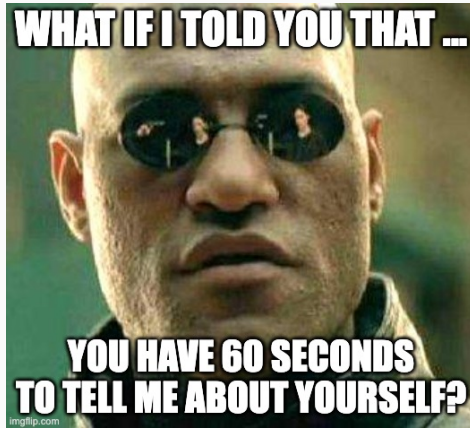


Elevator Pitches

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Engineers for Exploration, UC San Diego



What is the purpose of an elevator pitch?

Quickly and concisely convince someone that you have something of value and they should continue to talk to you

Some Tips

1. Know your audience

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2. Focus on 1 or 2 key points

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2. Focus on 1 or 2 key points
3. Be relatable

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4. Have an ask

Some Tips

1. Know your audience
2. Focus on 1 or 2 key points
3. Be relatable
4. Have an ask
5. Be flexible

Things to Avoid

1. Don't speak too fast

Things to Avoid

1. Don't speak too fast
2. Avoid rambling

Things to Avoid

1. Don't speak too fast
2. Avoid rambling
3. Don't speak in a monotone

In your teams, spend 5-10 minutes to come up with an elevator pitch