

# EXPLORING THE USE OF BIG DATA IN BUSINESS CONTEXT

Use of big data in social networking

- Use of big data in preventing fraudulent activities
  - Use of big data in retail industry
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# USE OF BIG DATA IN SOCIAL NETWORKING

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- Social network data refers to the data generated from the social media.
- Social network analysis(SNA) is the analysis performed on the data obtained from social media
- As data generated is huge in volume it results in formation of a big data pool

# AREAS IN WHICH DECISION MAKING PROCESSES ARE INFLUENCED BY SOCIAL NETWORK DATA

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- Business intelligence
- Marketing
- Product design and development



# BUSINESS INTELLIGENCE

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- Is the data analysis process to convert a raw dataset by using different techniques and tools for boosting business performance
- This system allows a company to collect store and analyze data for adding value to decision making
- The data generated from different social media is analyzed to gain important business insights
- Social customer relationship management (CRM) data is the phrase used to describe this type of data

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- SNA can help provide new contexts in which decisions are taken on the basis of available data and not on opinions.
  - Big data analysis allows organizations to shift goals from maximizing individual account profitability to maximizing the profitability of customer's network .
  - Big data helps organizations to Identify highly connected customers .
  - It also helps in identifying when ,where ,how to align and focus marketing effort's in building a better brand image .
  - Big data enables organizations to highly connected customers by offering them free trials of their service and soliciting their feedback for the betterment of their products and services .

# USE OF BIG DATA IN PREVENTING FRAUDULENT ACTIVITIES

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- Credit card fraud
- Exchange or return policy fraud
- Personal information fraud



# PREVENTING FRAUD USING BIG DATA ANALYTICS

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- ❑ Keep track of and process huge volumes of data
- ❑ Differentiate between real and fraudulent entries
- ❑ Identify new methods of frauds and add them to the list of fraud prevention check
- ❑ Verify whether a product has actually been delivered
- ❑ Determine the location of the customer and time when the product was actually delivered

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- Fraud Detection in Real time
  - Visually analyzing fraud



# USE OF RFID IN RETAIL

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## ADVANTAGES OF USING RFID

ASSET MANAGEMENT  
INVENTORY CONTROL  
SHIPPING AND RECEIVING  
REGULATORY COMPLIANCE  
SERVICE AND WARRANTY  
AUTHORIZATION

# RFID

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- ❑ Radio frequency identification technology automated the process of labeling and tracking of products thereby saving time cost and effort
- ❑ Helps better item tracking by differentiating items that are out of stock and available
- ❑ Various types of RFID tags such as cardboard boxes, wooden glass, metal containers
- ❑ Tags also come in various capabilities including read write capability memory and power requirement