

Start of Month	Total Sales	Total Sales(Prev Month)	MoM Sales Change %	Latest Date	Total Sales Latest Month	Latest MoM Sales Change %
01 February 2023	\$2,271,726			01/02/2023 00:00:00	2,271,726.00	
01 March 2023	\$2,769,476	2271726	21.9%	01/03/2023 00:00:00	2,769,475.50	21.9%
01 April 2023	\$2,395,139	2769476	-13.5%	01/04/2023 00:00:00	2,395,138.50	-13.5%
01 May 2023	\$2,797,045	2395139	16.8%	01/05/2023 00:00:00	2,797,044.75	16.8%
01 June 2023	\$2,543,715	2797045	-9.1%	01/06/2023 00:00:00	2,543,715.00	-9.1%
01 July 2023	\$2,599,720	2543715	2.2%	01/07/2023 00:00:00	2,599,719.75	2.2%
01 August 2023	\$2,591,705	2599720	-0.3%	01/08/2023 00:00:00	2,591,705.25	-0.3%
01 September 2023	\$2,649,668	2591705	2.2%	01/09/2023 00:00:00	2,649,667.50	2.2%
01 October 2023	\$2,845,233	2649668	7.4%	01/10/2023 00:00:00	2,845,233.00	7.4%
01 November 2023	\$2,279,050	2845233	-19.9%	01/11/2023 00:00:00	2,279,049.75	-19.9%
01 December 2023	\$2,938,829	2279050	28.9%	01/12/2023 00:00:00	2,938,828.50	28.9%
01 January 2024	\$2,833,090	2938829	-3.6%	01/01/2024 00:00:00	2,833,089.75	-3.6%
01 February 2024	\$2,528,118	2833090	-10.8%	01/02/2024 00:00:00	2,528,118.00	-10.8%
Total	\$34,042,511			01/02/2024 00:00:00	2,528,118.00	-10.8%

\$34M

Total Sales

AWESOME CHOCOLATES

ORGANIC - WHOLESALE

Bars

Bites

Other

Total Sales

\$34M

Total Profit

\$32M

Total Shipments

6K

Total Costs

\$2M

Total Boxes

2M

LBS %

10.2%

Total Sales

Total Boxes

Total Shipments

Total Costs

Total Profit

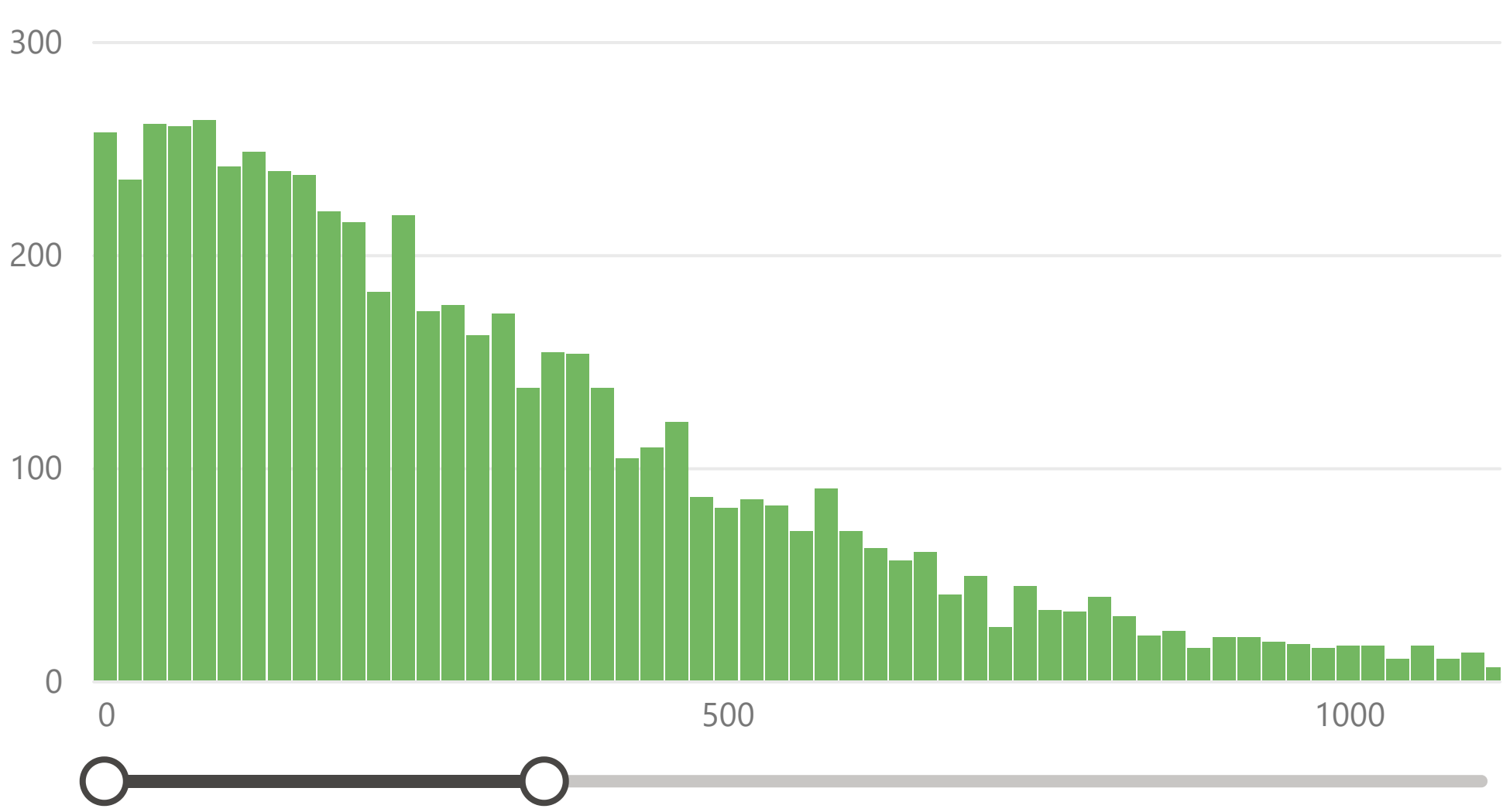
Profit %

Total Sales by Start of Month

Total Shipments by Boxes (bins)





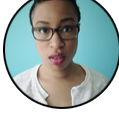


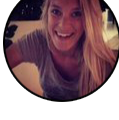



Picture	Sales person	Total Sales	Total Profit	Profit %	LBS %
	Jan Morforth	\$1,372,491	\$1,285,427	93.7%	10.8%
	Andria Kimpton	\$1,254,488	\$1,171,122	93.4%	8.8%
	Camilla Castle	\$1,398,227	\$1,315,435	94.1%	11.9%
	Madelene Upcott	\$1,303,576	\$1,212,285	93.0%	9.7%
	Marney O'Brien	\$1,325,385	\$1,255,586	94.7%	13.5%
	Kelci Walkden	\$1,517,603	\$1,438,883	94.8%	10.5%
	Gigi Bohling	\$1,365,107	\$1,284,672	94.1%	9.9%
	Rafaelita Blaksland	\$1,502,559	\$1,420,381	94.5%	8.2%
	Dotty Strutley	\$1,423,994	\$1,339,039	94.0%	12.1%
	Karlen McCaffrey	\$1,311,800	\$1,224,775	93.4%	9.2%
	Jehu Rudeforth	\$1,388,151	\$1,304,989	94.0%	7.3%
	Husein Augar	\$1,473,073	\$1,390,400	94.4%	13.3%
	Kaine Padly	\$1,380,400	\$1,297,492	94.0%	10.9%
	Gunar Cockshoot	\$1,382,373	\$1,303,487	94.3%	10.7%
	Ches Bonnell	\$1,219,331	\$1,133,732	93.0%	6.6%

Total Shipments by Boxes (bins)



LBS %



Picture ▼	Sales person	Total Sales	Total Profit	Profit %	LBS %
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Total Sales, Total Boxes, Total Shipments, Total Co...

