A: Well, come in, what's the reason for you to want to meet with me today? Is there a problem with your work?

T: Hello sir, Uh, no, There's, no problem. I wanted to discuss something with you. I wasn't going to have an open conversation about potentially increasing my salary.

A: So you want you want a raise in your salaries about that ? Could you give me four good reasons about that?

T: I've done a lot of things for the company. I’ve lead many projects brought in a lot of business for the company, have taken a lot of extra work that was not assigned to me.

A: Yeah. I appreciate your work. You have. You have our company for about three years, and i have been your supervisor since then and i think your work has been very good. And but you know that in our company, I don't have all the authority to make a final decision about your salary. Maybe i should. I should discuss with my upper manager, first

T: i can show them all the work that i've been doing with past couple of months. I believe they would be impressed,

A: but i know that for our company I will give you a positive evaluation and take your request to the upper management. But before that, i don't advise you to directly talk with him, and maybe, uh, tomorrow morning, i will go to his office to talk with him. But one thing i want to make sure that i cannot guarantee that you will soon get a pay raise. But i support your request.

T: I appreciate the, uh, support and, um, thank you for the consideration, and i wouldn't go above your head.

A: And also, even if your request is approved, we cannot get a pay raise right now. Maybe it takes sometimes to take into effect. Maybe two or three months or something like that. Also, chances are that maybe your request may not be approved. What if that happened?

T: Um, that happened, um then i think you just does what i could do in the future. So that way I could be considered for a raise.

A: Have you considered about finding a job at other companies?

T: In other companies? i haven't considered that. But if you feel that that's, the only way for me to excel my career, then i might have to consider that in the future.

A: You know that our company may a little bit different. We are now having a hard time because no, because president trump, due to president trump’s regulation, we have to pay more taxes than before. I hope you can understand it.

T: Yeah, no, i definitely understand, um, and i hope that we can work together to come to a conclusion.

A: Yeah, so, uh, Maybe tomorrow I can discuss with upper management first, and I will give any feedback from them and during the process. I hope you can still work as good as before to make our company better.

T: Thank you. Appreciate it, I’ll keep working hard.

A: Is there anything else.

T: No, thank you.

A: thank you, bye