

# DORIEN BOURNE

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Glencoe, Limit District

Spalding, Clarendon, JAMAICA W.I.

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## PROFESSIONAL EXPERIENCE

### Easton Technologies, Miami — *Database Engineer*

Jan 2023 - 2024

- I. Collaborated with the Database Administrator to **ensure optimal database performance and reliability**, supporting mission-critical business operations.
- II. **Parsed and analyzed large datasets** using internal risk parameters, assisting the risk team in **deriving actionable insights for revenue generation**.
- III. **Developed and implemented backup and disaster recovery strategies**, safeguarding critical business data against potential losses.
- IV. Recommended and executed **database performance optimizations**, enhancing efficiency and reducing downtime.

### VXI, Kingston — *Sales Agent*

Jan 2022 - Dec 2022

- I. **Achieved and exceeded sales quotas** by leveraging persuasive communication and product knowledge.
- II. Conducted **targeted upselling strategies**, increasing customer retention and maximizing revenue.
- III. Implemented a **customer-first sales approach**, improving client satisfaction and boosting conversion rates.

### ATL Automotive, Kingston — *After Sales Specialist*

Dec 2019 - Jan 2022

- I. Managed **end-to-end vehicle servicing and repairs**, ensuring timely and high-quality customer support.
- II. Acted as a **liaison between clients and internal departments**, facilitating smooth communication for vehicle repairs and insurance claims.
- III. Coordinated with parts and service departments to **optimize workflow efficiency**, minimizing vehicle downtime for customers.
- IV. **Streamlined the insurance claims process**, reducing delays and improving service turnaround time.

### Mid Island Pharmacy, Clarendon — *Inventory Supervisor*

- I. Supervised and maintained **accurate stock levels**, ensuring the availability of critical prescription medications.
- II. Implemented **inventory control measures**, minimizing waste and reducing expired product losses.
- III. Optimized inventory organization to **improve retrieval efficiency** and enhance operational flow.

## TECHNICAL SKILLS

- JavaScript
- Python
- React
- NodeJS
- Proficiency with Microsoft Suite of Programs
- Linux
- AutoCAD
- Adobe Photoshop
- Davinci Resolve
- SQL
- Docker
- PostgreSQL,
- Azure
- AWS
- GIT.

## SOFT SKILLS

- Conflict resolution
- Relationship Building
- Negotiation
- Persuasion
- Adaptability
- De-escalation

## EDUCATION

**Knox Community College, Jamaica** — Associates in Information Technology

Aug 2024 - July 2026.

**Glenmuir High School, May Pen** — *High School Diploma* **3.5 GPA**

## Volunteer Experience

Richard Azan annual community health fair – At this event I arranged medical kits, pamphlets, giveaways, and registration materials along with registering patients for medical check-ups.