Restaurant Table Booking

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Problem Statement

Case Study:

You are product manager for a company building a new 'restaurant table booking' mobile app. Please work on and share your submission which contains the following steps:

- 1. Define User Goals
- 2. Define Ideal users Create detailed User Personas
- Create a block user flow From the step where user installs and opens the app -> till they
 successfully book a table. (recommended to use https://www.lucidchart.com/). Please check
 references in the support section below
- Create wireframes / mocks using a prototyping tool such as Balsamiq for the above user flow.
 (http://balsamiq.com/).

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Background

- There are a lot of players in the market like Zomato, Dineout, EasyDiner
- People go out to have a refreshing and pleasant experience to break the routine, most people experience disappointment either because of food or ambience or the quality of service.
- Now with reviewing systems in place people can find out if the restaurant is great, but many will face the dilemma as to what to order at that particular restaurant or Is the ambience good.



Product Journey Map

| Froduct Journey Map | | | | | | |
|------------------------|---|--|---|---|---|---|
| Stages | Research | Reserve Table | Arrive Checkin | Order & Dine | Pay & Tip | Review |
| Doing | User searches for restaurants on google or Zomato | User reserve table by calling or booking on zomato | User Arrives and Checks in at the reception and table is allotted (Availability) | User Orders Food and eats | User Pays the bill and tip | User gives rating for the restaurant at the said market place |
| Thinking | Will I like the ambience at this restaurant? What about that dish? | Will I get a table with great ambience or by the pool? | Is the booking still active? | This place is great but what about this dish on menu? | Will they accept online payments? | I want to help others know about my experience |
| Feeling | Confused about select a restaurant, What if its a bad experience | Will I get a good view? | Do I have to wait? | Is that Item good to go?? | Will they accept UPI, Card? | Will the restaurant take my view politely?? |
| Customer Experience | | | | | | |
| Opportunities | Show details on Cuisine and opportunity to Virtually Experience Seating | Easy booking after virtual experience | Show QR Code and Checkin | Users can make a easy decision based on Item reviews | Easy payments options - Card, UPI, Cash | Complete Online Reviewing system |

User Goals

- An App that can help user to understand the famous items at a restaurant and make informed decisions
- User can virtually experience the Ambience before booking a table and get the feel and then book the table
- User will be able to provide feedback at product level and not only at restaurant level which will help the future customers to make a better decision.
- User will be able to pay using multiple online partners

er Persona - Akshay



Goals

- · Have a pleasant dining experience
- · Prefers a seat by the pool
- Know about the cuisine and dishes

Frustrations

- · Ambience needs to be good
- · Bad food ordering experience, problem choosing dishes
- . Easy Payment and Rating the experience

nblence and Great Food makes me complete"

2: 21-45 rk: IT Professional nily: Girlfriend ation: Bangalore

ersonality

| vert | Extrovert |
|------|------------|
| king | Feeling |
| sing | Intuition |
| ging | Perceiving |

Bio

Akshay is Software engineer, who is busy around the week and loves to explore food and places in the weekend. He always plans his weekend dinners at famous restaurants around Bangalore with his friends and office colleagues.

Most of the times he has experienced either bad food or ambience, which makes him feel sad. He always wants to make and informed decision but most apps on restaurant booking only show photos which are misleading.

Motivation

Fear
Growth
Power
Social

Brands & Influencers

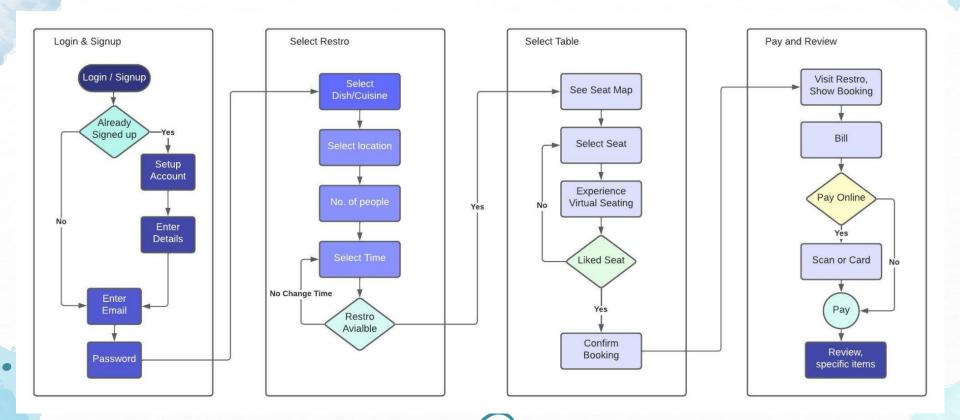


Preferred Channels

Traditional Ads
Online & Social Media

Referral

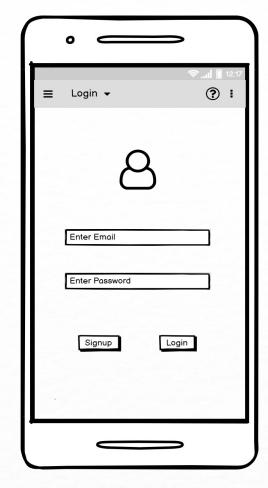
User Flow Diagram

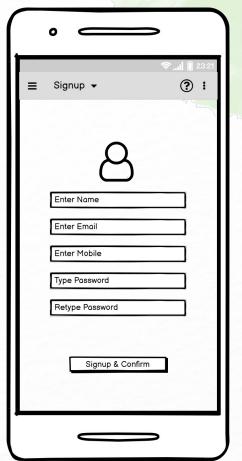


Login and Signup

 First the User is asked to login with email and password, if he has account then moves to next page or it navigates to signup.

• User needs to give name, email, mobile, password and password confirmation

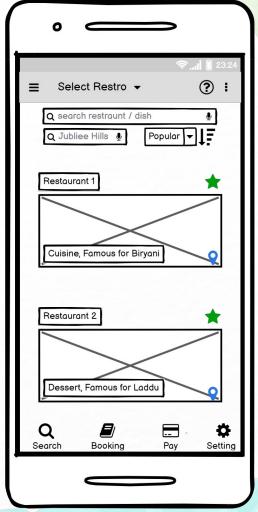




Select Restaurant/Cuisine

• Using location search one can directly search for location and browse the restaurants and sort them based on popularity

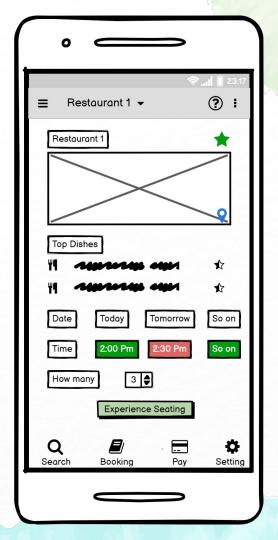
 Or User can search based on restaurant/ dish/ cuisine and select to view restaurant



View Restaurant

 Discover more about restaurant, one can see the best dishes served there and user rating and reviews for it

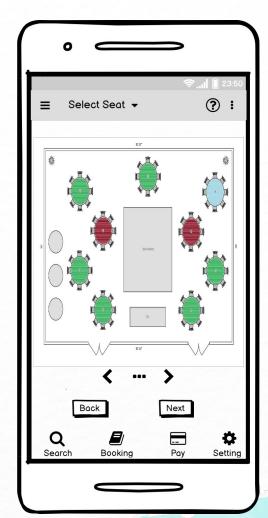
• User can select date and time and number of people for the booking and go to **experience seating** feature

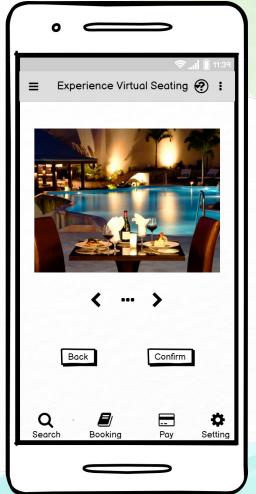


Experience Seating

• Select table as per availability and requirement (Number of people) and go to virtual experience

• Here user can virtually experience his seating from the angles and confirm the table

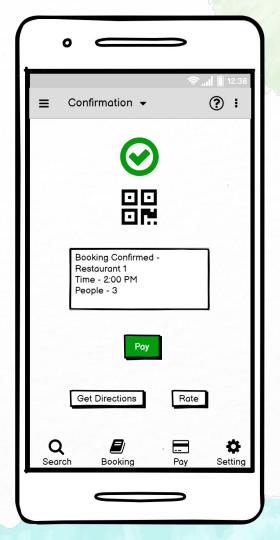




Confirm Booking

• After confirmation and landing page for confirmation and a QR code for easy check-in, directions and option to pay the bill are readily provided.

• User can alternatively check them under the booking tab as well



Pay and Review

• Summary of Bill can be viewed via View Bill option (If restaurant cannot provide online bill they can scan and upload). Final option to pay.

• Reviewing is very specific to items purchased, helping future customers to understand the food better.

