# **Simple Linear Regression**

In this example we will consider sales based on 'TV' marketing budget.

In this notebook, we'll build a linear regression model to predict 'Sales' using 'TV' as the predictor variable.

### **Understanding the Data**

Let's start with the following steps:

- 1. Importing data using the pandas library
- 2. Understanding the structure of the data

```
In [2]: import pandas as pd
```

In [3]: !pip install matplotlib

Requirement already satisfied: matplotlib in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\site-pac kages (3.9.1)

Requirement already satisfied: contourpy>=1.0.1 in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\si te-packages (from matplotlib) (1.2.1)

Requirement already satisfied: cycler>=0.10 in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\site-p ackages (from matplotlib) (0.12.1)

Requirement already satisfied: fonttools>=4.22.0 in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\s ite-packages (from matplotlib) (4.53.1)

Requirement already satisfied: kiwisolver>=1.3.1 in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\s ite-packages (from matplotlib) (1.4.5)

Requirement already satisfied: numpy>=1.23 in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\site-pa ckages (from matplotlib) (2.0.0)

Requirement already satisfied: packaging>=20.0 in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\sit e-packages (from matplotlib) (24.1)

Requirement already satisfied: pillow>=8 in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\site-pack ages (from matplotlib) (10.4.0)

Requirement already satisfied: pyparsing>=2.3.1 in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\si te-packages (from matplotlib) (3.1.2)

Requirement already satisfied: python-dateutil>=2.7 in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\site-packages (from matplotlib) (2.9.0.post0)

Requirement already satisfied: six>=1.5 in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\site-packa ges (from python-dateutil>=2.7->matplotlib) (1.16.0)

[notice] A new release of pip is available: 23.2.1 -> 24.1.2

[notice] To update, run: C:\Users\PC-Udaya\AppData\Local\Programs\Python\Python312\python.exe -m pip install --upgr
ade pip

- In [4]: import matplotlib.pyplot as plt
- In [5]: pip install scikit-learn

Requirement already satisfied: scikit-learn in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\site-p ackages (1.5.1)

Requirement already satisfied: numpy>=1.19.5 in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\site-packages (from scikit-learn) (2.0.0)

Requirement already satisfied: scipy>=1.6.0 in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\site-p ackages (from scikit-learn) (1.14.0)

Requirement already satisfied: joblib>=1.2.0 in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\site-packages (from scikit-learn) (1.4.2)

Requirement already satisfied: threadpoolctl>=3.1.0 in c:\users\pc-udaya\appdata\local\programs\python\python312\lib\site-packages (from scikit-learn) (3.5.0)

Note: you may need to restart the kernel to use updated packages.

```
[notice] A new release of pip is available: 23.2.1 -> 24.1.2
[notice] To update, run: C:\Users\PC-Udaya\AppData\Local\Programs\Python\Python312\python.exe -m pip install --upgr
ade pip
```

Now, let's check the structure of the advertising dataset.

```
In [6]: advertising = pd.read_csv('E:\\python project\\New folder\\tvmarketing.csv', encoding='utf-8')
```

In [7]: # Display the first 5 rows
#print(advertising.to\_string())
advertising.head()

Out[7]:		TV	Sales
	0	230.1	22.1
	1	44.5	10.4
	2	17.2	9.3
	3	151.5	18.5
	4	180.8	12.9

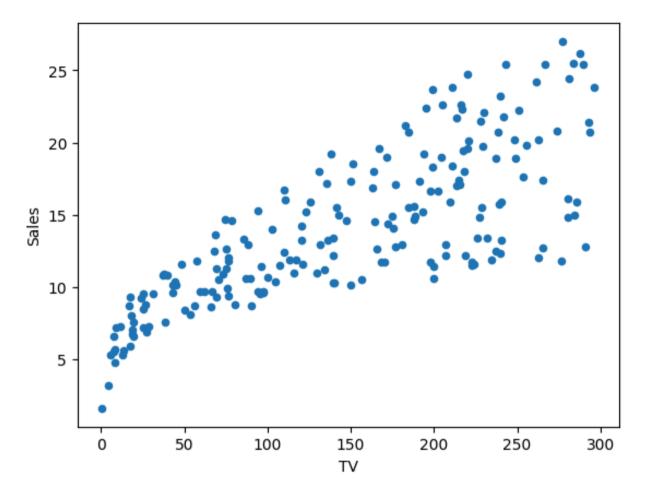
```
In [8]: # Display the last 5 rows
         advertising.tail()
Out[8]:
                TV Sales
         195
              38.2
                      7.6
         196 94.2
                      9.7
         197 177.0 12.8
         198 283.6 25.5
         199 232.1 13.4
In [9]: # Let's check the columns
         advertising.info()
       <class 'pandas.core.frame.DataFrame'>
       RangeIndex: 200 entries, 0 to 199
       Data columns (total 2 columns):
            Column Non-Null Count Dtype
                    200 non-null float64
            TV
            Sales 200 non-null
                                 float64
       dtypes: float64(2)
       memory usage: 3.3 KB
In [10]: # Check the shape of the DataFrame (rows, columns)
         advertising.shape
Out[10]: (200, 2)
In [11]: # Let's look at some statistical information about the dataframe.
         advertising.describe()
```

Out[11]

•		TV	Sales
	count	200.000000	200.000000
	mean	147.042500	14.022500
	std	85.854236	5.217457
	min	0.700000	1.600000
	25%	74.375000	10.375000
	50%	149.750000	12.900000
	<b>75</b> %	218.825000	17.400000
	max	296.400000	27.000000

# **Visualising Data Using Plot**

```
In [12]: # Visualise the relationship between the features and the response using scatterplots
    advertising.plot(x='TV',y='Sales',kind='scatter')
Out[12]: <Axes: xlabel='TV', ylabel='Sales'>
```



# **Perfroming Simple Linear Regression**

Equation of linear regression

$$y = c + m_1x_1 + m_2x_2 + ... + m_nx_n$$

- \$y\$ is the response
- \$c\$ is the intercept
- \$m\_1\$ is the coefficient for the first feature

• \$m n\$ is the coefficient for the nth feature

In our case:

```
y = c + m_1 \times TV
```

The \$m\$ values are called the model **coefficients** or **model parameters**.

#### Generic Steps in Model Building using sklearn

Before you read further, it is good to understand the generic structure of modeling using the scikit-learn library. Broadly, the steps to build any model can be divided as follows:

### Preparing X and y

- The scikit-learn library expects X (feature variable) and y (response variable) to be NumPy arrays.
- However, X can be a dataframe as Pandas is built over NumPy.

```
In [23]: # Putting feature variable to X
X= advertising[['TV']]

# Print the first 5 rows
X.head()
```

```
Out[23]:
              TV
         0 230.1
             44.5
         2 17.2
         3 151.5
         4 180.8
In [14]: # Putting response variable to y
         y = advertising['Sales']
         # Print the first 5 rows
         y.head()
Out[14]: 0
              22.1
              10.4
             9.3
              18.5
              12.9
         Name: Sales, dtype: float64
```

### **Splitting Data into Training and Testing Sets**

```
In [24]: #random_state is the seed used by the random number generator, it can be any integer.
    from sklearn.model_selection import train_test_split
    X_train, X_test, y_train, y_test = train_test_split(X, y, train_size=0.7 , random_state=42)
In [25]: print(X_train.shape)
    print(y_train.shape)
```

```
print(X_test.shape)
print(y_test.shape)

(140, 1)
(140,)
(60, 1)
(60,)
```

#### **Performing Linear Regression**

```
In [26]: # import LinearRegression from sklearn
from sklearn.linear_model import LinearRegression

# Representing LinearRegression as Lr(Creating LinearRegression Object)
| Ir = LinearRegression()

# Fit the model using Lr.fit()
| Ir.fit(X_train,y_train)

Out[26]: 

LinearRegression()

LinearRegression()
```

#### **Coefficients Calculation**

```
In [27]: # Print the intercept and coefficients
    print(lr.intercept_)
    print(lr.coef_)

7.239459830751138
[0.0464078]
```

#### **Predictions**

```
In [44]: # Making predictions on the set
    y_pred = lr.predict(X_test)

In [45]: print(lr.intercept_)
    print(lr.coef_)
    7.239459830751138
    [0.0464078]

In [46]: type(y_pred)

Out[46]: numpy.ndarray

In [47]: y_pred.shape

Out[47]: (60,)
```

#### Computing RMSE and R<sup>2</sup> Values

RMSE is the standard deviation of the errors which occur when a prediction is made on a dataset. This is the same as MSE (Mean Squared Error) but the root of the value is considered while determining the accuracy of the model

```
In [34]: y_test.shape
Out[34]: (60,)
In [49]: assert len(y_test) == len(y_pred), "y_test and y_pred must be the same length"
In [48]: # Actual vs Predicted
import matplotlib.pyplot as plt
c = [i for i in range(1,61,1)] # generating index
fig = plt.figure()
plt.plot(c,y_test, color="blue", linewidth=2, linestyle="-")
plt.plot(c,y_pred, color="red", linewidth=2, linestyle="-")
```

```
fig.suptitle('Actual and Predicted', fontsize=20)  # Plot heading
plt.xlabel('Index', fontsize=18)  # X-label
plt.ylabel('Sales', fontsize=16)  # Y-label
```

Out[48]: Text(0, 0.5, 'Sales')

## **Actual and Predicted**

