



Dealcraft Partners
NIGERIA LIMITED

Company Profile

2025..





ABOUT DEALCRAFT

Dealcraft Partners Nigeria Ltd is an integrated commodity management company incorporated in Nigeria to address gaps in the commodities ecosystem. Our vision is to unlock the value of Nigeria's commodity goldmine.



OUR VISION

To unlock the value of
Nigeria's commodity
goldmine

OUR MISSION

To provide high-quality commodities while promoting sustainable trade practices, supporting local communities, and contributing to the United Nations' Sustainable Development Goals (SDGs).

OUR VALUES

- ✓ Sustainability
- ✓ Integrity
- ✓ Quality

WHAT WE DO

Our Value Chain Interventions



Farmer Productivity

Access to inputs, agronomic training, climate-smart practices, and mechanization



Financial Inclusion

Linkage to credit, insurance, mobile payments, and input financing



Export

Compliance-driven export supply chains, quality control, logistics partnerships



Aggregation & Storage

Rural aggregation centers, digital inventory tracking, storage infrastructure



Trading

Commodity sourcing and off-take from farmers, price transparency, market access



Collateral Management

Warehousing receipts, third-party verification, security of stored produce

SDGs ALIGNMENT

ACTIVITY

- Provision of training, resources and support to farmers to improve crop yield.
- Offering financial services and products to farmers and traders, promoting financial accessibility.
- Facilitating trading and export opportunities for farmers and traders, improving market access.
- Provision of aggregation and storage services to farmers.
- Leveraging electronic warehouse receipt system to provide collateral management services and improve access to finance.



OUTCOME

- Increased farmer income, improved food security and enhanced agricultural productivity.
- Improved financial stability and reduced poverty.
- Reduced post-harvest losses and increased supply chain efficiency.
- Increased market efficiency, improved price discovery and enhanced economic growth.
- Increased access to finance, improved financial stability and risk mitigation.



CONTRIBUTES TO



SDG 1
No Poverty



SDG 2
Zero Hunger



SDG 8
Decent Work and Economic Growth



SDG 12
Responsible Consumption and Production

Why Choose Us

Experience

Our team has
extensive experience
in commodity trading

Network

We have a strong
network of suppliers
and partners

Sustainability

We prioritize
sustainable and
responsible business
practices

Our Approach to Collateral Management

Our approach to collateral management involves providing our clients with end-to-end collateral management solutions and a commitment to operational excellence, we offer a wide range of services, including stock monitoring, warehouse management, collateral management, compliance audits, and risk assessment.

Pre-Engagement	Engagement State	Post-Engagement
<div><div>1. Conduct thorough background checks and verification of asset authenticity and ownership.</div><div>2. Evaluate warehouse facilities for structural integrity, security measures, and operational capacity.</div><div>3. Identify potential operational, environmental, and financial risks associated with asset storage.</div><div>4. Review and assess current warehouse and inventory management processes, providing recommendations for improvement.</div><div>5. Engage with parties to define service expectations and align operational goals.</div></div>	<div><div>1. Assign trained collateral managers and monitoring staff to client facilities.</div><div>2. Introduce advanced inventory management systems and technology for seamless monitoring.</div><div>3. Provide comprehensive and timely reports on inventory status, asset conditions, and any variances.</div><div>4. Implement corrective measures to mitigate identified risks and maintain asset integrity.</div><div>5. Enable real-time surveillance and access control systems to ensure asset protection.</div></div>	<div><div>1. Conduct a closing audit with a comprehensive report on collateral status and service outcomes.</div><div>2. Provide complete documentation and records for client reference.</div><div>3. Gather feedback and evaluate service performance for continuous improvement.</div><div>4. Offer strategic recommendations for enhancing collateral management in the future.</div></div>



Team Profile

Kabir Jabar



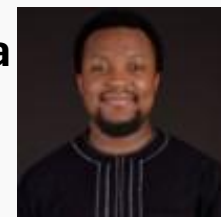
Kabir is responsible for facilitating the aggregation of commodities across Dealcraft operational locations, ensuring quality and standardization to meet demand specifications. Prior to Joining Dealcraft, Kabir was Head of sales operations at AFEX, Kabir also worked with Saro Africa International, and Saro Agro Sciences Nigeria. Kabir is a graduate of Agriculture from University of Ibadan, He holds an MBA from Lagos Business School and is an Alumni of the Executive Program – Leadership in Commodity Trading and Supply Networks from the Erasmus University Rotterdam.

Gloria Abiona



Gloria is a collateral management expert, having led a team with a client base of over 40 businesses. Her experience encompassing roles in Process Control, Asset Management, Inventory Management, and Internal Audit. She has an MBA with a specialization in Corporate Sustainability and is a member of the Institute of Internal Auditors. Furthermore, she has a certification in ISO 22000 Lead Auditor – Food Safety Certification, ISO 9001, and HACCP Internal Audit. She has been part of the McKinsey Forward Program and is currently pursuing a master's degree in project management from Liverpool John Moore's University.

Ismail Yahaya



Ismail is a finance professional with extensive expertise in commodity investments, Islamic finance, & asset management. Over the past decade, he has demonstrated a strong ability to manage diverse investment portfolios. Ismail holds a Master's degree in Islamic Finance from Hamad Bin Khalifa University, Qatar, and a Bachelor's degree in Business Administration with a focus on Business Economics from the American University of Nigeria.

Sam Ukoh



Sam has over a decade experience in capital market And commodities operations, specifically in commodities trade, collateral management, structured financing and product development. He has spent the past years developing the commodities ecosystem in Nigeria, leveraging the capital market to mobilize funds for businesses operating across the commodity value chain including deploying innovative strategies for trade financing and collateral management. Sam holds a Bachelor's degree in Electrical/ Electronics Engineering and an MBA from Lagos Business school.



Dealcraft Partners
NIGERIA LIMITED

Thank You

Contact Us:



717 Tai D Lade Ji Crescent, Mabushi Abuja



+2348134618263



Collateral.mgt@dealcraftpartners.com