



Alexandru Nedelcu

Software Developer

Personal Info

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- Bucharest, Romania

Links

- > [Linkedin](#)
- > [GitHub](#)
- > [Portfolio](#)

Skills

- HTML & CSS
- Bootstrap
- JavaScript
- Python & Tkinter
- Git & Control Version
- WordPress & Elementor
- Interpersonal skills
- Collaboration skills
- Chrome DevTools
- Jira System
- Office & Google Workspace
- Adobe Photoshop
- Graphic Design
- Team management
- Shopify Ecommerce

Languages

- English
- Русский
- Romanian

Proactive and passionate **software developer** with experience in creating, improving, and completing web applications and projects, with a background in **web design**, E-commerce, custom brand graphics, and marketing. Focused on streamlining, optimizing, and managing processes. I look for opportunities to grow, connect to people, and develop my skills. Also interested in automation and data analysis. I am always learning and having fun doing it.

Work Experience

Customer Relations Agent, IQBox

2021 - 2022

- Generated ~44%+ more sales than the average employee every month, through optimising work and a more effective approach.
- Trained a team of 5 people with ~38% more sales than the average.
- Specialist in the representative company's team meetings regarding the big change of the company's Telecom partner to Vodafone in 2021.
- Personally implemented more effective low-end target strategies in the department.
- Proficient in data entry, CRM systems and document management.

Web Designer Freelancer

2020 - 2021

- Designed and developed E-commerce websites and landing pages with Wordpress and Elementor.
- Integrated Facebook Pixel Analytics for sales and leads tracking.
- Maintained and administered websites, including updating contents and improving user experience.
- Experience in troubleshooting and debugging issues related to website design, user data, gdpr, chat, payment and translation.

Education and Courses

- ❖ Complete Web Developer, Studioweb
- ❖ Python Basic, Step IT Academy
- ❖ Business Finance and Entrepreneurship, Dalles GO
- ❖ The Complete 2023 Web Development Bootcamp, Udemy
- ❖ Full Stack Web Developer, Skillbox Academy

Backup links

- > <https://www.linkedin.com/in/alexandru-nedelcu-office/>
- > <https://github.com/UmbraNova>
- > <https://umbranova.github.io/My-Portfolio-Project/>