



NADEEM FAROOQUI

OBJECTIVE

Seeking a Sales & Marketing challenging career opportunity in a dynamic organization where my experience can be utilized and I can work in team environment sincerely with dedication to achieve organizational vision/goals.

CONTACT DETAIL



Riyadh / Kingdom Of Saudi Arabia.



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CAREER OBJECTIVE

Seeking a Sales & Marketing challenging career opportunity in a dynamic organization where my experience can be utilized and I can work in team environment sincerely with dedication to achieve organizational vision/goals.

CURRENT SCOPE OF WORK

Approach all the major supplier of various product and approach with new and small supplier to check prices, product quality and satisfy service on normal circumstances & urgent basis requirement.

Made hundreds of team sales calls, presentations, and trade show appearances during a period of increasing traction, promoting products, fielding questions, and cultivating trust and working relationships

- Generate inquiry.
- Prepare commercial & technical offer
- Provide fully support in technical evaluation till the client satisfaction.
- Closely follow up in commercial matter with authorized department.
- Issue the job order after order receive.
- Close coordination with production and shipping department till the order completion

EDUCATION

KARACHI UNIVERSITY (Pakistan)

1990

Graduate.

WORK EXPERIENCE

I have 26 years of extensive job experience at following reputed organization.

- **Legrand Saudi Electric Industries Co. [Technical Sales Engineer]**
Since 8th March 2018 – Present
- **Power Center (Electric House). [Sales & Procurement Specialist]**
4 Years
Product Range: All Kind Of Electric Items
- **Legrand Saudi Electric Industries Co. [Sales Engineer]**
6 Years
Product Range: Cable Management System, Cable Gland, Grounding & Earthing Materials

EXPERTISE

- Establish and maintain courteous relationship.
- Know leadership qualities & wants to lead.
- Able to work on own initiative.
- Can motivate & manage the workforce.
- Full knowledge of MS Office, Internet.

PERSONAL DETAIL

<i>Father's Name</i>	Aziz Uddin Ahmed Farooqui
<i>Date Of Birth</i>	10-07-1968
<i>Passport No</i>	42101-1245789-6
<i>Marital Status</i>	Married
<i>Religious</i>	Islam
<i>Nationality</i>	Pakistani

REFERENCE

Reference and supportive documents may be furnished on request.