A: Okay hello come in why don't you want to meet with today's problem is there a problem with your work?

T: no sir actually just wanted to discuss something with you i was hoping to have a conversation with you about potentially increasing my salary.

A: oh sure i opened his question could you give any further reasons?

T: Right, so I’ve done a lot of good things for the company i've led many projects brought in a lot of business for the company and i've taken a lot of extra work that was not assigned to me

A: i've seen your work ethic you bring to the company and i think there will be a potential for you to receive a raise but first of all i have to, i want to see what upper management says well, i think we have a standard process for the pay raise so why do you want to talk with me personally?

T: so i thought that you would be the one who was eventually in charge of this but i could definitely go back to the upper management and show them the work i've been doing the past couple of months and i think that they would be impressed

A: okay so actually i don't i don't have authority to make a final decision but maybe my recommendation can also help help you about that but i cannot guarantee that you will get a pay raise immediately. also maybe before you get a pay raise, there will be maybe some evaluation process during that time you have to maybe you will be asked to go out of the office or distribute some flyers. Would you like to do that?

T: All right. I would be definitely willing to do that. I would love to go through the entire process if there's a formal process for doing this.

A: and one thing i want to make it clear that even if i support in the upper management it's. Not definitely that you get a pay raise. What if your request is not approved,

T: so i guess that is up to them. In the end, i would understand that if they go through the process and evaluate me and they do not think that i deserve that that's understandable.

A: Yeah, but you haven't got a pay raise in about two or three years. Would you complain to them about that?

T; Um, i think i would go to them and pitch Why, i think i do deserve this pay raise, and I personally believe that i do, and so i wouldn’t completely understand it. But in the end, it is their decision,

A: And i mean that's, even if your request is approved. It takes about two or three months to take effect. During that time i hope you can still walk hard as before. And to contribute to our company and by the way, person question i did do you receive any offers from other companies?

T: Um, i'm not actively looking for other companies, and i'm very committed to the company. And so i don't think that whether or not i get a pay raise will affect my level of work.

A: Okay, so i mean you, if your request for a pay raise, is not approved, will you consider searching for jobs at other companies?

T: Well, i have been very committed to the company. Obviously, i've been here for the past few years. Three years yes, and i would love to be able to stay with company. So primarily i would try to do that.

A: Okay, thanks for honesty and thanks for the information. Maybe I will talk with my upper manager tomorrow morning and give any feedback from that maybe to help you, to Get better Prepared for evaluation in the future. If anything else,

T: no, thank you so much for taking the time to listen to me. And i will make sure to go through the process or the potential pay raise