to Create a web application that would allow users to find ongoing events, using Ticket Masters API, such as Sporting Events, Concerts, Art Shows, etc.. Then the application can map the user to these events using google maps api.
- This was my first project working in a group setting in which roles were delegated based on the proficiencies of the team member. I was able to showcase my knowledge of api implementation into backend code and pair it with my knowledge of javascript to initialize map functions and create functionality with the the two used apis.

-Repository Link - <https://github.com/ReallyAwesomeName/room-for-activities>

-Deployed Link - <https://reallyawesomename.github.io/room-for-activities/>

Achievement Unlocked | Rutgers University Full Stack Boot Camp

API Developer

- This project was created with intentions and purpose to create a community for users who share the same passion and love for video games and accolades/statistics to share their thoughts in a blog style forum.
- This project I was in charge of implementing the Steam API to pull a users profile and statistics when logged in to our website. I was also in charge of styling using CSS and setting up the backend server with npm and Node.js.

-Repository Link - <https://github.com/Greivin13/AchievementUnlocked>

-Deployed Link - <https://thawing-cove-75959.herokuapp.com/>

Cinema Stash | Rutgers University Full Stack Coding Boot Camp

API Developer/Front End Specialist

- We created this application for movie goers and lovers everywhere to be able to sign up and sign in to their account and have the capability of searching their favorite movies and saving these movies to a list to go back and watch.
- I was in charge of the styling implementations using CSS as well as the Imdb movie API implementation. I was also in charge of trouble shooting the deployment issues we were experiencing with React and gh pages.

-Repository Link - <https://github.com/domconf/Cinema-Stash>

-Deployed Link - <https://cinema-stash-c85de8364f90.herokuapp.com/>

Professional Experience

Customer Service & Sales Representative July 2023 – August 2023

Kaye Personnel Cherry Hill, NJ

- Perform Cold calls to prospective clients
- Manage Client expectations when it comes to partnering with our Business
- Use Staff Suite for Data Entry and tracking of clients and client notes
- Successfully gain new business by prospecting, lead generation, research, face to face appointments
- Successfully establish partnerships with local businesses to allow our recruiting team to fill their vacant roles

Single Store Sales Representative May 2023 - Present

Techtronic Industries-Milwaukee Cherry Hill, NJ

- Maintain three different brands of product from inventory adjustment to merchandising and sell through strategies (Milwaukee, RYOBI, and Ridgid Power Tools)
- Successfully drive sales in my store by holding interactive demo events allowing the customers to get hands on with the tools before purchasing
- Use our RYOBI CRM system to input new customer into our database as well as track sales trends from existing customers
- Interpret and Analyze sales trends within my market to further drive RYOBI cordless sales
- Continue to partner with contractors for mass power tool orders along with batteries etc.
- Hold PK (Professional Knowledge) sessions with my associates as well as customers allowing them to see the full value that our platform has to offer

Event Marketing Specialist April 2022 - Present

Techtronic Industries Cherry Hill, NJ

- Maintain store Set Integrity as well as adjust On hands and store inventory
- Successfully drive sales in my store by holding interactive demo events allowing the customers to get hands on with the tools before purchasing
- Use our RYOBI CRM system to input new customer into our database as well as track sales trends from existing customers
- Interpret and Analyze sales trends within my market to further drive RYOBI cordless sales
- Continue to partner with contractors for mass power tool orders along with batteries etc.
- Hold PK (Professional Knowledge) sessions with my associates as well as customers allowing them to see the full value that our platform has to offer

AWS Recruitment Consultant Oct 2021 – March 2022

Frank Recruitment Group Philadelphia, PA

- Perform Cold calls to prospective candidates
- Manage Candidate expectations when it comes to finding new opportunities
- Use Sales force (Phoenix) to find prospective clients and pitch them to work with us
- Handle the whole recruitment process from end to end
 - Salary, Interview preparation, expectations, feedback

- Achieve Monthly Sales Quota of 25k Invoicing per month
- Successfully place candidates into new cutting edge organizations
- Successfully pull jobs from clients willing to work with us

Business Development Representative Sept 2021 - Oct 2021

Genetworx/RCA King of Prussia, PA

- Perform Cold calls to prospective clients
- Inventory and Client Management
- Travel on-site to administer Covid-19 Testing to valued clients

Outside Sales Representative Sept 2019 – February 2020

Hellers Gas Bloomsburg, PA

- Create new and lasting business relationships through door to door sales
- Keep organized and accurate records of monthly sales
- Hit monthly sales targets (Quotas)
- Assist in any customer service issue reported by the customer

TECHNICAL SKILLS | CERTIFICATIONS

Microsoft Office (10+ years)

Microsoft PowerPoint (5 years)

Microsoft Excel (3 years)

Customer Service (3 years)

Quick books (1 year)

Account management (2 Years)

Sales force (2 years)

HTML, CSS, Javascript, MySQL, React, Node.js, Npm, Git, Github, Gh Pages, Heroku, GraphQL, NoSQL, OOP (1 year each)

- Full Stack Web Development Engineer and API Specialist with a passion for coding and a recent graduate of Rutgers University Full Stack Boot Camp. Proven expertise in developing web applications, implementing API's and demonstrating proficiency in technologies such as React, Node.js, and MySQL. Seeking an entry-level position to further contribute to the tech industry and continue expanding knowledge and skills.

Education

Rutgers University Full Stack Boot Camp, NJ

August 2023

Full Stack Boot Camp Web Development Certification

Bloomsburg University, PA

August 2021

Bachelors/Business Administration & Marketing

Lackawanna, PA

December 2018

Associates/Accounting