

Design to Cost

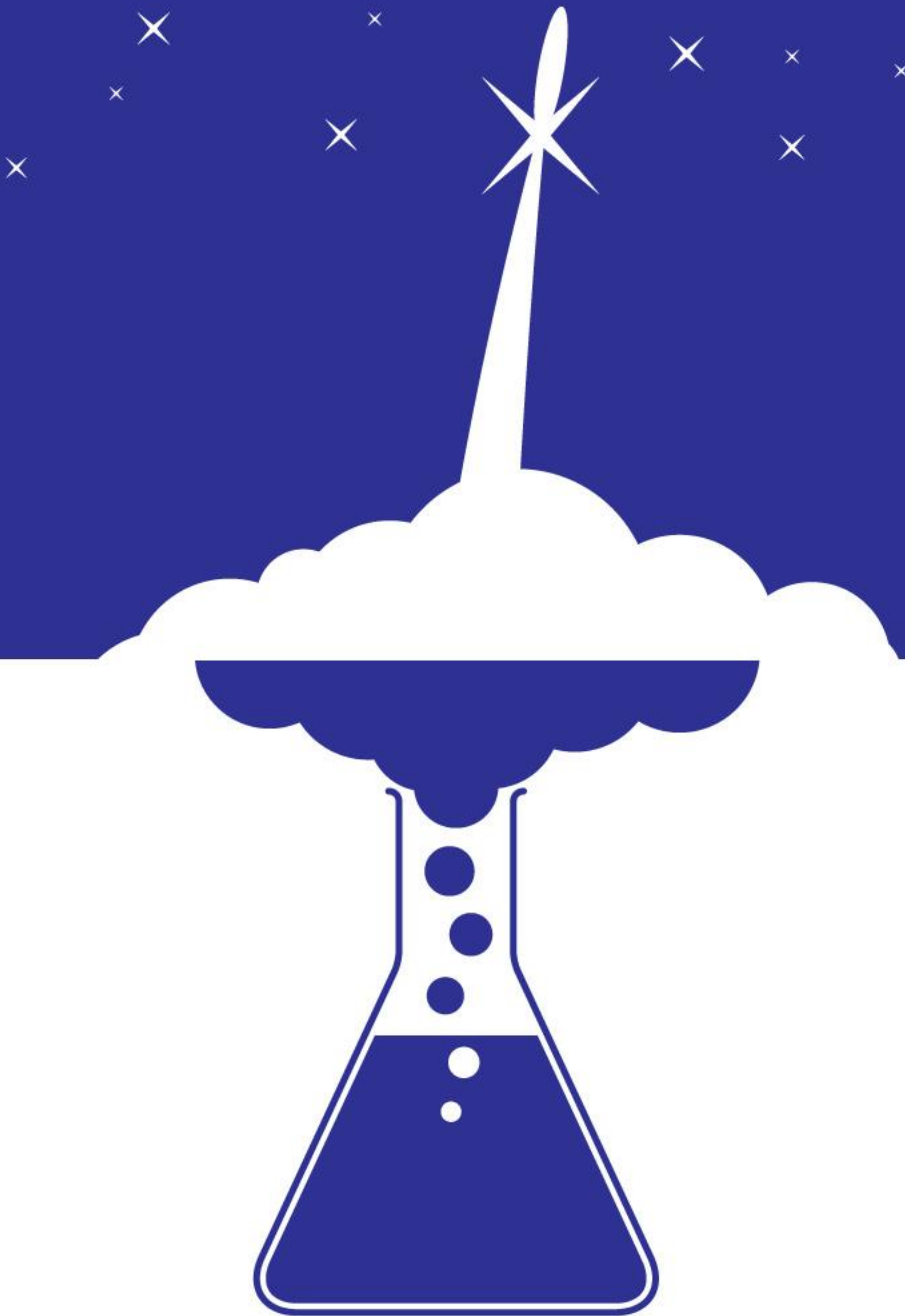
By Mark Ventura

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Huntington Beach, CA, VESM109-001

ACADEMIC-INDUSTRY
LIQUID ROCKET SYMPOSIUM **2023**



Mark Ventura CV

- BSME University of Pennsylvania
- MSE Purdue University, Rocket Propulsion
- Licensed California Professional Engineer
- World Expert Hydrogen Peroxide Propulsion
- Space Shuttle, X-34, UARS, Space Station, EELV, Mars Lander, Comsat, ABL, THEL, VG, VO, O&G, Cryport, New Space, solar, lots I can't talk about

• Cost

- 10 years conventional aerospace
 - Rockwell International, X-34 Stage 1 Propulsion Manager ~ \$30M in ~ '94
- 25 years entrepreneurial
- Routinely compete FFP with large and small companies
- Large, small, conventional and unconventional business
- Mature and VC

• COPV

- Space Shuttle Main Propulsion Helium Sub-System Expert
- Helium tank thermo-fluid dynamic modeling simulation
- Helium tank transient thermodynamic modeling and simulation
- Design change from Kevlar/Titanium to GrEp/SS
- New Space pressurant tanks
- Chilled helium fast fill

• Cryogenics

- LO2, LH2, LN2, LNG, CH4, Neon, N2O*, CO2*
- Space Shuttle Main Propulsion
- Space Shuttle cryo payloads
- Space Station cryo supercritical tanks
- High energy density cryo mixed fuel/oxidizer blends
- Cryoport start-up
- Dry Ice makers, biotech
- New Space tank testing

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Factors that Create Cost Issues

- Fundamental design decisions that incur larger than necessary cost
- Inefficient use of labor
- Solving technical problems with cost that have other lower or no-cost solutions
- Copying expensive practices
- Programmatic features that conflict with academic scale constraints

Expensive

Industry best practices

Herd operations

Buy parts

COTS solenoid
valves

Battleship test stands



Lower Cost

KISS

Industrial eng.

Repair parts

Custom valves

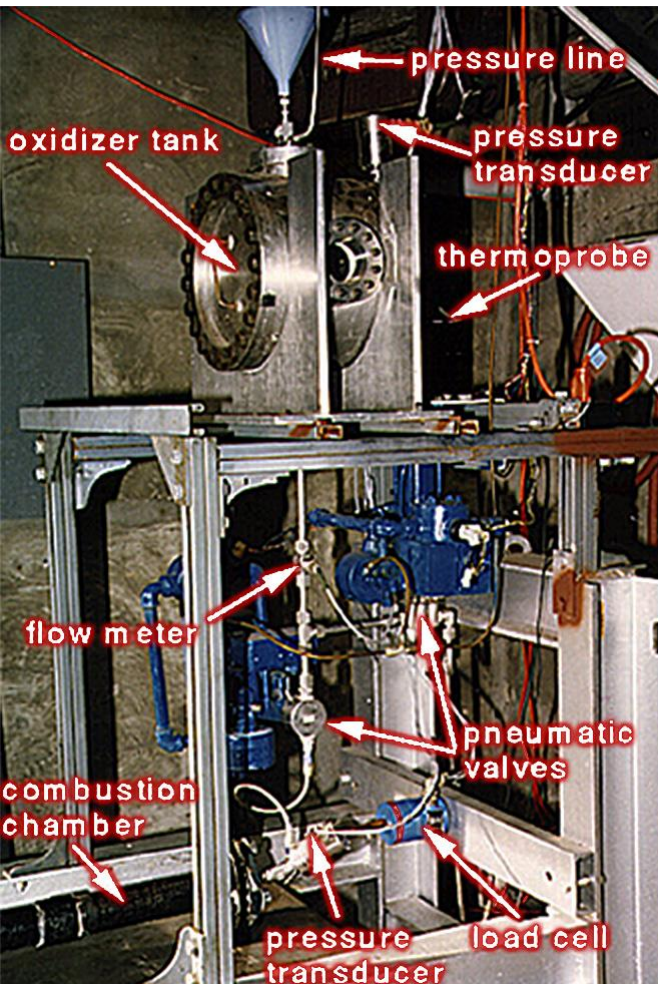
2-person max lift



Can I Buy Everything at Target?

Two Examples

Ventura MS 85% H2O2 Hybrid



Scrap combustion bomb

Trash Unistrut

Scrap I-beam, wind tunnel

Trash irrigation pipe

Odds and end fittings, eclectic

Unused valves, Purdue

Borrowed P-ducers

Scrap TC wire

Ice water TC junction

Purchased parts

2 Teflon o-rings for tank

Propellant

Passivation chemicals

Minor pipe fittings

School OPEX – GN2

School CAPEX – Lab equip

Donation – Welder

5 heads, 1 semester

Ventura RRS 85% H2O2 Hybrid

Blowdown pressurization

Fill valve – pipe plug

PVC structure

Solvent welded joints

“No machined parts”

Simple graphite nozzle

Simple pyro valve

Catalytic ignition

All materials fit inside small car

Hand tools, drill press

Commercial injector

One moving part

Duct tape

Hose clamp

C-clamps

Unistrut



Complexity Drives Cost

- If it does not exist it:
 - Has no material cost
 - Has no integration cost
 - Has no non-recurring/engineering cost
 - Cannot break
 - Has zero mass
- Every feature, component, and function adds cost
- Learn creativity in reducing complexity

Amateur or Professional

- | • Complex | Simple |
|-------------------|-----------------|
| • Regulated | Blowdown |
| • Flight controls | Nothing |
| • Crane ops | Manual lift |
| • Cryogenic | Storable |
| • Haz gas | None |
| • Assy req'd | Pre-assembled |
| • Pyrotechnics | None |
| • Flight data | None or limited |

Simple Looks Like a Hobby Solid – Use that as a goal
Design goal is Hobby Solid NRE, Rec, and Ops cost

Labor is a Finite Cost

- Labor is often very poorly utilized
 - Large numbers of lookey-loos
 - Labor is actually a finite resource, your team can only work so many hours per quarter/semester
-
- Getting people to work effectively is WORK (aka management)
 - Telling people to do something is not very effective
 - Training and showing people what to do is leadership
 - Simplify program goals to fit what is doable

#1 Squandered Asset



Tools and Tips

- Track labor costs, use a time clock and WBS
- LEARN by reconstructing actuals and compare
- Detailed tasks statements, not make it happen

Expensive Copycat Examples

- COTS cryogenic solenoid valves
- Pressure regulated pressurization
- Helium
- Trick custom propellant valves
- Trailer test skid
- Heavy weight run tanks
- Swage-lok style fittings
- COPV
- Buy everything, focus on cash as a program management tool

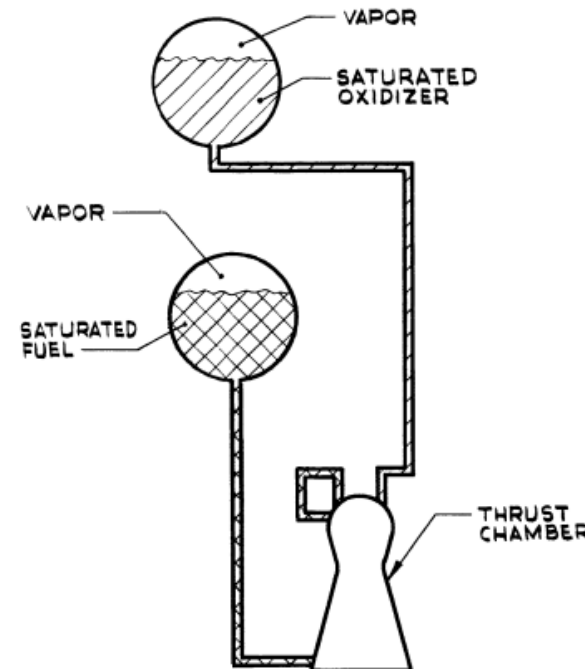
Lower Cost Solutions

- Fix surplus regulator vs buy \$1000 regulator
- Swagelok vs 37 degree flare fittings
- Large tanks vs “to size” or undersize tanks
 - Weight
 - Handling
 - Lifting and rigging
 - Pressurant gas
 - Higher cost fittings
- On-campus “junk”, find a scrounger
- Hoard materials
- Make friends, network, trade with other groups
- Scrap materials

Programmatic Cost Drivers

- Large Heavy “Mobile” Test Stand
 - Doubles materials, labor, NRE, fixes recurring costs
 - More opex: Labor, crane, forklift, trailer, truck, rigging
 - Doubles validation for flight system
- Pressure regulated
 - Eliminates pressurant tank, high pressure ops, F/D vlvs, relief/burst, fittings regulator(s), filters, bracketry and development
- Cryogenics
 - No time constraints
 - Parts easier to source, Less GSE
 - Less hazards and failure modes

80/20 Concept



Vapak Pressurization

NASA/GSFC, Study of Pressurization Systems for Liquid Propulsion Rocket Engine, Report 2335, 9/15/1962

Questions

- What are the metrics of Earned Value and what do they mean? How are they used?
- What is the legal difference between Exempt and Non-Exempt employees?
- Can you name an engineering organization that uses collective bargaining?
- Is additive manufacturing lower cost than subtractive manufacturing?
- What is the average labor rate for an aerospace engineer in Southern California and Huntsville, Alabama?
- Investment casting is over 5000 years old. Where is it used? What are the benefits? Is AM better?
- What are the Taguchi Method and the Design of Experiments?
- How much did my rocket engine test cost using:
 - Minimum wage
 - Low end fully wrapped labor rates
 - Typical industry labor rates?

Keep It Simple Stupid (KISS)

- Simple systems are harder to design
- Engineers tend towards complex
- Good RRS examples: Wherley, Claflin, McKinnon
 - ~ 1 person teams, ~ 2 years to design build, static fire and fly 1000 lbf LO2/fuel bi-props
 - Static fired flight hardware
- One (1) person can ship device in a sedan car
- Set-up and deploy in 2 days (~ 20 to 30 hrs)
- Limits Ground Support Equipment
- De facto limits Labor cost



“If it doesn’t work, we’ll drink the fuel.”

Wherley LO2/alcohol rocket

Analog gauge

D2 tank

Surplus piece parts

Flight weight static fire

Copper lines field fab

Who Cares?

- 1 test per quarter/semester/year
- Typical Field Deployment ~ 800 hrs
- Typical Quarter/Semester ~ 4000 hrs (2 person years)
- Typical cash budget \$10,000

- Value ~ 1-2 test per year

- Cost for 1-2 test per year
- Minimum wage \$72,000
- Lowest likely industry labor value \$210,000
- Likely industry cost > \$400,000

**What happens to the value if you
double the number of tests?**