Part 2: Standalone Internal Use & Discount Addendum

BETWEEN:

ISOGuardian (Pty) Ltd ("Licensor")

AND

_____ ("Reseller")

1. PURPOSE

This Addendum governs the Reseller's internal use of the ISOGuardian platform and sets out the specific discounted pricing tiers available to the Reseller as a benefit of their partnership.

2. THE "PARTNER ADMIN" DISCOUNT

2.1 **Pricing:** The Reseller is entitled to a 50% discount on the Partner Admin tier, resulting in a monthly fee of **R2,500 (inclusive of VAT)**.

2.2 **Inclusions:** This tier includes admin access, multi-client dashboard, analytics, and tracking for up to 10 internal users.

2.3 **Usage Limits:** This account is strictly for the Reseller's internal business operations and may not be used to host or manage external Client data without the appropriate tiered subscription.

3. DURATION AND THRESHOLDS (The "3.4c" Incentive)

3.1 **Term:** This discount shall apply for an initial period of **6 months** from the Effective Date.

3.2 **Growth Milestone:** The discount remains active until the Reseller has successfully introduced and

maintained at least **10 paying Clients** (generating ongoing MRR).

3.3 **Negotiation Phase:** Upon reaching either the 6-month limit or the 10-Client milestone, formal negotiations regarding extended discounts, performance bonuses, or revised partnership tiers may commence at the sole discretion of the Licensor.

4. TERMINATION OF DISCOUNT

4.1 **Standard Conversion:** Should the parties fail to reach a new agreement following the negotiation phase, the account will convert to the standard Partner Admin pricing of **R5,000 per month**.

4.2 **Cross-Default:** If the Software Reseller Agreement between the parties is terminated for a material breach (including IP infringement or violation of POPIA), this Addendum and any associated discounts shall terminate immediately.

5. DATA RESPONSIBILITY (POPIA)

When using the Software for its own internal purposes under this Addendum, the Reseller acknowledges it is the **"Responsible Party"** for its own data as defined by POPIA, while the Licensor remains the **"Operator"**.

SIGNATURES

FOR LICENSOR: _____

Date: 2026/__/__

FOR RESELLER: _____

Date: 2026/__/__