Introduction:

A: Hello, come in what is the problem?

T: No problem, sir. I just came here to say I wanted to talk to you about potentially getting a pay raise. While i'm really grateful for being able to work here for the past three years and an excellent boss. I think that i've displayed a lot of leadership, good work ethic, doing things haven't really been assigned to me, and i think that based on those. I could really use a pay raise.

A: We have a system, why did you come to me?

T: Well, i just considered. Since you're the boss, you would know you the authority to give me a pay raise.

A: I don’t make the final decision, I have to ask my upper management.

T: Then, in that case, do you think you could speak to him on my approval on my behalf?

A: Sure, I have worked with you for three years and you have a strong work ethic, so I will support you in my recommendation, but since I do not have the authority to make the decision, I cannot guarantee you will get the pay raise

T: Okay, who else would i be competing with?

A: You will have competitors from other departments, it depends on the results of the overall evaluation.

T: Do you think i would be competitive for pay raise? You said yourself that, you know, i worked really hard with your, you know, recommendation. I think that would go a long way with upper management.

A: From my point of view, you are competitive. One thing I want to make clear is that it may take two or three months for the pay raise to take effect. I hope you will still work hard during that time

T: Okay.

A: If your request is not approved, what will you do?

T: No, you think, you know, if it's not approved i would just come back and ask why, but I don't want to infringe on your job, because you know you're more connected, to upper management than i am, but i'd still, like to pursue that as much as possible.

A: Okay, i'll talk to my manager tomorrow and, give you feedback tomorrow. I hope you will get better results. Would you like to do other work?

T: Right now or once i get a pay rise

A: Before the decision.

T: I don’t see why not.

A: I will propose this and talk to you when I get feedback.

A: Thank you, sir. That no, mr, thank you.