

# Tyler Aycock *Web Developer*

San Diego, CA, 92101 | (619) 787-5529 | tyler.joseph.aycock@gmail.com | [Github](#) | [LinkedIn](#) |

## EDUCATION

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**Devmountain** | Lehi, UT

*September 2023*

- Web Development Program

**University at Albany** | Albany, NY

*May 2016*

- **Bachelor Degree-** Concentrations in Management and Information Technology Management

## SKILLS

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Javascript | React | Github | HTML5 | CSS | Postman | Sequelize | Express | NodeJS | Redux | PostgreSQL |  
Bcrypt | AWS | SASS | Git | axios

## PROFESSIONAL EXPERIENCE

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**Devmountain** | Lehi, UT

*May 2023 - September 2023*

*Web Developer (student)*

Campsite Reservations Project - [Github Repo](#) | [Demo](#)

JavaScript | NodeJS | Express | PostgreSQL | CSS | HTML5

- Developed an app using React and Node to provide a streamlined user experience for making campsite reservations
- Integrated Javascript to create a dynamic website and Sequelize to capture and store user data
- Employed browser developer tools to identify and fix bugs in JavaScript code

**Jiant Hard Kombucha** | San Diego, CA

*Aug 2021 - May 2023*

*Territory Manager*

- Increased sales by over 18 percent by performing market research to understand client needs
- Created value with customers and distributor partners by developing, collaborating, and executing account-specific marketing plans that grew the categories and increased sales.
- Increased sales and profitability by conducting market research, evaluating consumer trends, and analyzing competitors in order to expand distribution
- Utilized sales software service to create dynamic spreadsheets for customer and wholesaler presentations

**Mikkeller Brewery** | San Diego, CA

*Jan 2018 - Aug 2021*

*Southern California Sales Manager*

- Created long term partnerships and exceeded sales goals through cold calling and warm leads
- Designed custom presentations for new customers to ensure proper brand representation
- Optimized personal sales strategies by maximizing the ROI for the territory and expediting issue resolution to secure lasting brand partnerships
- Executed weekly email campaigns to generate new business, educate existing customer base and showcase the companies unique voice and products

**Houzz** | San Diego, CA

*Jan 2017 - Dec 2017*

**Allegiance** | San Diego, CA

*Jan 2016 - Dec 2016*