Georges Windsor

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georgeswindsor@gmail.com

- 7-year valuation experience in diverse deal contexts and industries
- 2023 MBA candidate Finance specialization (M&A, PE, etc.)
- Looking for an M&A Associate/Senior Associate role

PROFESSIONAL EXPERIENCE

65 EQUITY PARTNERS – (TEMASEK)

London, United Kingdom

Associate – Part time Sourcing Project contract
November 2022 – February 2023

- Screened datasets and French private equity funds' portfolios to identify investable companies
- Analyzed business models and ownership structure to establish investment thesis for targets
- Held meetings with companies' managements to discuss strategic plans and financing needs

GOLDMAN SACHS Frankfurt, Germany

Associate Program, Investment Banking Division – TMT Team

July 2022 – August 2022

- Prepared marketing material for clients across the TMT space (Software, Semis, Telecoms)
- Updated trading multiples valuation model for c.20 major European telecom companies
- Refreshed multicriteria valuation of strategic defense deck for a top listed European fintech

FINEXSI EXPERT ET CONSEIL FINANCIER

Paris, France

Valuation & Transaction Manager

July 2019 – December 2021

- Piloted end to end 14 valuation assignments in diverse contexts (tender offer, merger, carve-out)
- Supervised editing of all deliverables: pitches, valuation reports, Board materials, etc.
- Recruited and trained 10 Analysts and 3 Associates to support the valuation practice growth

Valuation & Transaction Associate - Promoted to Senior Associate 1 year early April 2015 – July 2019

- Organized diligences and Q&As with managements and deal stakeholders (lawyers, etc.)
- Performed companies multicriteria valuation (DCF, multiples, SOTP, etc.) across diverse industries
- Developed financial models for deals fairness analysis (M&A exchange ratio, EPS accretion, etc.)

Audit analyst - Internship and Apprenticeship

September 2012 – August 2014

- Executed diligences on all financial statements items of statutory and consolidated accounts
- Conducted financial analyses for clients in diverse industries (Pharma, Consumer, Industrial)
- Trained junior analysts and organized audit diligences with clients' financial teams

EDUCATION

HEC Paris, France

Master of Business Administration, Finance Specialization, 3.9/4.0 GPA

January

January 2022 – March 2023

NEOMA BUSINESS SCHOOL

Reims, France

Master in Finance and Accounting

September 2011 - July 2015

Université Paris Nanterre

Nanterre, France

Double Bachelor's Degree - Economics / Spanish

September 2008 - July 2011

SKILLS & ACTIVITIES

Languages: French native • Fluent in English • Conversational proficiency in Spanish

IT: CAPITAL IQ, MERGERMARKET, REFINITIV, DEALOGIC, FACTSET

Activities: Volunteered at "Friendly School Mutual Aid" Tutoring middle school student for 2 years **Sport**: Running: 2022 Paris Marathon (3h40) • Hiking: Mount Rose (4,000m), Huayna Potosi (6,000m)

SELECTED TRANSACTION EXPERIENCE

Date	Target	Buyer	Industry	Context/ Diligences highlight	EV (€m)
Feb-22	⊘ SUe2	VEOLIA	Utilities	 Tender Offer and consecutive sale of part of SUEZ business by VEOLIA Multicriteria SOTP valuation of SUEZ based on different strategic scenarios Valuation of New SUEZ perimeter sold to Consortium incl. carve-out impacts 	€24,600m
Nov-21	SEC O ND SIGHT	PIXIUM	Healthcare	 Cross-Border Merger and right issue of the combined US entity [aborted]¹ Medtech rNPV valuation considering different success probabilities Development of the M&A model and value accretion analysis based on different fundraising assumptions of the combined entity 	€80m
Jul-21	technicolor	Debt Holders	TMT	 Debt Restructuring through debt to capital conversion and rights issue Post restructuring business plan critical review and SOTP valuation Value accretion/dilution analyses for shareholders and debt holders based on different right issue subscription rates assumptions 	€1,400m
Nov-20	Sodifrance	sopra Ssteria	TMT	 Tender Offer and Squeeze-out of SODIFRANCE by SOPRA STERIA Financial critical review of Management's business plan Review of the deal documentation fairness: SPA, TSAs, etc. 	€70m
Dec-19	Caceis INVESTOR SERVICES	Santander Securities Services	FIG	Merger of asset servicing businesses ¹ • SANTANDER contributed business valuation considering capital ratio constraints	Confidential
Mai-18	ALST O M	SIEMENS Mobility	Industrial	 Contribution of SIEMENS MOBILITY [aborted]¹ Review of SIEMENS MOBILITY's carve-out process and financial impacts Exchange ratio fairness assessment and dilution/accretion analysis 	€16,000m
Feb-18	MAERSK	TOTAL	Natural Resources	 Contribution of MAERSK OIL shares to TOTAL¹ Valuation of MAERSK OIL's worldwide assets considering 2P reserves, contractual profit sharing and different commodity prices assumptions Review of Due Diligence reports and contractual documentation 	€6,600m
Oct-17	SFR	altice	TMT	 Tender Offer and SFR Squeeze-out by ALTICE SFR multicriteria valuation incl. different infrastructure development scenarios Prepared Board materials and long form Fairness Opinion report 	€33,800m
Sep-17	> elis	BERENDSEN	Services	BENRENDSEN acquisition by means of a Scheme of Arrangement ¹ • M&A model development, exchange ratio fairness assessment and dilution/accretion analysis	€7,400m
Jan-17	Technip	-FMC	Industrial	TECHNIP and FMC Merger ¹ • Multicriteria valuation of both companies, M&A model preparation, exchange ratio fairness assessment and dilution/accretion analysis	€12,400m
Jan-16	Family Office	-	FIG	 Full valuation of the Family Office assets portfolio Individual assets valuation (c.20 PE lines incl. Renewables, Real estate) Total Family Office valuation considering the fund structure and tax impacts 	€350m

¹ Cross-border deal