

ALEKSANDAR STIPAN

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WORK EXPERIENCE

Freelance

Coding

10/2022 - Present

- Developed robust applications in Go, Python and Flask for seamless user experiences. Utilized Docker, Kubernetes, and cloud platforms (Hetzner, AWS) for efficient deployment and scalability. Implemented Git, Jenkins, and CI/CD for streamlined version control and development workflows. Proficient in Linux server administration, ensuring reliable and secure operations. Acted as a core maintainer of the Go-Blueprint project, showcasing leadership in open-source projects. Go-Blueprint is a CLI tool to enhance productivity and simplify Go project setup.

Freelance

Discretionary Trader

10/2017 - Present

- Developed and executed high-probability trading strategies within the index futures market, specializing in MES and crypto derivatives. Conducted thorough technical and fundamental analysis to identify optimal entry and exit points, maximizing trading opportunities and minimizing risk. Implemented a comprehensive risk management system, ensuring capital preservation and disciplined trading practices.

M and M d.o.o

CEO and Owner

Varazdin, CRO

08/2014 - 01/2018

- Directed and supervised all aspects of business operations, including procurement, sales, and customer relations, to ensure smooth and profitable functioning of the company. Successfully negotiated contracts with new suppliers, resulting in improved pricing and quality of wood goods for sawmills and furniture factories. Closed lucrative deals with clients, fostering long-term partnerships and driving revenue growth for the company.

Goclick d.o.o.

Key Account

Zagreb, CRO

05/2014 - 09/2014

- Developed and executed comprehensive online marketing strategies, including website optimization, Google AdWords, Google Display Network, Facebook, Twitter, and YouTube, resulting in increased brand visibility and customer engagement. Leveraged partnership with Google to enhance marketing campaigns, driving higher conversion rates and ROI for clients.

T-Hrvatski Telekom d.d.

Customer Service & Back Office Work

Zagreb, CRO

04/2013 - 03/2014

- Demonstrated a deep understanding of fixed and mobile services, effectively advising customers on service options that best fit their needs and budget. Proactively addressed and resolved customer complaints, both orally and in writing, ensuring high levels of customer satisfaction. Developed and implemented preventive procedures to minimize future errors, fostering a culture of continuous improvement and delivering exceptional service to customers.

EDUCATION

University of Zagreb Centre for Croatian Studies

Mag.comm, Public Relations

Zagreb

2011 - 2014

Faculty of Philosophy of The Society of Jesus in Zagreb

univ. bacc. phil., Philosophy

Zagreb

2008 - 2011

Archdiocesan Classical Gymnasium

High school

Zagreb

2004 - 2008

SKILLS

Programing Languages:	Go, Python
Web Frameworks and Libraries:	Django, Flask, FastAPI, Pandas
Database Technologies:	SQL, PostgesSQL
Containers & Orchestration:	Docker, Kubernetes
Cloud and Hosting Services:	Hetzner, AWS
Version Control & CICD:	Git, Jenkins, GitHub, GitHub Actions,
Other:	Postman API, Nginx, Linux, Bash