A: Hi

T: Hi

A: How are you doing? So what brings you into the office today?

T: i actually wanted to discuss something with you. I was hoping to open a conversation with you about potentially increasing my salary.

A: So you need to justify to me why you deserve a raise.

T: I have done a lot of good things for the company, I’ve led many projects running a lot of business for the company, and i've taken a lot of extra work that was not assigned to me.

A: Ok, so, to be honest with you, I’m just one level higher than you, so I don’t have the authority to make the final decision, and I think the first step is, you know in the company we have standard procedure, so you probably should go into the system and apply for it. The application for a raise or a promotion

T: Oh, i can show them all the work. I think. You know, for the past couple of months. I think they would Be very impressed.

A: I think you do have the potential for a raise. As I said, I don’t have the final decision, all I can do for you is just, I can talk to my supervisor about the situation

T: Okay, thank you. I really appreciate that. When do you think you could do that? Y

A: Also, I would like to know if you have been receiving any other offers from other companies recently

T: I’m sorry, excuse me?

A: Have you received any offers from other companies, are you interested in a move

T: I see for searching for jobs, or

A: Yeah, currently you are not satisfied with your salary, are you interested in a move?

T: Yeah, i guess the thing is that i really i want to stay here working for the company, because i put a lot of dedication and time into this community, because it's something i'm passionate about. I’m really passionate about my work, and that’s been shown through the numerous employee of the month of awards i received, um, you know, i earned the highest productivity rate in the office. And so it's. Not so much a problem with me being unhappy with job. It's the fact that i have been so much into it. But i don't feel that that's reflective with the work that i'm putting in salary receipt.

A: Ok, so could you just give an estimation of the number, like ten percent raise, fifteen percent raise?

T: Yes, because i've been working for the past three years. You know, i would say that we could compromise with about fifteen percent raise.

A: first thing, you should. Definitely you should apply in the system then the supervisor will see your situation, your status, and second, I can talk to the supervisor in coming weeks. And another thing is that our company is going to have are you willing to do that?

T: What would that be in addition to what i'm currently doing

A: yeah. That would be in addition Probably you can have a conversation on that

T: I see. So maybe, if we get the salary taking care of, and then see where that goes. And then if that gets approved then. Maybe i could take that on for either increase salary. Or possibly a bonus or something

A: Ok got you, I’ll see what I can do for you

T: Okay, sounds great. So i'll fill out the application for the salary increases. Then we'll get that on. Then talk about the advertising project you talked about that's. sounds Interesting,