



International Telecom Week 2025

International Telecom Week (ITW) is the world's largest gathering of global executives from across the digital infrastructure ecosystem.

Key Features:

- **Focus :** It brings together leaders from various sectors like satellite, subsea, and beyond, to discuss and shape the future of global communications.
- **Networking :** ITW provides extensive networking opportunities for industry professionals to connect, collaborate, and explore new business ventures.
- **Innovation :** The event showcases groundbreaking technologies and transformative solutions that are driving the evolution of the telecommunications industry.
- **Thought Leadership :** TW features insightful discussions and presentations from industry experts on key topics such as future networks, AI, and cybersecurity.

In essence, ITW serves as a crucial platform for:

- **Industry leaders :** To gain valuable insights, build relationships, and identify new market opportunities.
- **Innovators :** To showcase their cutting-edge technologies and solutions to a global audience.
- **The industry as a whole:** To collectively address the challenges and opportunities presented by the rapidly evolving digital landscape.

Where and When:

- **Location:** Gaylord National Resort & Convention Center, National Harbor, MD, United States
- **Dates:** May 5-7, 2025

COMPLETE & CONTINUE →



International Telecom Week 2025

You are working with **Emirates Telecommunication Corporation** as **Business Analyst - Voice and Data** at Corporate Head Office in **Abu Dhabi, United Arab Emirates**. At **ITW**, you will assist **Executive Voice President - Carrier and Wholesale Service** to negotiate International Traffic settlement rates. You have been provided with the following data files :

1. Price list received from the following companies :

1. Belgacom from Belgium
2. France Telecom from France
3. TATA communications from India
4. Telstra from Australia

2. Microsoft Excel file that has Outgoing Telephone Traffic.

3. Helpful link

https://en.wikipedia.org/wiki/List_of_countries_and_territories_by_the_United_Nations_geoscheme

EVP would like to have a meeting with you before joining other delegates to sign contract in presence of the international media. You need to convenience the EVP for the following:

- A.** What termination rates to agree with business partners for various regions.
- B.** What counter proposal EVP should put on the table to any of the above mentioned telecom business partners.

You must present detailed analysis to support the maximum cost saving by accepting or rejecting the rates offered to your company.

Belgacom.xlsx

DOWNLOAD

COMPLETE & CONTINUE →