# Week 12 Artificial Intelligence (Al) for Investments



## Lesson 1: Classification Algorithms: Logit/Probit Regression



#### Introduction

- Limited dependent variable modeling: background and motivation
- OLS approach: linear probability models (LPMs)
- Issues with LPM models
- Introduction to logit/probit models
- Understanding logit function



#### Introduction

- Thresholding
- Confusion/classification Matrix
- Receiver operator characteristic (ROC) curve
- Parameter interpretation
- Summary and concluding remarks

## **Background and Motivation**



## Limited Dependent Variable/Qualitative Response Regression

Discrete choice variables, limited dependent variables, or qualitative response variables are not suitable for modeling through linear regression models

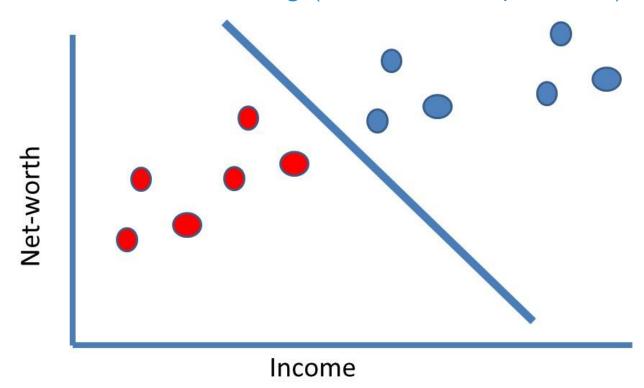
Consider the following questions

- Why do firms choose to list their stocks on NSE vs. BSE?
- Why do some stocks pay dividends and others do not?
- What factors affect large corporate borrowers to default?
- What factors affect choices of internal vs. external financing?



## Limited Dependent Variable/Qualitative Response Regression

Credit default scoring (classification problem)



## **Linear Probability Model (LPM)**



## **Linear Probability Model (LPM)**

- In such models, the dependent variable is Yes/No or 1/0 kind of variable
- First, we will examine a simple linear regression approach to deal with such models: linear probability model (LPM)
- This is the most simple approach to deal with binary dependent variables
- It is based on the assumption that the probability of an event  $(P_i)$  is linearly related to a set of explanatory variables,  $x_{1i}, x_{2i}, ..., x_{ki}$
- $P_i = p(y_i = 1) = \beta_1 + \beta_2 x_2 + \beta_3 x_{3i} + \dots + \beta_k x_{ki} + u_i, i = 1, \dots, N$



## **Linear Probability Model (LPM)**

In such models, the actual probabilities cannot be observed, so your estimates (or dependent variables) would be 0s and 1s

 Consider the relationship between the size of a company "i" and its ability to pay dividends

$$Y_i = \beta_1 + \beta_2 X_i + u_i$$

where  $X_i$ = market capitalization of the firm, and  $Y_i$ =1 if the dividend is paid and 0 if the dividend is not paid.



## **Linear Probability Model (LPM)**

In such models, the actual probabilities cannot be observed, so your estimates (or dependent variables) would be 0s and 1s

- This is called linear probability model. The conditional expectation of  $Y_i$  given  $X_i$ , i.e.,  $E(Y_i|X_i)$ , can be interpreted that the event will occur given  $X_i$ : that is,  $P(Y_i = 1|X_i)$
- $E(Y_i|X_i) = \beta_1 + \beta_2 X_i$  (assuming  $E(u_i) = 0$ )



## **Summary**

#### **Issues with LPM**



Non-normality and heteroscedasticity of error terms

•  $Y_i$  has the following distribution

$$E(Y_i|X_i) = 0 \times (1-P_i) + 1 \times (P_i) = P_i$$

- This kind of model has a number of econometric issues
- What is the nature of errors:  $u_i = Y_i \beta_1 \beta_2 X_i$ ?

$Y_i$	Probability	
0	1 – <i>P</i> <sub>i</sub>	
1	$P_i$	
Total	1	

	Uį	Probability
When $Y_i = 1$	$1 - \beta_1 - \beta_2 X_i$	$P_i$
When $Y_i = 0$	$-\beta_1 - \beta_2 X_i$	$(1 - P_i)$



Non-normality and heteroscedasticity of error terms

- $u_i$  is not normally distributed; although in large samples, it is not a problem
- $u_i$ s are heteroscedastic, i.e., they vary with  $Y_i$

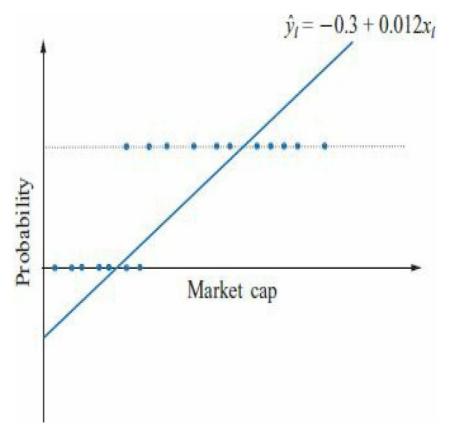
Yi	Probability	
0	1 – <i>P</i> <sub>i</sub>	
1	$P_i$	
Total	1	

	Uį	Probability
When $Y_i = 1$	$1-\beta_1-\beta_2X_i$	Pi
When $Y_i = 0$	$-\beta_1 - \beta_2 X_i$	$(1 - P_i)$



#### Nonfulfillment of $0 \le E(Y_i \mid X) \le 1$

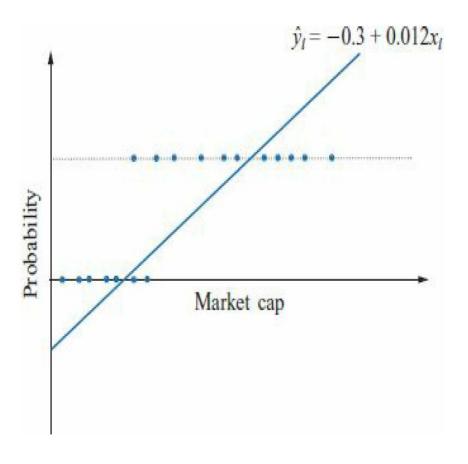
- $Y_i = -0.3 + 0.012X_i$ ; where  $X_i$  is in million dollars
- For every \$1 million increase in size, the probability that the firm will pay dividend increases by 1.2%
- However, for X < \$25 million and X > \$88
  million, the probabilities are less than 0 and
  more than 1





#### Nonfulfillment of $0 \le E(Y_i \mid X) \le 1$

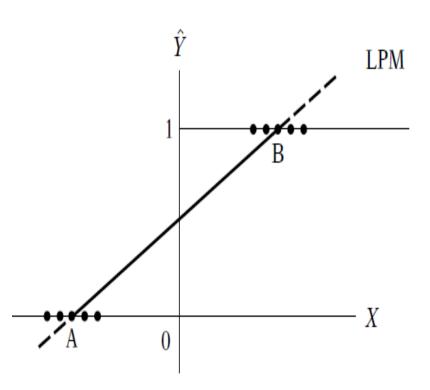
- What to do: set all negative as 0 and a those greater than 1 as 1?
- Implausible to suggest that small firms will never pay dividend and large firms will always pay dividends





Diminishing utility of  $R^2$  as a goodness of fit measure

- All the Y values will be on a line Y = 0 or Y = 1
- The conventional LPM is not expected to fit well with such observations, except those cases where all the observations are scattered closely around points A and B
- Both logit and probit approaches are able to overcome the limitation of LPM that it produces values less than 0 and more than 1

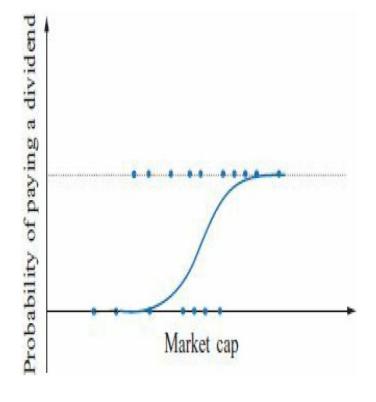


## Introduction to Logit Model



The logit (and probit) approaches overcome the limitations of the regression model by transforming to a function so that fitted values are bounded within (0,1) interval

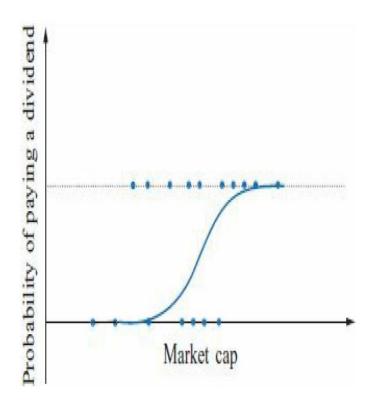
- The fitted function looks like an S-shape curve
- The logistic function for a random variable z is:  $F(z_i) = \frac{(e^{z_i})}{(1+e^{z_i})} = \frac{1}{(1+e^{-z_i})}$





The logit (and probit) approaches overcome the limitations of the regression model by transforming to a function so that fitted values are bounded within (0,1) interval

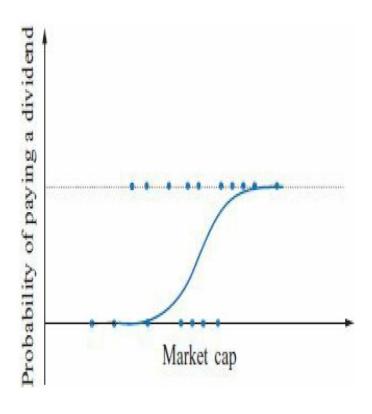
- Here F is the cumulative logistic distribution
- The final logit model:  $P_i(y_i = 1) = \frac{1}{(1+e^{-(\beta_1+\beta_2x_{2i}+\beta_3x_{3i}+\cdots+\beta_kx_{ki}+u_i)})}$





$$P_i(y_i = 1) = \frac{1}{(1 + e^{-(\beta_1 + \beta_2 x_{2i} + \beta_3 x_{3i} + \dots + \beta_k x_{ki} + u_i)})}$$

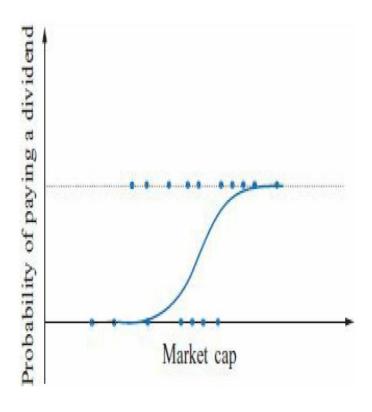
- Model asymptotically touches 0 (z → ¬∞) and 1 (z→∞)
- Is this model linear? Hence, not amenable to OLS estimation
- The model would predict that the probability, e.g., probability of bank loan default (dependent variable = y)





$$P_i(y_i = 1) = \frac{1}{(1 + e^{-(\beta_1 + \beta_2 x_{2i} + \beta_3 x_{3i} + \dots + \beta_k x_{ki} + u_i)})}$$

- P(y = 1), then P(y = 0) = 1 P(y = 1)
- Here independent variables are  $x_{2i}$ ,  $x_{3i}$ ,  $x_{4i}$ ,  $x_{5i}$ , and so on
- This is essentially a non-linear transformation of the model to produce consistent probability results

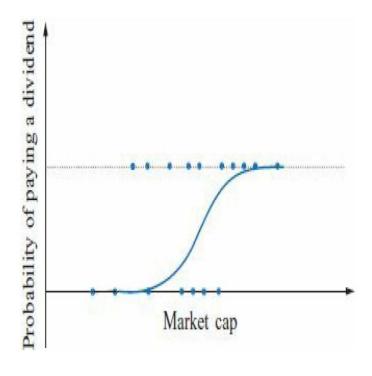


## **Understanding the Logit Function**



$$P_i(y_i = 1) = \frac{1}{(1 + e^{-(\beta_1 + \beta_2 x_{2i} + \beta_3 x_{3i} + \dots + \beta_k x_{ki} + u_i)})}$$

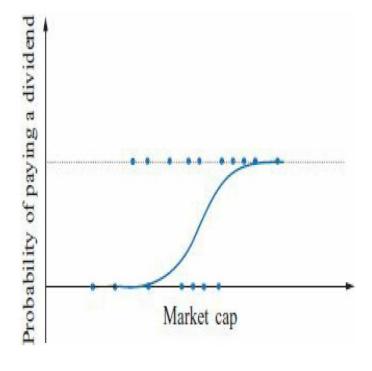
• Here extremely low and negative values of the linear function  $\beta_1 + \beta_2 x_{2i} + \beta_3 x_{3i} + \cdots + \beta_k x_{ki}$  would predict No dividend (or non-default cases) with a high probability or  $P_i(y_i = 0)$ 





$$P_i(y_i = 1) = \frac{1}{(1 + e^{-(\beta_1 + \beta_2 x_{2i} + \beta_3 x_{3i} + \dots + \beta_k x_{ki} + u_i)})}$$

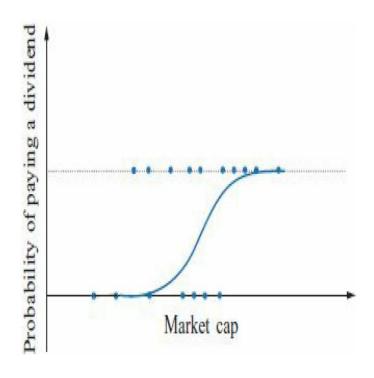
• Extremely high and positive values of the linear function  $\beta_1 + \beta_2 x_{2i} + \beta_3 x_{3i} + \cdots + \beta_k x_{ki}$  would predict dividend payment (or default cases) with high probability or  $P_i(y_i = 1)$ 





$$P_i(y_i = 1) = \frac{1}{(1 + e^{-(\beta_1 + \beta_2 x_{2i} + \beta_3 x_{3i} + \dots + \beta_k x_{ki} + u_i)})}$$

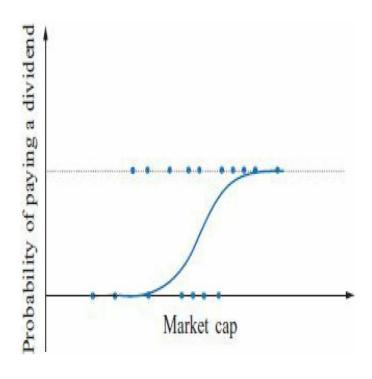
- This can also be expressed in the form of Odds
- Odds =  $\frac{P(y=1)}{P(y=0)};$
- Odds > 1 if y = 1 is more likely
- Odds < 1 if y = 0 is more likely





$$P_i(y_i = 1) = \frac{1}{(1 + e^{-(\beta_1 + \beta_2 x_{2i} + \beta_3 x_{3i} + \dots + \beta_k x_{ki} + u_i)})}$$

- If we substitute the logit function in Odds equation, then
- Odds =  $\exp^{(\beta_1 + \beta_2 x_{2i} + \beta_3 x_{3i} + \dots + \beta_k x_{ki} + u_i)}$  or
- $\ln(\text{Odds}) = \beta_1 + \beta_2 x_{2i} + \beta_3 x_{3i} + \dots + \beta_k x_{ki} + u_i$
- The higher this logit (or ln(Odds)) form, the higher the probability for  $P_i(y_i = 1)$



## **Thresholding**



The outcome of the regression model is a probability

- In real life, you would want to make a binary prediction, e.g., default or no default
- For this, we may consider a threshold value "t"
- If P(Default = 1) >= t, then predict a default case
- If P(Default = 0) < t, then predict a non-default case



What value should we select for "t"? What kind of error do you prefer?

- Given a t value, one can make two types of errors: (1) predict default, but the actual outcome is non-default: false positive; and (2) predict non-default, but the actual outcome is default: false negative
- A large threshold (e.g., t = 0.8) will have a very small probability of predicting defaulters and, at the same time, a high probability of predicting cases as non-defaulters



What value should we select for "t"? What kind of error do you prefer?

- A small threshold (e.g., t = 0.1) will have a very large probability of predicting defaulters and, at the same time, a small probability of predicting cases as non-defaulters
- An aggressive bank would like to have high t values to increase the possibility of converting a loan



What value should we select for "t"? What kind of error do you prefer?

- A more conservative bank may choose a very low t value to select those loan applications with a very low probability of default
- In the absence of any threshold, t = 0.5 is the correct value to pick

#### **Classification Matrix**



## Selecting a Threshold: Confusion/Classification Matrix

	Predicted = 0 (Non-Default)	Predicted = 1 (Default)
Actual = 0	True Negatives (TN)	False Positives (FP)
Actual = 1	False Negatives (FN)	True Positives (TP)

Let us compute two outcome measures to determine what kind of errors we are making

• Sensitivity = 
$$\frac{TP}{TP+FN}$$
 = TP rate

• Specificity = 
$$\frac{TN}{TN+FP}$$
 = TN rate



## Selecting a Threshold: Confusion/Classification Matrix

Let us compute two outcome measures to determine what kind of errors we are making

• Sensitivity = 
$$\frac{TP}{TP+FN}$$
 = TP rate

• Specificity = 
$$\frac{TN}{TN+FP}$$
 = TN rate

- A model with higher t will have lower sensitivity and higher specificity
- A model with lower t will have higher sensitivity and lower specificity



# Selecting a Threshold: Confusion/Classification Matrix

- Overall accuracy =  $\frac{(TN+TP)}{N}$ , where N = number of observations
- Overall error rate =  $\frac{(FP+FN)}{N}$
- False negative error rate  $=\frac{FN}{(TP+FN)}$
- False positive error rate  $=\frac{FP}{(TN+FP)}$

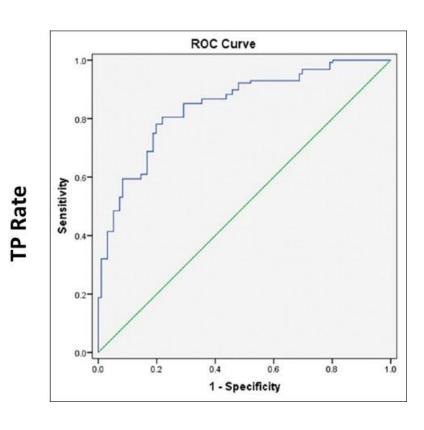
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# Receiver Operating Characteristic (ROC) Curve



## Receiver Operator Characteristic (ROC) Curve

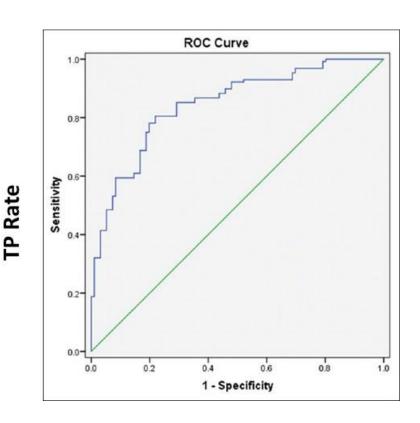
- True positivity (TP) rate on the y-axis,
   i.e., the proportion of default correctly predicted
- False positive on the x-axis, i.e., the proportion non-default incorrectly predicted as default cases
- The curve shows how these two measures vary with different threshold values





## Receiver Operator Characteristic (ROC) Curve

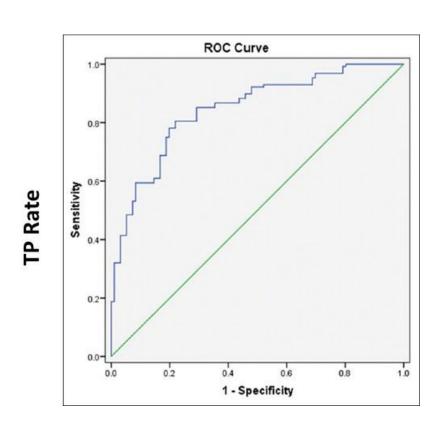
- For t = 1, TP = 0, and FP = 0 → will not be able to predict any default cases but correctly predict all the non-default cases
- For t = 0, TP = 1, and FP = 1 → will be able to correctly predict all the default cases but incorrectly predict all the nondefault cases
- As we move from t = 1 to t = 0, different combinations of TP and FP are obtained





# Receiver Operator Characteristic (ROC) Curve

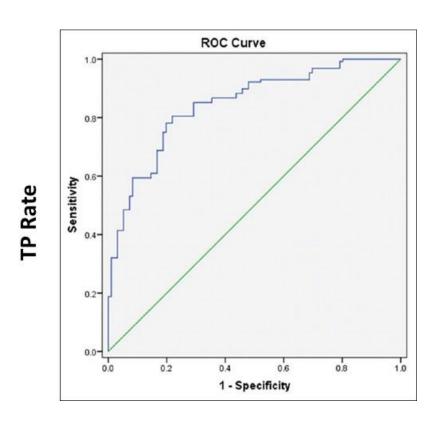
- ROC curve captures all the complete threshold behavior
- High threshold: high specificity and low sensitivity
- Low threshold: low specificity and high sensitivity
- Thus, it is a tradeoff between cost in failing to detect default cases vs. incorrectly considering non-default cases as defaulters





# Receiver Operator Characteristic (ROC) Curve

- A 100% score area under the curve will indicate complete accuracy, i.e., all the observations are correctly identified
   TP = 1 and FP = 0
- A 50% score will indicate random guessing, that is, half TP = 0.5 and TN = 0.5 (FP = 0.5)



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# Parameter Interpretation





Unlike LPM, it is incorrect to state that 1 unit increase in  $x_{2i}$  will cause  $100^*\beta_2\%$  increase in the probability of  $y_i = 1$ 

- For logit model, we calculate  $\frac{dP_i}{dx_{2i}}$ ; this works out to  $\beta_2 F(x_{2i})(1 F(x_{2i}))$  for the logit model
- So, a 1-unit increase in  $x_{2i}$  will increase the probability of  $y_i$ = 1 by  $\beta_2 F(x_{2i})(1 F(x_{2i}))$
- Usually, these marginal/incremental impacts are evaluated at mean values



Example: 
$$P_i(y_i = 1) = \frac{1}{(1 + e^{-(\beta_1 + \beta_2 x_{2i} + \beta_3 x_{3i} + \dots + \beta_k x_{ki} + u_i)})}$$

• 
$$F(z_i) = \widehat{P}_i = \frac{1}{(1 + e^{-(0.1 + 0.3x_{2i} - 0.6x_{3i} + 0.9x_{4i})})}$$
;

• 
$$\beta_1 = 0.1$$
;  $\beta_2 = 0.3$ ;  $\beta_3 = -0.6$ ;  $\beta_4 = 0.9$ 

- What is  $F(z_i)$ ? Given  $\bar{x}_2 = 1.6$ ,  $\bar{x}_3 = 0.20$ , and  $\bar{x}_4 = 0.10$ ?
- Marginal effects of  $x_{2i} = \beta_2 F(x_{2i})(1 F(x_{2i}))$



Example: 
$$F(z_i) = \widehat{P}_i = \frac{1}{(1 + e^{-(0.1 + 0.3x_{2i} - 0.6x_{3i} + 0.9x_{4i})})} = \frac{1}{1 + e^{-0.55}} = 0.63$$

- Thus, a 1-unit increase in  $x_{2i}$  will increase the probability of  $y_i$  by 0.3\*0.63\*(1-0.63) = 0.07
- Similarly, for  $x_{3i}$ , -0.6\*0.63\*(1 0.63), and  $x_{4i}$ , 0.9\*0.63\*(1 0.63)
- Sometimes, these are also called marginal effects

# Probit Model Maximum Likelihood Estimation (MLE) Goodness-of-Fit Measures



### **Probit Model**

- The probit model uses cumulative normal distribution:  $F(z_i) = \frac{1}{\sqrt{2\pi}} \int_{-\infty}^{z_i} e^{-(z_i^2)/2} dz$
- Model asymptotically touches 0 ( $z \rightarrow -\infty$ ) and 1 ( $z \rightarrow \infty$ )
- Marginal impact of unit change on an explanatory variable  $x_{2i}$  is given as  $\beta_2 F(z_i)$ , where  $\beta_2$  is the parameter attached to  $x_{2i}$ ;  $z_i = \beta_1 + \beta_2 x_{2i} + \beta_3 x_{3i} + \dots + \beta_k x_{ki} + u_i$
- Both logit and probit models give similar results; differences may occur when data is extremely imbalanced



# Maximum Likelihood Estimation (MLE) of Logit/Probit Models

These are non-linear models, hence cannot be estimated with a simple OLS method

- They are estimated with MLE
- In MLE, parameters are chosen to maximize a log-likelihood function
- The log-likelihood function obtains the population estimates that maximize the joint probability of observed sample/sample estimates



### **Goodness-of-Fit Measures**

Conventional  $R^2$  and  $adj. -R^2$  measures do not work well with these models

MLE aims to maximize the log-likelihood function (LLF) and do not minimize RSS

- (1) % of  $y_i$  values correctly predicted
- (2) % of  $y_i$  = 1 values correctly predicted + % of  $y_i$  = 0 values correctly predicted



### **Goodness-of-Fit Measures**

Conventional  $R^2$  and adj.  $-R^2$  measures do not work well

(3) Pseudo –  $R^2 = 1 - \frac{\text{LLF}}{\text{LLF}_0}$ , where LLF is the maximized value of the log-likelihood function for the logit and probit models, and LLF0 is the value of the log-likelihood function for a restricted model

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- Among supervised learning algorithms, classification algorithm is a very important tool employed in the finance domain for applications such as credit scoring of loan applications
- Classification algorithms are very often implemented through Logit/Probit class of models; these are very simple yet powerful models
- These models account for a number of shortcomings of linear probability models: (a) non-normality and heteroscedasticity of error terms; (b) values of the dependent variable (probability) exceeding the 0–1 range; and (c) diminishing utility of conventional measures of goodness-of-fit (e.g., R<sup>2</sup>)



- Limited dependent variable models (e.g., Logit model) employ cumulative probability functions (e.g., logistic function)
- These models, although non-linear, are very useful for modeling limited dependent variables that are probabilistic in nature
- In the case of the logit model, the logit function is essential the odds ratio
- Since the estimated variable is in the form of probabilities, the thresholding process is needed to convert these probabilities into limited outcomes (e.g., Yes/No)



- The conventional measures of goodness-of-fit (e.g.,  $\mathbb{R}^2$ ) are not very useful for such models
- These measures are evaluated on their ability to accurately classify observations correctly
- For such purposes, a confusion/classification matrix is often employed
- The receiver operator characteristic (ROC) curve provides another useful tool to examine the efficiency of these models, and also facilitates the selection of thresholding values



- Unlike simple linear models, the parameter estimates are interpreted in a different manner
- Marginal effects are computed to interpret the coefficients and their relationship with the dependent variable
- Other models (e.g., probit model) remain identical in all other aspects, except that a different cumulative probability function is considered (normal distribution in case of probit)
- Since the model is non-linear in nature, OLS cannot be employed for estimation; maximum likelihood method is often employed to estimate these models



# Thanks!