### KHUSHAL RAJPUT

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#### **EDUCATIONAL QUALIFICATIONS**

Board/ Degree	Institute	Year	Grade
Bcom programme	Shaheed Bhagat Singh Evening College	2020 -	7.90 CGPA
	University Of Delhi	pursuing	(till 3rd sem)
AISSCE(Commerce)	Kanha Makhan Public School	2020	89.80%
AISSE	Kanha Makhan Public School	2018	76.56%

#### **INTERNSHIPS/LIVE PROJECTS**

The One Percent | Business Development Intern/Associate Consultant 04/22

Dates [01/22-

- 1. Generating new leads by innovating and overseeing the sales process for the business.
- 2. Preparing the data base of potential clients.
- 3. Maintaing meaningful relationships with clients.
- 4. Use of CRM, Apollo.io, Sales Sql for companies growth.

## Skillgenic Academy | Business Development Intern. 07/21

Dates [06/21-

- 7/21]

  Create a plan for achievement of the objectives and share the plan with reporting manager.
- 2. Create Plan for social media marketing and communicate to social media manager and digital marketing team for implementation.
- 3. Market Research and create Business Strategies for Business development which will further be followed by the team.

#### **VOLUNTEERING**

#### Manzil Foundation | Volunteer

Dates [Month-Year]

- Addressed the unprivileged, explaining the importance of education and the various schemes launched by government and other organisations.
- •Distribute the clothes ,food items and masks during the lockdown period .

#### AWARDS AND ACCOMPLISHMENTS

2nd prize - Badminton Competition - Organised by Kanha Makhan Public School

Dates[2020]

Secured second position in the Badminton Competition after clearing 3 rounds.

1st prize - Story Writing Competition - Organised by Kanha Makhan Public School

• Secured First position in the Story Writing Competition among 45 students.

#### POSITION OF RESPONSIBILITY

# **Varico - The Commerce Association** | *Executive Member* [01/2022]

Dates

- Acted as the event head in the event The Corporate Recnycling
- Design various poster and videos for the social media handles.
- Volunteer in the Annual fest of the Varico "Unnati".

#### Women Development Cell | IT Member

- Manage social media handle of the cell.
- Acted as the event head of Panache (The Ramp Walk Competition)
- Organised online seminars on Women DevelopmentDevelopment.

#### NSS (National Service Scheme) | Technical Member

Design the posters and make videos for the social media handles.

• Participate in the Cloth donation drive and various other projects.

#### **SKILLS AND INTERESTS**

- Microsoft Office
- Tally ERP9
- Proficient in English
- Interested in reading the self help books and playing the badminton.
- Team person and always have a learning attitude.
- Skilled in SalesSql, Appollo.io and in managing the CRM.