A: Hi, come in. How are you?

T: I’m good.

A: What do you want to talk about with me?

T: I want to talk about how I have been overlooked in this company. I believe I have been mistreated and deserve a raise.

A: Okay, so you want a raise. Why do you feel you deserve that?

T: I've done a lot of things for the company. I’ve lead many projects brought in a lot of business for the company, have taken a lot of extra work that was not assigned to me.

A: I think probably other colleges have done that same work that you did. So that is not necessarily a good enough reason.

T: I can show them all the work i've been doing over the past couple months. I believe they will be very impressed.

A: You need to convince me more.

T: I believe I have gone above and beyond in my role as an employee here and a lot of people can attest to that and i think i brought a lot of success to the company, which is why i deserve a raise after three years.

A; What can you contribute to company in the future

T: in the future, with the higher managerial role, i will be able to further the success by controlling more employees, more divisions of the company, and hopefully bring better outlook for the future.

A: Uh, From what i know, i probably don't have enough budget to give you a raise.

T: When you recreate the budget for next year, I would appreciate if you could keep my thoughts in mind.

A: What if I give you some extra work, would you be willing to do that, even if it is lower level?

T: I would be willing to do that, but i already go above and beyond my duties and do a lot more work than I am required to do.

A: I can promise you that I can give you a raise because I cannot make decisions on raises.

T: Yeah, i could contact them, but i prefer it if you could also put in your word based on my work.

T: I am not the one who makes the decision, so you probably need to convince them that you are very good at your position.