

# ULYSSES SKLAVENITIS

## DATA ANALYST & SMALL BUSINESS OWNER

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### ABOUT ME

I am a passionate results-driven and business-savvy data analyst with a strong foundation in data analytics, marketing, finance, and strategic decision-making. I've completed the the Google Data Analytics Professional Certificate, gaining hands-on experience in SQL, R, Excel, Tableau, and data storytelling and visualization. I combine analytical thinking with business insight to solve problems, identify trends, and support data-driven decisions. I am recognized for my growth-oriented mindset, strong attention to detail, and the ability to communicate complex data clearly and effectively to diverse audiences.

Additionally, I am a dedicated and hardworking professional with hands-on experience in all aspects of managing and operating a family-owned and operated small business. My responsibilities have ranged from front-of-house service to back-of-house operations, including customer service, food preparation, staff scheduling, inventory management, finances, and ensuring compliance with health and safety standards. I take pride in my ability to multitask in fast-paced environments, work with and lead a team, and commitment to delivering exceptional customer experiences. Working in a family-run business has instilled in me a strong sense of ownership, accountability, and teamwork that I carry into every professional setting.

### WORK EXPERIENCE

**Investor & Strategy Consultant** 2020 - PRESENT  
Ventura County, CA

- Conducted thorough market research and analysis to identify high-potential investment opportunities, including early positions in companies (Ex. Nvidia).
- Successfully managed a diversified portfolio on platforms such as Robinhood, achieving consistent returns and outperforming key benchmarks.
- Expanded investment strategy to include cryptocurrency assets, applying both fundamental and technical analysis to establish a well-balanced crypto portfolio across major and emerging coins such as Bitcoin, Ethereum, etc.
- Utilized fundamental and technical analysis to inform buy/sell decisions, emphasizing risk management and long-term growth.
- Launched and managed a social media profile with over 6,000 followers, focused on retail investing and crypto markets, sharing actionable insights, market trends, and timely updates on global financial policy announcements.
- Built an engaged audience by breaking down complex financial news and offering practical advice on market moves, risk management, and investor psychology.
- Tracked and interpreted government fiscal/monetary announcements to provide followers with timely and informed investment guidance.
- Developed a strong understanding of financial systems and global market mechanics through continuous study of macroeconomic indicators, central bank policies, and regulatory changes.

### EDUCATION

**2021 - 2024**  
CALIFORNIA STATE UNIVERSITY  
CHANNEL ISLANDS  
Bachelor's degree:  
Business / Business Administration & Management

### CERTIFICATIONS

Google Data Analytics Professional

### SKILLS

- Programming**  
**Languages:** SQL, R, Python, MATLAB
- Data Analysis & Tools:**  
Excel, Google Sheets, SSMS, Jupyter Notebook
- Data Visualization:**  
Tableau, Google Data Studio, PowerBI, ggplot2
- Data Wrangling:** dplyr, tidyr, spreadsheet tools
- Additional Skills:** Data storytelling, problem-solving, critical thinking, communication, stakeholder management, query optimization

- Implemented point-of-sale (POS) systems and back-end reporting tools to streamline operations.
- Developed and implemented standard operating procedures (SOPs) to improve efficiency and consistency.
- Managed all financial aspects of the business including budgeting, forecasting, and expense control.
- Handled daily cash flow, vendor payments, payroll, and end-of-day reconciliations.
- Analyzed sales and profit margins to identify opportunities for growth and cost reduction.
- Utilized software for inventory, scheduling, and accounting to increase efficiency.
- Oversaw daily restaurant operations, ensuring smooth service during both peak and off-peak hours.
- Led local marketing initiatives, including social media, promotions, and community events.
- Built strong customer relationships through personalized service and consistent engagement.
- Fostered a welcoming atmosphere that reflected the restaurant's family values and culture.
- Maintained accurate inventory levels and established strong relationships with vendors and suppliers.
- Minimized waste through strategic portioning, inventory rotation, and waste-tracking systems.
- Resolved any customer issues swiftly to ensure a high level of satisfaction and repeat business.
- Maintained outstanding compliance with health, safety, and food sanitation regulations.