ALEKSANDAR STIPAN

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WORK EXPERIENCE

Freelance
Coding   10/2022 - Present

- Experienced in using Django and Flask for web application development. Utilized Docker and Kubernetes to containerize and orchestrate applications. Leveraged cloud platforms like Hetzner and AWS to deploy and manage applications, ensuring high availability and scalability. Implemented Git and Jenkins for version control and continuous integration, enabling seamless collaboration and efficient development workflows. Demonstrated proficiency in Linux server administration, ensuring reliable and secure server operations. Implemented CI/CD and DevOps practices to automate software delivery processes, reducing time-to-market and increasing overall efficiency.

Freelance
Discretionary Trader   10/2017 - Present

- Developed and executed high-probability trading strategies within the index futures market, specializing in MES and crypto derivatives. Conducted thorough technical and fundamental analysis to identify optimal entry and exit points, maximizing trading opportunities and minimizing risk. Implemented a comprehensive risk management system, ensuring capital preservation and disciplined trading practices.

M and M d.o.o   Varazdin, CRO
CEO and Owner   08/2014 - 01/2018

- Directed and supervised all aspects of business operations, including procurement, sales, and customer relations, to ensure smooth and profitable functioning of the company. Successfully negotiated contracts with new suppliers, resulting in improved pricing and quality of wood goods for sawmills and furniture factories. Closed lucrative deals with clients, fostering long-term partnerships and driving revenue growth for the company.

Goclick d.o.o.   Zagreb, CRO
Key Account   05/2014 - 09/2014

- Developed and executed comprehensive online marketing strategies, including website optimization, Google AdWords, Google Display Network, Facebook, Twitter, and YouTube, resulting in increased brand visibility and customer engagement. Leveraged partnership with Google to enhance marketing campaigns, driving higher conversion rates and ROI for clients.

T-Hrvatski Telekom d.d.   Zagreb, CRO
Customer Service & Back Office Work   04/2013 - 03/2014

- Demonstrated a deep understanding of fixed and mobile services, effectively advising customers on service options that best fit their needs and budget.Proactively addressed and resolved customer complaints, both orally and in writing, ensuring high levels of customer satisfaction. Developed and implemented preventive procedures to minimize future errors, fostering a culture of continuous improvement and delivering exceptional service to customers.

EDUCATION

University of Zagreb Centre for Croatian Studies   Zagreb
Mag.comm, Public Relations   2011 - 2014

Faculty of Philosophy of The Society of Jesus in Zagreb   Zagreb
univ. bacc. phil., Philosophy   2018 - 2011

Archdiocesan Classical Gymnasium   Zagreb
High school   2014 - 2018

SKILLS

Programing Languages:	Go, Python
Web Frameworks and Libraries:	Django, Flask, FastAPI, Pandas
Database Technologies:	SQL, PostgesSQL
Containers & Orchestration:	Docker, Kubernetes
Cloud and Hosting Services:	Hetzner, AWS
Version Control & CICD:	Git, Jenkins, GitHub, GitHub Actions,
Other:	Postman API, Nginx, Linux, Bash