A: Hello, what brings you to my office?

T: hi sir. I actually wanted to discuss something with you. I was hoping to have an open conversation with you about potentially increasing my salary.

A: You are not satisfied with your salary.

T: I feel as though i've done a lot for the company. I've led many projects and brought in a lot of business. Have a lot of work that was not assigned to me

A: You think you deserve a higher salary?

T: I feel as though the amount of work that i've taken on isn't reflective of my current salary.

A: What amount of salary increase do you desire?

T: i believe i should get a fifteen percent.

A: We have a standard procedure for getting a promotion, have you used the system?

T: I have not done that.

A: Why did you want to talk to me, do you want me to pull strings for you?

T: my apology I was not aware of that there was another way to do this.

A: I think you have potential to get a raise, I think you should apply in our system for a raise. I can talk to the supervisor about your situation. Are you considering offers from other companies.

T: No

A: You are not considering other offers, so you have loyalty to our company, we are going to do extra work in advertising, will you be willing to help out.

T: I would be willing to help out the company.

A: We need extra people, there will be no compensation.

T: I understand.

A: We can go through the standard procedure, we can’t have a final decision today.

T: Thank you, I appreciate the help, Is there anything i can do to improve my case with the supervisor?

A: Be carful with your materials in the application.

T: Thank you for the help. I will complete the application.