Menu Engineering Supercharged

MDS Capstone Final Report

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1 Executive Summary

This project supports our partner, "heymate!" (hereafter referred to as *Heymate*), in delivering data-driven menu insights to their restaurant clients. Leveraging over 3 million popularity records and the power of large language models, we developed a structured data cleaning pipeline and generated a weighted scoring mechanism to identify top-performing dishes. The final product includes a scalable recommendation system that suggests the most popular menu items based on restaurant type, enabling merchants to optimize their offerings with minimal technical effort.

2 Introduction

Our capstone partner, Heymate, offers an all-in-one business management platform, primarily serving restaurant clients. However, many of these restaurant owners struggle to design menus that align with customer preferences and evolving market trends due to limited access to broader market data. Our project aims to bridge that gap by transforming publicly available menu data into structured insights that support data-informed menu design, enabling the partner to deliver greater value to its clients through market-driven recommendations.

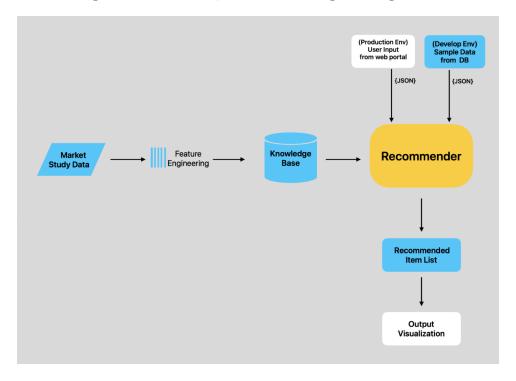
Our initial resource was internal database provided by Heymate, containing thousands of raw menu records from their clients. However, the internal data alone was insufficient to support robust recommendation modeling due to limited scale of menu and lack of trending information. Specifically, the internal dataset only includes around 300 restaurants, which limits its representativeness and diversity for building a generalizable recommendation system. To address this, we explored various open-source datasets, and found a menu dataset containing millions of menu records along with associated popularity metrics on Uber Eats (Sakib (2023)), making it a strong data source in terms of scale, quality, and coverage.

However, messy data, large-scale datasets, and customized menu item names posed significant challenges to the construction of our recommendation system. Therefore, our scientific objective was to design an end-to-end pipeline that leverages diverse data science techniques to build a robust and scalable recommendation system, powered by a popularity-based knowledge base and capable of handling multi-type inputs.

3 Data Pipeline Framework

Based on the project objective, we developed the following modular data pipeline framework: (Figure 1)

Figure 1: Data Pipeline Framework - The core recommender supported by two pipelines: one for modeling from market data, and another for generating recommendations



3.1 Model Input Pipeline (Horizontal Workflow)

- 1. Data Ingestion: After researching across multiple open-source datasets, we found a Uber Eats dataset from Kaggle covers a wide range of restaurant types, menu items, and their corresponding descriptions.
- 2. Feature Engineering: As the raw dataset was quite messy, it needed to undergo a series of preprocessing and standardization process so that we can use them for further popularity score calculation.
- 3. Knowledge Base Construction: Under suggestion and domain knowledge from the project partner, we buily a weighted scoring knowledge base on various popularity metrics. This serves as the foundation for capturing market trends and powering recommendations.

3.2 Testing and Production Pipeline (Vertical Workflow)

- 1. Recommender Input: The recommender system can process JSON inputs from two sources, including client restaurant type from Heymate internal database, and user input of restaurant types via the web portal for real-time recommendations.
- 2. Recommendation Module: Based on the specified restaurant type, the engine searches the knowledge base, ranks menu items using scoring logic, and generates a tailored Recommended Item List.
- 3. Output Visualization: Final recommendations are displayed through a user-friendly dash-board, enabling clear interpretation and easy action on the results.

4 Transition from Framework to Data Product

Having established our framework, we shifted our focus to building a scalable data product. At its core is a recommendation engine that suggests top-performing dishes by leveraging aggregated popularity patterns from similar restaurant types.

4.1 Data Wrangling Module

4.1.1 Exploratory Data Analysis

To support the development of a robust recommendation engine, we first conducted exploratory data analysis (EDA) to assess data quality and structure. The insights suggest the need to perform wrangling tasks for a clean, consistent, and high-quality model input dataset.

1. **Data Quality and Inconsistencies:** The raw Uber Eats data contains more than 5 million menu records, but it presented significant quality issues (shown in Table 1), including missing critical metrics, formatting inconsistencies, posing a major challenge in popularity score calculation. Therefore, we implemented preprocessing logic to remove all these incomplete, duplicated, or other invalid menu records, which results in around 3.2 million records for next step.

Table 1: Null Entries in Uber Eats dataset (Model Input Data)

null_count
0
0
1958476
1958476
2499
33745
160
164
1452305
160

2. Large-Scale Data Processing: Even after preprocessing, the dataset still contained over 3 million records, making full in-memory processing impractical due to runtime and memory constraints. To ensure scalability, we implemented batch processing by retrieving indexed chunks and deployed it via a Flask framework with multithreaded API calls for concurrent execution.

3. Menu Naming Variability: The biggest challenge was the inconsistent naming of similar dishes, for example, "seafood fried rice" appeared in various forms and languages (Figure 2). This hindered similarity comparisons and recommendation accuracy. To address this, we used OpenAI's GPT API for semantic standardization, enhancing consistency and model performance.

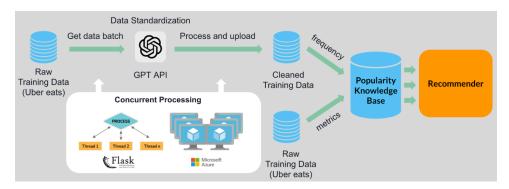
Figure 2: Seafood Fried Rice Spelling Variation

Product Name Variation	Restaurant Name	
Seafood Fried Rice 魚蝦蟹炒飯	Fisherman's Terrace	
G25. Sauteed Seafood Fried Rice 避風塘海鮮炒飯	Yue Ting Seafood Restaurant	
149. Fook Chow Seafood Fried Rice福州海鮮炒飯	Double Double Restaurant & Wonton Ltd.	
160. XO Sauce W/ Seafood Fried Rice XO 醬海鮮炒飯	Double Double Restaurant & Wonton Ltd.	
161. Dried Scallop & Seafood Fried Rice瑤柱海鮮炒飯	Double Double Restaurant & Wonton Ltd	
Seafood Fried Rice	Nishiki Sushi Bar	
Assorted Seafood Fried Rice	So Good Restaurant	
Seafood Fried Rice 鴻羊炒飯	Fortune Lamb Dining	
Seafood Fried Rice牛油海鮮炒飯	Richmond	
Seafood Fried Rice 海鮮炒飯	Lougheed	
Fu-Chow Style Seafood Fried Rice 福州炒飯 (Topped	Lougheed	
Foo Chow Style Seafood Fried Rice / 福州炒飯	Pelican Seafood Restaurant	
Seafood Fried Rice with Pineapple / 海鮮炒飯	Pelican Seafood Restaurant	
Deluxe Seafood Fried Rice / 有米海鮮炒飯	Pelican Seafood Restaurant	
35. Seafood Fried Rice	Summer House	
Seafood Fried Rice	Valendine	
43.芝士白汁焗海鮮飯或意麵 Baked Creamy Seafood Fried Rice	Neptune Chinese Kitchen (UBC)	
921. 海鮮瑤柱炒飯 Dried Scallop & Mixed Seafood Fried	Neptune Chinese Kitchen (UBC)	
926. 海鲜粒炒飯 Diced Mixed Seafood Fried Rice	Neptune Chinese Kitchen (UBC)	
3. Seafood Fried Rice Served In Whole Pineappl	Grand Crystal Seafood Restaurant	
Seafood Fried Rice 海鮮炒飯	Pinyuexuan Seafood Restaurant	
931. 海鮮炒飯 Seafood Fried Rice	Lucky Fortune Seafood Restaurant	
102. Fu-Chow Style Seafood Fried Rice 福州炒飯	Lucky Fortune Seafood Restaurant	

4.1.2 Solution Pipeline

All wrangling tasks were encapsulated in modular Python scripts and integrated into a unified data pipeline (Figure 3). This pipeline includes:

Figure 3: Solution Pipeline (Model Training)



- 1. Data Cleaning: Due to inconsistencies in the raw menu data from Uber Eats, we implemented preprocessing procedures. Since dishes were named differently across restaurants, we developed a semantic standardization pipeline powered by the GPT API to normalize dish names and group similar items under unified labels.
- 2. Cleaning Deployment: This standardization process was deployed using a Flask-based batch-processing mechanism to enable concurrent processing. The Heymate engineering team will explore Azure as a potential option for faster and automated deployment. Each batch of raw data was processed and uploaded to generate a cleaned dataset.
- 3. Scoring and Knowledge Base: Once the data was standardized, we joined each menu item with key popularity metrics. This aggregated table will be stored and used to calculate popularity scores, which will be discussed in detail in a later section.

For the model testing dataset (Figure 5), the similar logic is applied here as Heymate's internal database also exhibits some extent of quality issues (shown in Figure 4). The standardized input will pass through the recommender system to generate top-rated dish recommendations.

Figure 4: Null Entries in internal dataset (Model Testing Data)

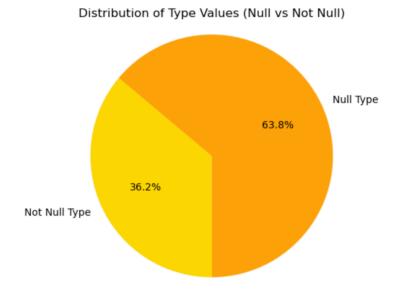
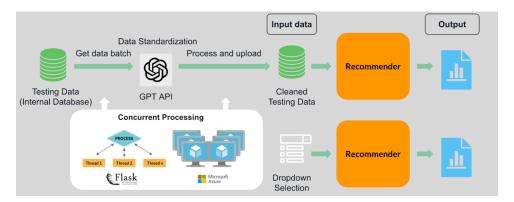


Figure 5: Solution Pipeline (Model Testing)



4.2 Data Cleaning Module

After reviewing the overall pipeline, we now take a closer look at the data cleaning component, which plays a key role in addressing inconsistencies in menu dish names and enhancing the

quality of downstream recommendations. Specifically, we want to address following issues:

- Mixed languages: Many item names contain both English and non-English text (Figure 6).
- Inconsistent restaurant types: Broad categories (e.g. "American") are mixed with specific terms (e.g. "wings", "sandwich"), making aggregation difficult.
- Combo indicators: Expressions such as "Combo", "Set of Two", or "Family Meal" are used inconsistently, complicating identification.
- Quantity terms: Words like "6 Pc" add additional noise and make parsing less accurate.

Figure 6: Cleaning Challenge Example

	menu_item_name
0	Beef Teriyaki Set
1	Sambusa I ሳምቡሳ 3pc
2	煤氣爐 Cassette Gas Cooker

Without resolving these issues, it would have been impossible to run any structured analysis across restaurants at scale. Since our project timeline are relatively tight, we decided to utilize GPT API as it can achieve semantic inference, format alignment, as well as language processing in a more efficient manner while maintaining relativeky great quality. Therefore, we developed a prompt-engineering pipeline that includes two main parts:

- 1. System prompt: Defines the input and output schema as well as cleaning rules, such as how to identify the core dish name, extract up to five descriptors, determine whether an item is a combo, and standardize the restaurant type.
- 2. User prompt: Feeds batches of raw menu rows into the model in a list of dictionary format.

The GPT model returns structured output for each menu item, including (Figure 7):

- dish_base: core identity (e.g. "fried rice").
- dish_flavor: tags like cooking method or toppings (e.g. ["chicken"]).
- is_combo: boolean indicating if the item is a combo.
- restaurant_type_std: standardized restaurant type aligned with Google Maps Food and Drinks category.

Figure 7: Cleaned Menu Iten Example

	dish_base	dish_flavor	is_combo	restaurant_type_std
0	rice	pork chop, gravy	True	breakfast restaurant
1	sausage	egg	True	breakfast restaurant
2	breakfast sandwich	bacon, egg, cheese	False	breakfast restaurant
3	burger	double cheese	False	breakfast restaurant
4	bacon	egg	True	breakfast restaurant

To ensure extraction quality and reliability, we iteratively refined our prompt engineering strategy:

• Required vs. optional fields: We clearly specified which fields (e.g. item name) must be present, and which are optional (e.g. menu description). When optional fields were missing, the model was instructed to infer based on other inputs.

- Formatting rules: We enforced strict formatting in the output, including lowercase, singular, American English spellings, to ensure consistency.
- Controlled restaurant type output: We constrained the model to select from a fixed list of restaurant types aligned with Google Maps Food and Drinks categories.
- Combo identification: We embedded recognition logic for different combo indicators, such as "set of", "combo", or "family meal".
- Prompt length optimization: Through iterative testing, we shortened prompt size while maintaining output quality, helping reduce API costs.
- Row indexing: Each row in the batch was assigned a unique index to link the model's structured output back to other features like rating or score.

With this module, we were able to clean inconsistent menu data into a structured format suitable for downstream analysis and recommendation.

4.3 Recommendations Algorithm

Figure 8: Recommendations Workflow



4.3.1 Feature Integration

Once the data cleaning module produces cleaned menu data (stored in cleaned_menu_mds), we enrich it by joining with the Uber Eats metadata table (Restaurants_mds) to reintroduce three key popularity indicators that had been excluded during the cleaning phase:

- Number of Ratings: how many users rated the dish
- Average Rating: the restaurant average rating score given by users
- Item Frequency: how often a dish appears, counting occurrences grouped by dish base, dish flavor, and restaurant type

To ensure that combination meals don't distort the popularity signals, we filter out all entries flagged as combos (is_combo == True). The resulting dataset serves as the foundation for our core knowledge base.

4.4 Normalize Matrix

For popularity score calculation, as the raw values of frequency or rating counts can be heavily skewed or on different scales. We applied **MinMaxScaler** to rescale them to the [0, 1] range to ensure that the three indicators (rating counts, rating scores, frequency) are comparable and balanced.

Normalized columns include:

- freq_scaled: normalized frequency of the dish
- rating_scaled: normalized count of user ratings
- score_scaled: normalized average user rating

This step creates a uniform basis for computing the final popularity score.

4.5 Compute Popularity Score

We calculate a weighted popularity score for each dish as follows:

```
popularity_score = (0.2 * freq_scaled + 0.6 * rating_scaled + 0.2 * score_scale)
```

These weights were selected based on exploratory testing and domain intuition from the partner, prioritizing the number of reviews as a strong signal of customer engagement, an approach supported by industry practices/research in similar recommendation systems (Chitalia (2023) Al-Rubaye and Sukthankar (2020))

- 60% rating count: (rating_scaled) Measures how many people have reviewed; we viewed it as the strongest proxy of broad customer engagement.
- 20% average score: (score_scaled) captures perceived quality but is often biased by low volume.
- 20% frequency: (freq_scaled) reflects widespread presence on menus but doesn't always indicate desirability.

All computed scores are stored in a SQL table: cleaned_menu_with_popularity This becomes the knowledge base table used for filtering and recommendations.

4.6 Group and Rank Dishes (Filtering & Output Logic)

At recommendation time, the system:

- 1. Accepts input from a restaurant partner (up to 3 restaurant types)
- 2. Filters the knowledge base (cleaned_menu_with_popularity) using:
 - Exact matches on restaurant type std
 - Filters out duplicate dishes (e.g. same base/flavor combo for the same type)
- 3. For multi-type requests, the popularity scores are averaged across the selected types
- 4. Dishes are then ranked based on their average popularity score

Finally, the top N dishes (configurable) are returned as output.

4.6.1 Clarification on Filtering Scope

Our system currently supports **structured filtering only**, based on exact matches of up to three **restaurant_type_std** values (e.g., "pizza restaurant") extracted during LLM cleaning. This design prioritizes transparency, control, and speed, aligning with early-stage deployment best practices in popularity-based recommenders (Sreekala 2020).

At this stage, we **do not support**:

- Keyword-based filtering (e.g., "pepperoni")
- Semantic matching (e.g., "comfort food")
- GPT-based fuzzy search

These advanced features were deliberately excluded due to the lack of labeled user intent and to maintain a clear and efficient MVP.

5 Example Use Case: Recommending for a Pizza Restaurant

To demonstrate how the recommendation engine works in practice, we include a use case where a partner restaurant is identified as a "pizza restaurant". The system filters all dishes from our cleaned Uber Eats knowledge base that match this restaurant type and scores each based on its normalized rating score, frequency, and rating count. The weighted score is then used to rank the items, returning the top 10 most relevant dishes.

As shown in the figure below Figure 9, the top-ranked items for a pizza restaurant include popular classics such as:

- Pizza (cheese) and Pizza (pepperoni) widely rated and highly frequent across menus.
- Pizza (meat lover) and Spaghetti (meatball) dishes with consistent performance.
- Less expected but still relevant items like Papadia (parmesan crust) also appear due to strong metric combinations.

Figure 9: Recommendations For a Pizza Restaurant"



5.1 Visualization Demo: Surfacing Actionable Recommendations

Figure 10: Visualization Demo"

To make our recommendation results interpretable and actionable, we built a two-part visualization:

• CRM Integration Mockup (Left of Figure 10): A conceptual UI showing how Heymate's CRM can embed our recommender. This allows managers to access top dish insights directly from their dashboard.

- Altair Bar Chart (Right of Figure 10): A visual of top dishes sorted by popularity score. Features include:
 - Heymate brand colors for top 3 dishes
 - Percentage labels and hover tooltips for easy exploration
 - Combined dish base and flavor names for clarity

This design ensures our scoring pipeline results are both explainable and ready for integration.

6 How to Use the Data Product

We designed this product to help Heymate and its clients make informed menu decisions.

6.1 Internal Use

To ensure robustness before onboarding new clients, this internal setup enables iterative refinement of the pipeline: - Data Updates: Heymate staff can upload new datasets to evaluate updates and improvements. - Testing & QA: Input client restaurant types to verify dish name cleaning and recommendation logic.

6.2 Client Deployment

To support merchants in aligning with current market trends, this tool enables data-driven menu decision-making: - Restaurant Type Input: Clients select a restaurant type (e.g., "pizza restaurant"). - Recommended Output: The system returns a list of top recommended dishes based on aggregated popularity metrics from similar restaurants.

7 Data Science Methods

To build a scalable pipeline supporting both internal testing and client deployment, we applied three key data science techniques: **LLM Integration**, **Distributed Deployment**, and **Materialized View**. In the following sections, we describe how each method was applied, along with its limitations and alternative approaches considered.

7.1 LLM Integration

We used large language models (LLMs) to clean and standardize messy menu data. As discussed in the Data Cleaning Module, the raw data was not available for direct use in our recommendation system. The LLM extracted core dish information (base, flavor, combo status, restaurant type) with high accuracy, even without full descriptions.

7.1.1 Limitation

This approach requires payment for API usage. After evaluating trade-offs between computational power and cost, we chose to use the **ChatGPT-40 mini** model.

7.1.2 Alternative Methods Considered

- Regular Expressions: Effective for extracting structured patterns, but not feasible here due to inconsistent formatting and multilingual input.
- Custom Deep Learning Model: While potentially powerful, this would require labelled training data and significant time and computational resources. We don't have such resources within our project scope.

7.2 Distributed Deployment

As mentioned in the Exploratory Data Analysis section, the raw Uber Eats dataset originally contained over 5 million rows. To handle this volume efficiently within our project timeline, we implemented a distributed deployment infrastructure. Cleaning this dataset sequentially would have taken over 5,000 hours, so we built an HTTP-triggered batch-processing system using Flask. Each instance processed a defined batch, allowing up to 20 workers to run concurrently and achieving a 20x speedup.

Originally, we planned to use Azure Functions, aligning with our partner's infrastructure, but security configuration issues prevented deployment. As a fallback, we deployed locally. A Looker Studio dashboard was also developed to monitor processing status and performance.

7.2.1 Limitation

The number of concurrent worker instances is limited by the ChatGPT API rate limit.

7.2.2 Alternative Approaches Considered

We evaluated other cloud deployment solutions, such as EC2 from Amazon Web Services and Google Cloud Functions from the Google Cloud Platform. However, our partner uses Microsoft Azure, and we prioritized consistency within that ecosystem. In the future, our partner's engineering team plans to migrate our local deployment to Azure Functions, once security configurations are in place.

7.3 Materialized View

To speed up recommendations, we implemented a Materialized View, a database optimization technique that stores query results as a physical table, reducing query time from 6 minutes to 3 seconds and making the system suitable for integration into Heymate's CRM.

7.3.1 Limitations

- Storage Cost: Adds minor overhead due to caching, but manageable.
- Maintenance: Requires refresh after each data update. We automated refreshment after each successful data ingestion.

8 Justification Over Other Products/Interfaces

There are existing solutions that rely entirely on LLMs to build AI agents for restaurant recommendations. In these systems, user inputs are translated into prompts and sent to an LLM, which generates recommendations based on its internal knowledge.

However, this approach has several clear limitations:

- 1. LLMs are transformer-based models and are not well-suited for handling structured logic or computations involving large-scale tabular data.
- 2. Interpretability is low: these systems often function as black boxes, making it difficult to understand or explain how the recommendations are generated.
- 3. Lack of real market data: These models typically do not incorporate up-to-date or domain-specific datasets. In contrast, our system is built on a dataset of over 3 million real menu records, providing a much more grounded and data-driven foundation for recommendations.

9 Conclusions and Recommendations

9.1 What Problem Were We Solving?

Heymate seeks to empower its restaurant partners by offering data-driven menu recommendations that encourage customer return visits. However, partners often lack clear insights into which menu items perform well across the market and why. Our project aimed to close this gap by designing a popularity-based recommendation system that scores dishes based on the number of ratings, average rating scores, and frequency across menus, offering partners a transparent foundation for data-backed decision-making.

9.2 How Does Our Solution Address It?

We developed a full-stack pipeline that:

- Cleans and standardizes restaurant menu data using LLMs,
- Joins the cleaned internal menu with Uber Eats data to enrich it with restaurant-level popularity signals,
- Computes a weighted popularity score using MinMaxScaler across three metrics,
- Filters and ranks menu items based on restaurant type(s),
- Visualizes the results in an interactive Altair chart for use in Heymate's CRM.

This product functions well as a minimum viable recommendation engine, particularly for restaurant partners without access to historical purchase data. Its transparent logic and simple interface make it accessible for immediate use and experimentation.

9.3 Limitations

While our data product offers a practical solution for transforming raw menu data into structured insights, several limitations remain:

- Popularity Bias: Our current popularity scoring system relies on static metrics due to the lack of real transaction data. This makes it a proxy measure and may not fully reflect true customer preferences. The score could be further improved by incorporating additional quantitative features like price, review volume, or order frequency if available in the future.
- Static Reference: Our analysis is currently based on static snapshots of menu data. Without timestamped records, we are unable to capture how item popularity or menu composition evolves. This limits our ability to detect trends such as seasonal specials or emerging bestsellers.
- Hard Filtering: Restaurant type filtering is an exact match only (e.g. "pizza restaurant"), limiting support for broader or fuzzy queries like "comfort food" or "date night meals". A more flexible filtering mechanism could improve the versatility of the tool.
- Evaluation Challenge: Due to limited deployment and lack of real-time feedback from users, our validation process is based on illustrative case studies (e.g. the pizza restaurant example). While useful for demonstration, A/B testing or real user feedback would be necessary to confirm the real-world effectiveness of the tool.
- Scalability Constraint: Although our local pipeline performs well, we haven't deployed it to Azure yet due to resource and security constraints. As a result, the system is not yet scalable enough for real-time or production use cases.
- Lack of Granular Personalization: While our system standardizes restaurant types (e.g. "Chinese restaurant"), it does not yet support finer-grained classification at the sub-type level (e.g. "Szechuan," "Cantonese"). Additionally, the recommender ignores important factors such as local popularity, pricing, and user-specific preferences. These limitations reduce the system's ability to deliver tailored insights for diverse audiences.

9.4 Recommendations for Heymate

To evolve this prototype into a production-ready recommender, we recommend:

- 1. Temporal Tracking: Incorporate timestamped data to uncover seasonal patterns and trends.
- 2. Restaurant Feedback Loop: Integrate feedback from partner restaurants to refine recommendations over time.
- 3. Semantic Filtering: Support flexible, natural-language queries using embeddings or GPT-powered matching.
- 4. Cloud Deployment: Deploy to Azure to support scalability and integrate directly with Heymate's CRM system.
- 5. Subtype Extraction: Enhance LLM outputs with more detailed tags (e.g. "spicy," "glutenfree," "vegan") for deeper filtering.
- 6. Evaluation Framework: Design structured evaluations using click data, client interviews, or business KPIs to measure impact.

Our product lays a solid foundation for scalable, transparent, and explainable menu recommendations. With further iteration, it can evolve into a dynamic and adaptive system that supports Heymate's long-term vision for partner success.

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