

Christopher Bailey - 'User Manual'

My Style – MVS: Blue-Green

- I am motivated by developing self-sufficiency in myself and others. I have a strong desire to analyze the needs of others and to help others help themselves
- I enjoy sharing thought that has the potential to change people's lives
- Conflict sequence: B-G-R; Be aware, it's hard to tell when I'm in conflict

What I value

- Learning - There's always more to learn before judging a situation / person
- Optionality - Anchor on principles, diverge on tactics (adaptable direction)
- Iteration - Be okay with small adjustments over time instead of a large, immediate change

What I don't have patience for

- Pride - People appear to be braggarts and meddlers who presume upon and compete with others
- Force - Solutions are being dictated, and power is being used to force outputs
- Exclusion - Experts are excluded from conversations or decisions where they have useful expertise, or when divisions are made between people or concepts

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How best to communicate with me

- Face to face and up front; I can sense hidden feelings/thoughts and stress until they're addressed
- Explore with me; I rarely know the right answer, but enjoy figuring it out together
- Start with the outcome you desire

How to help me

- Be clear on what you'd like help with, otherwise I'll wander and might miss what you really need
- Provide facts with feedback/input; context helps me take the right action
- When discussing a topic, let me know when you've "got it..." sometimes I "over-talk it"

What people misunderstand about me

- I like to use humor and get passionate about topics; I don't mean this to come across as careless
- I like to use examples when sharing ideas...I'm not advocating the example, just illustrating the idea.
- When I review topics you are familiar with, it's not a sign I think you don't know the topic, it's a tactic I use for foundation setting
- When I'm interested in a topic, I tend to spend more time discussing it than might be warranted, it's not because I don't think you get it; let me know when you're good 😊