A: Hi, why would you like to meet with me today? Is there a problem with your work?

T: No, ma’am, i actually wanted to discuss something. I was hoping to have an open conversation with you about potentially raising my salary.

A: Ok, why are you asking for a salary increase at this time?

T: I've done a lot of good things for the company. I have led many extra, many projects, that brought in a lot of business with the company. And i've taken a lot of extra work that was not assigned to me.

A: You did a great job, and many other colleges have also worked hard and it is a complicated process.

T: Well, i can show them all the work i've been doing over the past couple of months. I believe they'd be pretty impressed.

A: I am willing to ask upper level management about increasing your salary, but it may take a few months.

T: I understand that. I just wanted to have honest conversation with you about my standing in the company and about how i feel about the work.

A: If you cannot get a salary increase would you consider leaving the company.

T: I think i would, because of the extent of work i've been doing. But i also understand if, for some extraordinary reason you would not be able to do it, i would understand if it were a real reason for that.

A: Okay, thank you for saying that, uh, we actually are really enjoying working with you, and i hope you believe that we are company with a promising future

T: All right, if you could just keep keep in touch and let me know how all that's going on.