



NADEEM FAROOQUI

OBJECTIVE

Seeking a Sales & Marketing challenging career opportunity in a dynamic organization where my experience can be utilized and I can work in team environment sincerely with dedication to achieve organizational vision/goals.

CONTACT DETAIL



Karachi / Pakistan.



0332-1234567



noman111@hotmail.com



CAREER OBJECTIVE

Seeking a Sales & Marketing challenging career opportunity in a dynamic organization where my experience can be utilized and I can work in team environment sincerely with dedication to achieve organizational vision/goals.

CURRENT SCOPE OF WORK

Approach all the major supplier of various product and approach with new and small supplier to check prices, product quality and satisfy service on normal circumstances & urgent basis requirement.

Made hundreds of team sales calls, presentations, and trade show appearances during a period of increasing traction, promoting products, fielding questions, and cultivating trust and working relationships

- Generate inquiry.
- Prepare commercial & technical offer
- Provide fully support in technical evaluation till the client satisfaction.
- Closely follow up in commercial matter with authorized department.
- Issue the job order after order receive.
- Close coordination with production and shipping department till the order completion

EDUCATION

KARACHI UNIVERSITY (Pakistan)

1990

Graduate.

PROFESSIONAL CERTIFICATES

- Certification of Supply Chain Management from IPA

WORK EXPERIENCE

I have 26 years of extensive job experience at following reputed organization.

- **Legrand Saudi Electric Industries Co. [Technical Sales Engineer]**
1.5 Years
- **Power Center (Electric House). [Technical Sales Supervisor]**
4 Years
Product Range: Cable Management System
- **Legrand Saudi Electric Industries Co. [Sales Engineer]**
6 Years
Product Range: Cable Management System, Cable Gland, Grounding & Earthing Materials
- **Abdul Rehman Al Adwan East. [Procurement In-Charge]**
7 Years
Product Range: All kind of Product
- **Abu Nayyan Group. [Senior Sales & Marketing Officer]**
1 Year
Product Range: Control Materials
- **Habib Rafiq PVT Co. Ltd. (RIYADH) [Procurement Officer]**
2 Years
- **Electrolink Co.Ltd [Sales Coordinator]**
6 Years
Product Range- Control Materials, Power Cables, Control Cables, dry & Oil type Transformer, Panel Board Accessories & ETC.

EXPERTISE

- Establish and maintain courteous relationship.
- Know leadership qualities & wants to lead.
- Able to work on own initiative.
- Can motivate & manage the workforce.
- Full knowledge of MS Office, Internet.

PERSONAL DETAIL

<i>Father's Name</i>	Aziz Uddin Ahmed Farooqui
<i>Date Of Birth</i>	10-07-1968
<i>Passport No</i>	42101-4758102-9
<i>Marital Status</i>	Married
<i>Religious</i>	Islam
<i>Nationality</i>	Pakistani

REFERENCE

Reference and supportive documents may be furnished on request.