### Social Science Inquiry II

Week 7: Multivariate regression, part I

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Winter 2022

# Loading packages for this class

- > library(estimatr)
- > library(modelsummary)

# Housekeeping

► Final project

Banerjee, A., Duflo, E., Glennerster, R., & Kinnan, C. (2015). The miracle of microfinance? Evidence from a randomized evaluation. *American Economic Journal:*Applied Economics, 7(1), 22-53.

Data is available at openICPSR: https:

//www.openicpsr.org/openicpsr/project/113599

What to get out of reading a research paper:

▶ What is the main question of the paper?

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  - Research design/strategy
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- ▶ What is the answer that the authors get to the main question?

How would you answer these questions with the Banerjee et al. (2015) paper?

► The miracle of microfinance

- ► What is the point of microfinance, and why might incurring debt help poor households?
- ▶ Downsides?
- ► Proposed add-on benefits?

► Neighborhood selection criteria

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These areas were selected based on having no preexisting microfinance presence and on having residents who were desirable potential borrowers: poor, but not "the poorest of the poor." Areas with high concentrations of construction workers were avoided because they move frequently, which makes them undesirable as microfinance clients... Conversely, the largest such areas in Hyderabad were not selected for the study, since Spandana was keen to start operations there.

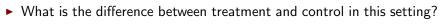
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  - ▶ households with high likelihood of having borrowed: those that had resided in the area for at least 3 years and contained at least 1 woman aged 18 to 55.
  - Oversample Spandana borrowers to search for heterogeneous treatment effects:

- ▶ Baseline survey "random" sampling procedures. Problems with this?
- ► Pairwise randomization: Why?
- ► Endline survey sampling procedures:
  - ▶ households with high likelihood of having borrowed: those that had resided in the area for at least 3 years and contained at least 1 woman aged 18 to 55.
  - ► Oversample Spandana borrowers to search for heterogeneous treatment effects; does this cause problems for inference?



► Reduced-form/intent-to-treat estimates

#### Too many variables... > dat <- read.csv('../data/banerjee-et-al.csv') > str(dat) 'data frame' 6863 obs. of 188 variables: \$ X 1 2 3 4 5 6 7 8 9 10 ... \$ hhid 1 2 3 4 5 6 7 8 9 10 ... \$ areaid · int 1111111111... \$ treatment : int 1111111111... \$ w : num 0.82 1 1 1 1 ... \$ w1 · num 0.777 1 1 1 1 1 ... \$ w2 0.82 1 1 1 1 ... : num \$ sample1 : int 1111111111... \$ sample2 · int 1111111111... \$ old biz : int 0 0 1 1 1 1 0 0 1 1 ... \$ any\_old\_biz : int 0 0 1 1 1 1 0 0 1 1 ... \$ area pop base · int \$ area debt total base · niim 81050 81050 81050 81050 81050 ... \$ area\_business\_total\_base : int 11 11 11 11 11 11 11 11 11 11 11 ... \$ area\_exp\_pc\_mean\_base 1335 1335 1335 1335 ... : num \$ area literate head base : num \$ area\_literate\_base : num 0.534 0.534 0.534 0.534 0.534 ... \$ visitday\_1 22 22 23 22 22 23 23 22 22 22 ... : int \$ visitmonth 1 888888888... · int \$ visityear\_1 · int \$ visitday\_2 16 16 16 16 17 13 16 16 16 17 ... : int \$ visitmonth 2 : int 12 12 12 12 12 5 12 12 12 12 ... \$ visityear\_2 \$ hhsize\_1 3 4 5 5 6 6 4 4 7 6 ... : int \$ hhsize adi 1 : num 2.8 3.24 4.18 4.03 5.41 ... \$ adults 1 : int 3 2 2 2 4 3 4 2 7 4 ... \$ children\_1 : int 0 2 3 3 2 3 0 2 0 2 ... \$ male\_head\_1 : int 11111111111... \$ head age 1 : int 20 34 40 37 32 40 43 31 62 64 ... \$ head\_noeduc\_1 : int 1000011001... \$ women1845\_1 : int \$ anvchild1318 1 : int \$ hhsize 2 : int 3467676476... Spcial Science Inquiry II, Winter 2022 num 2.42 3.51 5.35 6.08 5.4 Molly Offer-Westort

# Table 2, Panel A

	Spandana	Other MFI	Any MFI	Other bank	Informal	Total	Ever Late	Num Cycles
treatment	0.127*** (0.020)	-0.012 (0.025)	0.083** (0.028)	0.003 (0.012)	-0.052* (0.022)	-0.022 (0.014)	-0.060* (0.027)	0.084+ (0.043)
Num.Obs.	6811	6657	6811	6811	6811	6862	6475	6816
R2	0.052	0.014	0.019	0.003	0.010	0.007	0.015	0.011
R2 Adj.	0.051	0.012	0.018	0.002	0.009	0.006	0.014	0.010
Std.Errors	by: areaid	by: areaid	by: areaid	by: areaid	by: areaid	by: areaid	by: areaid	by: areaid
Control mean	0.051	0.149	0.183	0.079	0.761	0.867	0.616	0.330

<sup>+</sup> p < 0.1, \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

#### Interpreting multiple regression

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We would like to describe a conditional relationship in the data

$$\mathrm{E}\left[Y|X=x\right]=g(x)$$

where the simplest version of g(x) is

$$g(x) = \beta_0 + \beta_1 x$$

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$$g(x) = \beta_0 + \beta_1 x$$

▶ In other words.

$$Y_i = \beta_0 + \beta_1 X_i + \epsilon_i$$

where

$$\mathrm{E}\left[\epsilon_{i}|X_{i}\right]=0$$

and

$$\operatorname{Var}\left[\epsilon_{i}|X_{i}\right]=\sigma^{2}$$

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 $\triangleright$  For a multivariate generalization to K variables, we can consider:

$$E[Y|X_1 = x_1, X_2 = x_2, ..., X_K = x_K] = g(x_1, x_2, ..., x_K)$$

where the we propose that  $g(x_1, x_2, ..., x_K)$  is

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- ▶ This is a *model* of the conditional relationship we're interested in.
- ▶ It produces a *linear approximation* of the conditional expectation, but if the true relationship is not linear, we are just approximating it.

► We can then define *residuals* in the same way we did for the univariate model:

$$\hat{\epsilon}_i = Y_i - \hat{Y}_i = Y_i - \left(\hat{\beta}_0 + \hat{\beta}_1 X_{1i} + \hat{\beta}_2 X_{2i} + \dots + \hat{\beta}_K X_{Ki}\right).$$

▶ In the same way as with univariate regression, we calculate estimates of  $\hat{\beta}_0$ ,  $\hat{\beta}_1$ ,  $\hat{\beta}_2$ , ...,  $\hat{\beta}_K$  as the values that minimize the residual sums of squares

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$$RSS = \sum_{i=1}^{n} \hat{\epsilon}_{i}^{2}$$

This tells us how we get the least squares regression estimates for coefficients, but how do we interpret them?

► Consider a simple multiple regression model,

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \epsilon$$

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▶ Including more independent variables in our model can give us more predictive power for Y; if Y varies with  $X_1$  and  $X_2$ , and  $X_1$  and  $X_2$  are not perfectly correlated, we are going to be able to explain more of the variation in Y by including both  $X_1$  and  $X_2$ .

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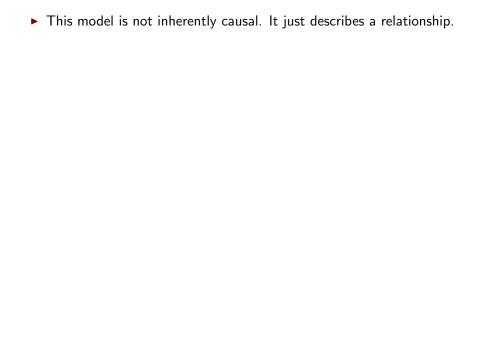
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- We interpret the coefficient on  $\beta_1$  as the amount that our prediction for Y changes with a one unit change in  $X_1$ , holding the value of  $X_2$  constant.

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- We interpret the coefficient on  $\beta_1$  as the amount that our prediction for Y changes with a one unit change in  $X_1$ , holding the value of  $X_2$  constant. This is what we mean when we say we control for additional variables in a model.



- ▶ This model is not inherently causal. It just describes a relationship.
- ightharpoonup Consider a *causal* model, where  $D_i$  is a manipulated binary treatment variable:

$$Y = \gamma_0 + \gamma_1 D_1 + \epsilon$$

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- ► We can also have a causal model, where we have one causal variable, and we control for additional explanatory variables that are not directly causal.

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▶ If we already believe that we can get a causal interpretation from the first model (for example, because of *independence* of treatment and outcomes), why would we use the second model?

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# Returning to Table 2, Panel A

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Control mean	0.051	0.149	0.183	0.079	0.761	0.867	0.616	0.330

<sup>+</sup> p < 0.1, \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

```
> formula1 <- formula(paste0('spandana_1 ~ treatment',</pre>
+
                             '+ area_pop_base',
                             '+ area_debt_total_base',
                             '+ area_business_total_base',
                             '+ area_exp_pc_mean_base',
                             '+ area_literate_head_base',
                             '+ area literate base'))
> lm_robust(formula1, data = dat, clusters = areaid, weights = w1)
                              Estimate
                                         Std. Error
                                                         t value
                                                                     Pr(>|t|)
                          3.190415e-02 8.686962e-02 0.36726470 7.161097e-01
(Intercept)
treatment
                          1.273842e-01 2.048632e-02 6.21801345 2.601529e-08
area_pop_base
                         -5.274797e-05 7.088902e-05 -0.74409225 4.605530e-01
area_debt_total_base 1.195938e-06 5.611348e-07 2.13128540 1.158952e-01
area_business_total_base -1.850362e-03 1.921429e-03 -0.96301363 3.435519e-01
area_exp_pc_mean_base -1.057161e-06 6.256874e-05 -0.01689599 9.866699e-01
area_literate_head_base -7.989478e-02 1.373983e-01 -0.58148313 5.653486e-01
area_literate_base
                          7.785476e-02 2.031835e-01 0.38317461 7.041409e-01
                              CI Lower
                                           CI Upper
                                                            DF
(Intercept)
                         -1.458268e-01 2.096351e-01 28.766786
treatment
                          8.657366e-02 1.681948e-01 75.030695
                         -1.953871e-04 8.989115e-05 46.643193
area_pop_base
area_debt_total_base
                         -5.146508e-07 2.906527e-06 3.249778
area business total base -5.781191e-03 2.080468e-03 28.819932
area_exp_pc_mean_base
                        -1.307158e-04 1.286014e-04 22.299643
area_literate_head_base -3.607444e-01 2.009548e-01 29.388940
area literate base
                         -3.361247e-01 4.918342e-01 31.788222
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                                                                               21
```

► Banerjee et al. account for oversampling of Spandana borrowers, and also cluster standard errors at the area level (why?)

```
> # number of observations
> sum(!is.na(dat$spandana_1))
[1] 6811
> # Control mean
> mean(dat[which(dat$treatment ==0),'spandana_1'], na.rm = TRUE)
[1] 0.05050816
```

If we just use the regression estimate without controls, is it meaningfully different from the version with controls?

## Table 2, Panel A, with controls

Spandana	Other MFI	Any MFI	Other bank	Informal	Total	Ever Late	Num Cycles
	-0.012 (0.025)	0.083**	0.003	-0.052* (0.022)	-0.022 (0.014)	-0.060*	0.084+ (0.043)
,	,	, ,	,	,	( /	, ,	
							6816 0.011
							0.011
0.051	0.149	0.183	0.079	0.761	0.867	0.616	0.330
	0.127*** (0.020) 6811 0.052 0.051 by: areaid	0.127*** -0.012 (0.020) (0.025) 6811 6657 0.052 0.014 0.051 0.012 by: areaid by: areaid	0.127***	0.127***	(0.020)         (0.025)         (0.028)         (0.012)         (0.022)           6811         6657         6811         6811         6811           0.052         0.014         0.019         0.003         0.010           0.051         0.012         0.018         0.002         0.009           by: areaid by: areaid by: areaid by: areaid by: areaid by: areaid	0.127***         -0.012         0.083**         0.003         -0.052*         -0.022           (0.020)         (0.025)         (0.028)         (0.012)         (0.022)         (0.014)           6811         6657         6811         6811         6861         6862           0.052         0.014         0.019         0.003         0.010         0.007           0.051         0.012         0.018         0.002         0.009         0.006           by: areaid by	0.127***

<sup>+</sup> p < 0.1, \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

## Table 2, Panel A, without controls

	Spandana	Other MFI	Any MFI	Other bank	Informal	Total	Ever Late	Num Cycles
treatment	0.123***	-0.019	0.074*	0.005	-0.053*	-0.025+	-0.061*	0.079+
	(0.021)	(0.025)	(0.029)	(0.011)	(0.022)	(0.015)	(0.029)	(0.044)
Num.Obs.	6811	6657	6811	6811	6811	6862	6475	6816
R2	0.038	0.001	0.008	0.000	0.004	0.001	0.004	0.003
R2 Adj.	0.038	0.001	0.008	0.000	0.003	0.001	0.004	0.003
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► Is there a design-based reason why we might not see much difference with covariate adjustment?

► Credit?

- ► Credit?
- ► Small business development?

- ► Credit?
- ► Small business development?(among which businesses?)

- ► Credit?
- ► Small business development?(among which businesses?)
- ► Poverty reduction?

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- ► Small business development?(among which businesses?)
- ► Poverty reduction?
- ► Household consumption?

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- ► Small business development?(among which businesses?)
- ► Poverty reduction?
- ► Household consumption?
- Social welfare: education, health, female empowerment?

## Big picture take-away

- ► Take-aways from this study?
- ▶ How much can we generalize about effects of microfinance?

#### References I

Banerjee, A., Duflo, E., Glennerster, R., and Kinnan, C. (2015). The miracle of microfinance? Evidence from a randomized evaluation. American Economic Journal: Applied Economics, 7(1):22–53.