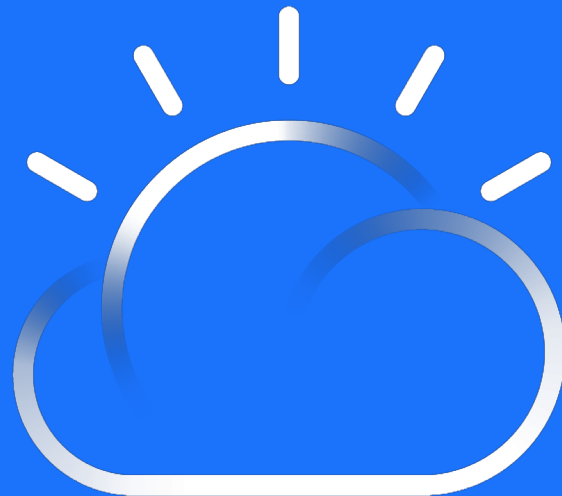


API Connect SaaS, Reserved Instance, Multi- Cloud options



IBM Cloud



Important Disclaimers

IBM's statements regarding its plans, directions and intent are subject to change or withdrawal without notice at IBM's sole discretion. Information regarding potential future products is intended to outline our general product direction and it should not be relied on in making a purchasing decision. The information mentioned regarding potential future products is not a commitment, promise, or legal obligation to deliver any material, code or functionality. Information about potential future products may not be incorporated into any contract. The development, release, and timing of any future features or functionality described for our products remains at our sole discretion

Important Disclaimers

- **IBM Confidential.** Unless specifically advised otherwise, you should assume that all the information in this presentation (whether given in writing or orally) is IBM Confidential and restrict access to this information in accordance with the confidentiality terms in place between your organization and IBM.
- **Content Authority.** The workshops, sessions and materials have been prepared by IBM or the session speakers and reflect their own views. They are provided for informational purposes only, and are neither intended to, nor shall have the effect of being, legal or other guidance or advice to any participant. While efforts were made to verify the completeness and accuracy of the information contained in this presentation, it is provided AS-IS without warranty of any kind, express or implied. IBM shall not be responsible for any damages arising out of the use of, or otherwise related to, this presentation or any other materials. Nothing contained in this presentation is intended to, nor shall have the effect of, creating any warranties or representations from IBM or its suppliers or licensors, or altering the terms and conditions of the applicable license agreement governing the use of IBM software.
- **Performance.** Performance is based on measurements and projections using standard IBM benchmarks in a controlled environment. The actual throughput or performance that any user will experience will vary depending upon many factors, including considerations such as the amount of multiprogramming in the user's job stream, the I/O configuration, the storage configuration, and the workload processed. Therefore, no assurance can be given that an individual user will achieve results similar to those stated here.
- **Customer Examples.** Any customer examples described are presented as illustrations of how those customers have used IBM products and the results they may have achieved. Actual environmental costs and performance characteristics may vary by customer. Nothing contained in these materials is intended to, nor shall have the effect of, stating or implying that any activities undertaken by you will result in any specific sales, revenue growth or other results.
- **Availability.** References in this presentation to IBM products, programs, or services do not imply that they will be available in all countries in which IBM operates

Trademark Acknowledgements

- IBM, IBM API Connect, IBM DataPower Gateway are trademarks of International Business Machines Corporation, registered in many jurisdictions
- Other company, product and service names may be trademarks, registered marks or service marks of their respective owners. A current list of IBM trademarks is available on the web at "Copyright and trademark information" ibm.com/legal/copytrade.html

Agenda

- The Market Point of View & Trends
- Your Feedback. Our Investments 2019
- Tell Me What's New & Cool
- Let's Watch Some Live Action



25 minutes

15 minutes

It is as simple as

Self-Managed

IBM Managed

Choose Your Cloud

Self-Managed

Public Cloud

IBM, AWS, Azure,
GCP etc.

Private Cloud

VMWare, OpenShift,
ICP, Your K8 farm etc.

Centralized or Span across Clouds

Self-Managed

Public Cloud

IBM, AWS, Azure,
GCP etc.

Private Cloud

VMWare, OpenShift,
ICP, Your K8 farm etc.

Single Cloud

All components run
within a single setup

Multiple Cloud

Hybrid deployments
spanning clouds

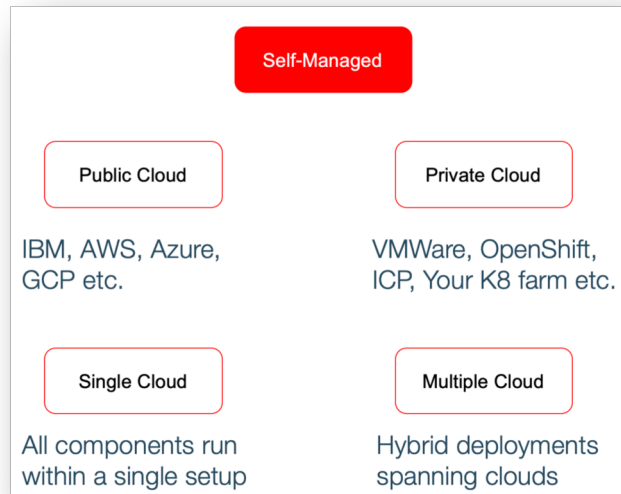
Flexible Procurement Options

Core/PVU based Perpetual licensing

- Unlimited number of API Calls
- Move PVUs around as required among different components of API Connect

API Calls/Year based Subscription license

- Unlimited number Cores/PVUs
- Accommodates seasonal spikes in API traffic
- Hybrid License to accelerate your GTM



Shared or Private setup

IBM Managed

Multi-tenant Cloud

On IBM Cloud
Public, Shared Infra

Scoped to Single
Zone

Single tenant Cloud




Hosted on IBM Cloud,
Isolated Infra

Multi-Zone deployments
for Higher SLAs

IBM Managed API Connect

Feature	Multi-Tenant Cloud	Single Tenant Cloud
Managed by IBM operations	Yes	Yes
Shared gateways	Yes	No
Dedicated gateways	No	Yes
Remote gateways	No	Yes
VPN connectivity	No	No
Single-DC HA	Yes	Yes
Multi-DC HA	No	Add-on
Custom branding	Yes	Yes
CMC access	No	No
API Manager access	Yes	Yes
DataPower UI access	No	No
User-defined policies	No	Yes
Gateway log offload	No	Yes
Analytics offload	No	Yes

Single Tenant Cloud Highlights

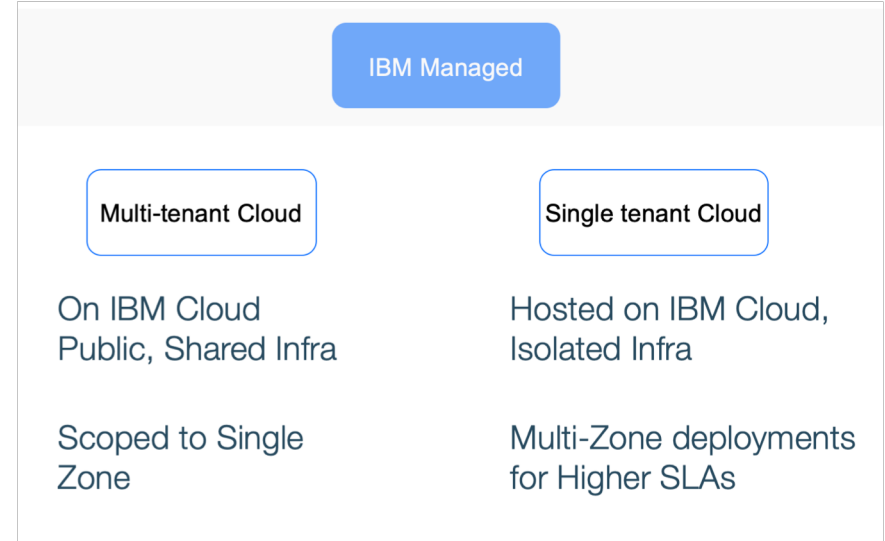
Datacenters Global locations 30₊	SLA Availability; single datacenter 99.5 %	HA Single datacenter (included) 	RTO Disaster Recovery 24 hrs	Bandwidth Outbound (included) UNLIMITED
Migration from IBM Cloud public (available) 	SLA Availability; dual datacenter 99.95 %	HA Dual datacenter (additional) 	RPO Disaster Recovery 12 hrs	Bandwidth Inbound (included) UNLIMITED

Simple Procurement Options

API Calls/Year based Subscription license

- Unlimited number remote gateway deployment
- Starts as low as 120M/Yr

Free Trial and PAYG models on Multi-Tenant Cloud



Thank You

