# Krishna

## Sr. Business Systems Analyst







## SUMMARY

IT professional with over **6+ years** of Industrial experience in **Insurance and Digital Marketing.** Possess effective Communication, analytical and problem-solving skills with Creative Implementation Techniques.

- Highly skilled professional with industrial experience on standard Software Development Life Cycle (SDLC) methodologies like Waterfall, Scrum, Kanban and Waterfall-Scrum Hybrid and have decent understanding on Rational Unified Process.
- Proficient in Stakeholder Analysis, Impact Analysis, Risk analysis, Change Management, Dependency Management, Conflict Management Cost-Benefit Analysis and Gap Analysis includes AS-IS and TO-BE analytical techniques.
- Seasoned in facilitating Scrum Ceremonies including User Story Workshops, Daily Scrum, Sprint Planning, Sprint Review, Sprint Retrospective and Backlog Refinement meeting.
- Skilled scrum master with excellent understanding on Scrum processes, Scrum roles and Scrum Artifacts.
- Well versed in facilitating time-boxed scrum ceremonies like **Sprint planning meeting**, **daily standup meeting**, **sprint review meeting and sprint retrospective meeting** for every sprint.
- Worked with Program management and value stream levels to help decompose EPICS and Features into small user stories pertaining to INVEST criteria and SMART criteria for tasks.
- Coached multiple scrum teams within the organization to follow best **Agile practices**, conducted workshops along with Agile coach to define best practices and **conduct story writing workshops**.
- Worked in SAfe environment at program level as a scrum master and maintained multiple teams tracked the teams progress and used time management techniques.
- Performed Business Process Modelling (BPM), Analysis & Re-engineering and providing solutions for issues relating to Risk management and Solution Management processes for better and efficient decision making in time.
- Expertise in User Experience (UX) designing, Mockups, Wire Frames, Prototypes and Power Point Presentation.
- Expertise in gathering and managing Requirements and tracked defects working with Jira, Rally (CA Agile), SharePoint Enterprise 2016, HP Application Lifecycle Management (HPALM) and HP Quality Center (HPQC).
- Proficient in conducting and facilitating Joint Application Design (JAD) sessions and interviews, brainstorming sessions, questionnaire, Document analysis, focus group, workshops, and Status Demo sessions.
- Decent exposure to the **mobile application process** and integration strategy.
- Proficiency in gathering requirements and transforming them into Functional and Non-Functional specifications.
- Proficient in Object Oriented Analysis (OOA) and well acquainted with workflows and Unified Modeling Language (UML) diagrams including Use Cases, Activity charts, Sequence diagrams, ER diagrams and Data flow diagrams (DFD's) using Rational Rose and MS-Visio thus assisting development team in preparing Business Process Model.
- Extensive experience in drafting and analyzing Request for Proposal (RFP) and Request for Information (RFI), Business
  Requirements Document (BRD), Functional Specification Documents (FSD), Software Requirement Specifications (SRS), Use
  Case documentation and Requirement Traceability Matrix (RTM)
- Acquainted with Relational Database Management systems (RDBMS), Meta Data Analysis programmed SQL Queries, business logics, Stored Procedures and exposure to various databases and modelling techniques.
- Expertise in creating ER Diagrams with Conceptual Data models, Physical Data models by capturing the requirements.
- Extensive knowledge on **Data Warehousing architecture**, Implementation approaches, **schemas**, **dimensional modeling**, **Data Marts**, **Rapidly and Slowly Changing Dimensions**, **OLAP Cubes operations**, and able to perform **Reverse Engineering Analysis** interpreting the business requirements and identify the source systems.
- Proficient in drafting Data Dictionaries, Data Mappings and identifying various Transformations ensuring the Data Integrity.
- Extensive experience over ETL (Extract Transform Load) process in Data Integration, Data Migration and Data Warehousing using Informatica Power Centre, IDQ (Data Quality) and SSIS-SSAS-SSRS with planning strategies and Management.
- Comprehensive understanding of Three-Tier Architecture and Service Oriented Architecture (SOA), Web Services, APIs,
   REST & SOAP using XML, JSON, WSDL and UDDI, with internet protocol suites like HTTP/HTTPS and FTPS.
- Decent exposure with Administration, configuration, Implementation, and Data Loading process, Application Integration in Salesforce CRM, SOQL and SOSL querying and Application development with Apex and visual force.
- Extensive experience in Declarative approach of Development by designing Custom Applications, Objects, Fields, Access Matrix ensuing the Data Security (at Object level, Field level and Record level), Org Wide Default (OWD) rules, profile management, page layout, search layout, Import wizard, ER diagramming and Dependency identification, licensing, Permission Sets, Email Templates, Automation of Outbound Message and emails, Role Based Page Layouts, Workflow Alerts

and Actions, Validation Rules, Approval Processes, Field mapping, Custom Tabs, Custom Reports, Report Extractions to various formats, Audit Trail, Snapshots, Dashboards, Approval Flow Diagrams.

- Proficient in Technical Writing and API testing using SOAP UI 4.5, Swagger and Postman 4.8.0.
- Well versed with Cloud Technologies like SaaS-PaaS-laaS (Software-Platform- Infrastructure as a service).
- Collaborate with Software Quality Assurance Team and well versed in conducting various testing like Functionality testing, System Testing, Performance Testing and User Acceptance Testing (UAT) and helped in developing test plans & test scenarios.
- Expert in preparing Training manuals, Project Implementation Materials and Standard Operating Procedures.

| TECHNICAL SKILLS            |   |
|-----------------------------|---|
| Regulatory-Compliances      | Dodd-Frank Act- Consumer Protection Act, Workforce Investment Act, Health Information |
|                             | Privacy Model Act, and Risk Management & Own Risk and Solvency Assessment Model Act,  |
|                             | PCI DSS, Fair Trading Act.  |
| Insurance, E-commerce       | Claim Management, Quotation Management, Billing Management, Policy Centre, Risk       |
|                             | Exposures, Premium Calculations, Commercial and Personal Insurances, Unemployment     |
|                             | Insurance, Life Insurance, Health Insurance, Property & Causality Insurance, Payment  |
|                             | Verifications, Order Management.  |
| Salesforce                  | Outbound Messages, Workflow Approvals, Field updates, Reports, Custom Objects, Apex   |
| (Sales/Service/Marketing)   | Language, Apex Trigger, Visual force Page, Component Controllers, SOQL, Apex Data     |
|                             | Loader, Force.com Excel Connector and Force.com Eclipse IDE Plug-in.                  |
| Requirements Management     | JIRA, RALLY (CA Agile), HP ALM 11.5   |
| Collaboration Platforms     | Confluence, Microsoft SharePoint, IBM Lotus.  |
| Reporting Tools             | IBM Congos, Power BI, SSRS, ArcGIS, Tableau   |
| Office Tools                | MS Word, MS Excel, MS PowerPoint, MS Project, MS Visio, MS SharePoint 2013            |
| Testing Tools               | HP QC, Selenium, Load runner, Cucumber, SOAP UI 4.5, Swagger, Postman 4.8.0.          |
| ETL Tools                   | INFORMATICA Power Centre, SSIS -SQL Server Integration Service, SSAS                  |
| Languages and Web           | HTML, SQL, CSS, JS, Python, Angular JS, XML, JSON, SOA, WSDL 2.0, UDDI, APIs and SLA. |
| Elements                    |   |
| Databases                   | MySQL, Postgre SQL, IBM DB2, Oracle 11g   |
| Modelling & Designing tools | CA ERwin 9.5, MS Visio, Rational Rose, Smart Draw                                     |
| Defect Tracking tools       | Jira, HP Quality Centre, Team Foundation Server                                       |

#### **EDUCATION**

Bachelor of Technology - Jawaharlal Nehru Technological University
Master of Science -University of New Haven

Aug 2008-May 2012 Jul 2016- May 2017

## PROFESSIONAL EXPERIENCE

1. Germania Insurance, Brenham, TX

Sr. Business Systems Analyst

Feb 2017- Till date

The aim of the project to develop an Enterprise Level Information Intelligence System and there by integrate with Duck Creek Suit (Insights) and Salesforce CRM, which enables Risk Management Team, Actuaries and Decision Support Systems to perform Consolidated Geo-Special Analysis which helps in Managing the Risk in multiple line of business like Life Insurance, P&C Insurance for both Personal and Commercial policies and taking appropriate decisions in time further provides competitive advantages in Policy Pricing, Underwriting, Risk Exposure management, Catastrophic management, financial survival and Reinsurance Planning.

#### **ROLES & RESPONSIBILITIES:**

- Assisted the project managers in developing project plan that included Project Schedules, Milestones tracking, and Meeting
  minutes using MS Project.
- Created **Business Process Workflow** diagrams of Current and Expected System, using **MS Visio** and makes sure that both business and technical teams understand the process.
- Elicited business requirements by conducting JAD sessions, Interviews, Focus Groups and Brain Storming sessions.
- Drafted and Managed Business Requirement Document (BRD) and Functional Requirement Specifications (FRS) in Share
   Point Enterprise 2016 and led the Requirement Workshops where the specifications get converted into User Stories and determining the Acceptance Criteria as per the requirement.

- Created and maintained **Requirement Traceability Matrix (RTM)** correlating the system requirements **to functional-nonfunctional requirements** and then to **test cases**.
- Provide Product Owner Support in grooming, analyzing, prioritizing, and breaking down into User Stories.
- Worked closely with Data Analyst Team and assisted in assuring the integrity of the collected data.
- Analyzed and drafted Service Detailed documents from Web Service Description Language (WSDL).
- Co-ordinated the Quality Assurance teams in **Application Programming Interfaces (APIs) testing** using **Postman 4.8.0** and assisted in **Technical Writing Workshops.**
- Provided the support in developing **RESTFUL API in JSON format using JAVA**.
- Assisted Software Quality Assurance Team with Test Plans, Test scenarios and Test cases for APIs and webservices.
- Proactively defined Reporting-Business Rules for **Business Intelligence Analysts** to expand on **KPI metrics**.
- Worked on Relational Database Management systems (RDBMS), programmed SQL Queries, Metadata Analysis and documented Data Dictionaries and Data Mapping Artifacts.
- Assisted Software Quality Assurance Team with Test Plans, Test scenarios and Test cases.
- Involved in System Integration **Test Planning**, **Test Preparation**, **Test Execution** and Issue Resolution and Report Generation to assure that all aspects of a Project are in compliance with the Business rules.
- Facilitated the **Pre UAT** (User Acceptance Testing) and **UAT**; assisted in testing and maintaining quality procedures such as Black box and Regression testing; created all the relevant documents for appropriate users.
- Created **User Manuals** with detailed list of parameters and system responsive screen shots.

**Environment:** Waterfall-Scrum Hybrid, Duck Creek Suit, TDD, Eclipse Mars 4.7, ArcGIS Enterprise 10.3, Share Point Enterprise 2016, JIRA, MS Visio, MS Project, SOA, RESTful, JSON, XML, Informatica Power Centre, IDQ, Postman 4.8.0 - API Testing, Oracle 11g, AWS, SaaS (Software as a Service), PaaS, MS Office tools (MS Word, MS Excel, MS PowerPoint), MySQL Workbench.

### 2. Sun Life Financial, Boston, MA

## Business Analyst/ Scrum Master

Jul 2015-Feb 2017

The project was to completely migrate the Legacy CRM Application on the Premises to the Salesforce CRM to reduce its footprint and overhead costs that comes up with infrastructure maintenance. As part of this vision, the organization wanted to create a client facing mobile application and then integrate with the Enterprise Service Bus(ESB) with in a Service Oriented Architecture (SOA).

#### **ROLES & RESPONSIBILITIES:**

- Elicited business requirements for the project using **interviews**, **document analysis**, **surveys**, **site visits**, **use case scenarios** and used standard template of the organization to develop requirements.
- Gathering the requirements from the analyzed stake holders and create User Stories and determine Acceptance Criteria.
- Facilitated Time-boxed Scrum Ceremonies, **tracked team's performance** and scope creep using **sprint burn-up/burn-down charts**, designed internal reports to track team progress with respect to every sprint.
- Identified and maintained consistent **Sprint velocity** and capacity during Sprint planning meeting using metrics related to optimal velocity, average velocity, team velocity and focus factor.
- Coached development team to create clear and concise product backlog items in terms of estimating the size of the stories using techniques like Planning Poker, T-Shirt Sizing, Relative Mass valuation.
- Facilitated Sprint Review Meetings by involving external stake holders and business sponsors to present a demonstration of **potential shippable product increment (PSPI)** after each sprint.
- Resolved Impediments within the development team, identified and resolved **external impediments** by communicating with stakeholders from external teams to achieve sprint goal.
- Created User Stories and led the Planning Poker game to estimate them in **Sprint Planning** and **Backlog Grooming meetings**.
- Worked with Product Owner to prioritize User Stories based on Business Value using MoSCow and Kano techniques.
- Gather the acceptance down time windows from **System Traffic Reports** and assist the project management team in Batch processing and Migration Strategy.
- Responsible for Stakeholder Analysis, Managing the requirements creating **UML diagrams (Use Cases, Activity Diagram and Class Diagram)** to capture and represent the dynamic behavior of different applications.
- Provided Administrative Support and created Custom objects, fields- Leads, Marketing, Campaign, Dashboard, Sales, and Account for Salesforce. Configured security and organizational hierarchy for sales for salesforce implementation.
- Involved in Design and development of **Workflows rules, Testing, triggers, validation rules** and customizations with Salesforce, **Configured Reports for custom objects** and associated them to Dashboard.
- Created UX wireframes and Mock screens for Mobile application and assisted in cross browser/ cross platform testing.
- Assisted as an SME for designing mobile application requirement gathering and integration strategy.
- Customized page layouts for Salesforce standard and customized workflows, Approval process, objects, Dashboards, Out bound messaging services, Exception to OWD (Org wide Defaults) as per the requirement.
- Drafted **Data Dictionaries**, **Data Mappings** Artifacts and identified various **Transformations** required.

- Involved in the System Integration Testing (SIT), and perfumed Work Flow- Functionality testing validated Test reports.
- Worked on API Documentation and Technical Writing and supported ESB Integration Team on SOA.
- Facilitated the **Pre UAT** (User Acceptance Testing) and **UAT**; assisted in testing and maintaining quality procedures such as Black box and Regression testing; created all the relevant documents for appropriate users.

**Environment**: Waterfall-Scrum Agile-hybrid, JIRA, Confluence, MS project, MS office Tools (Word, Excel, PPT and Visio), Salesforce CRM, SaaS (Software as a service), APEX, Data loader, Visual force, Webservices, Red Hat Mobile Application Platform, Force.com IDE, Mule soft ESB, SOA, Guidewire Suit, XML, Tableau, WSDL, SOQL.

## 3. Alaska DOLWD, Anchorage Sr. E

## Sr. Business Systems Analyst

Feb 2014-Jun 2015

The aim of project was to build an upgraded Data Warehouse System for Workforce Development Department, by extracting data from heterogeneous databases. The resulted data system comprised a single repository for data records spanning the full range of workforce systems, including unemployment insurance, apprenticeship training and the One-Stop Career Centers, enabled with better enhanced analysis, financial surveillance, budget allocation, expenditure tracking and consolidated reporting capabilities.

## **ROLES & RESPONSIBILITIES:**

- Perused and finalized the ready ness of Request for Proposals (RPF) and assisted the Project Management Team in creating Response Documentation, Project Charters.
- Facilitated JAD sessions as Moderator and conducted interviews, focus groups with various Subject Matter Experts (SMEs) and stakeholders, process reviews and policy & procedure reviews to elicit requirements.
- Proactively participated in LAND SCAPE Analysis to identify the GAP between the current and expected system.
- Prepared Business Requirement Document (BRD/HLD) and assisted preparation of System Requirement Specification (SRS). Further Analyzed, modified and validated requirement artifacts.
- Used **Reverse-Engineering techniques** to be identified the missing sources and attributes.
- Created Business Use Cases and built Use Case Diagram and Activity Diagram using Smart Draw.
- Collaborated with the **Data Architects** in **Designing & Modelling** the Targeted Data Bases.
- Highly involved in Dimensional Analysis, Meta Data Analysis, System Catalog Analysis and created Data Dictionaries.
- Assisted **Data modeling** process by creating **conceptual** and **logical ER diagrams** and designing **database schemas** to help development of an accurate **Data Warehouse Structure**.
- Assisted in Source Data Analysis and Extraction Strategy using SSIS as an extraction and integration platform.
- Created Data Dictionaries and Data Mapping Documents (S2T Artifacts) with all the required transformation logics.
- Worked with QA team to design and develop **Test Plan** and **Test Cases** to perform **User Acceptance Testing (UAT), Functional Testing** and **Regression Testing**.
- Assisted in Strategical Planning for **Data Integrity**, **Data quality** and adding **Data Verification** and **Validity t**o maintain accuracy and effectiveness of data.
- Involved with Business Intelligence (BI) team creating report catalogs and required parameters as per the requirements.
- Query Multiple Data bases PostgreSQL, MS SQL with SQL queries and documents the analysis reports.
- Collaborated with in **Test Planning, Test Preparation, Test Execution and Issue Resolution and Report Generation** to assure that all aspects of a Project are in Compliance with the Business Requirements
- Experienced in Logging and tracking the **defects using HP Quality Center**. Created an **error repository** and managed the testing process with the QA team
- Worked with **BI** team in creating the **Training Manuals** with **Standard Operational Procedure.** Helped the end users getting accustomed to the system by live demonstrations and system tutorials.

**Environment:** Waterfall, MS Office suit, SSIS\_SSAS\_SSRS, MS VISIO, MS Project, MS TFS, DWH Architecture, SharePoint, Erwin 9.5, MS SQL, POSTGRE SQL, Main frames.

## 4. Grange Insurance, Columbus, OH

#### **Business Systems Analyst**

Nov 2012-Dec 2013

The client is one of the leading providers of P&C and life insurance service. The project was about creating an application on the salesforce platform that tracks the customers interests searches on the Enterprise web site and connect it to CRM System data, so that the Marketing Management Team can pay attention to their prospect's interests.

#### **ROLES & RESPONSIBILITIES:**

- Interacted with users and stakeholders to identify business needs, evaluated solutions for business problems.
- Conducted Joint Application Development (JAD) sessions and Requirement Workshops (RW) with Subject Matter Experts.
- Configured Data security and Organizational hierarchy for Org salesforce implementation.
- Customized page layouts, custom objects, fields, Dashboard, Sales, and Account.
- Involved in Design and development of Workflows rules, triggers, validation rules and customizations with Salesforce.
- Administered Salesforce CRM applications for Sales, Marketing and Support Departments.

- Responsible for all the activities related to configuring **Import Wizards**, **r.io**, uploading data in CSV files into salesforce.com, checking for integrity of the data. Set up visibility securities like roles, profiles, field level securities.
- Created and maintained Data Mapping Documents and Data Lineage Designs in MS Excel and MS Visio.
- Designed and developed all Use Cases and UML models using MS Visio.
- Assisted in designed Test Plans, Test Cases for Functional Testing, Load Testing and User Acceptance testing (UAT) and assisted Quality Assurance Teams in tracking the issues.
- Provided the sophisticated user manuals and training material to the marketing team to create Product Demo videos. **Environment**: AGILE Scrum, Guidewire Insurance Suit, SOA, SaaS (Software as a service), MS project, MS office Suit, MS Project,

MS Visio, Angular JS (SPA), IBM Web Sphere (Java application), Eclipse IDE Juno 3.8, Load Runner 11.5, Rally ALM, Apex Data Loader, Workflow Approvals.

## 5. Birla Sun life Insurance, Hyderabad Business Systems Analyst/ UX support Feb 2012-Oct 2012

The project was to develop Highly Responsive Pages (HRP) and mount them on the Enterprise website with detailed demos of Improved Business Process of an Insurance Company. And further location of Visitors and details are tracked and connected to the existing CRM system which helps the Organization to transform their Prospects into Potential customers.

### **ROLES & RESPONSIBILITIES:**

- Worked with **Subject Matter Experts**, Digital Marketing Analyst, Project Managers and Business Owners to understand the business process gather **Business Requirements** and identified enhancements.
- Conducted various sessions like JAD Sessions, Brain Storming and Focus Groups for eliciting pragmatic requirements.
- Drafted and Managed User Stories and Features and Create User Story Dependency Matrix and Story mapping artifacts.
- Developed Mock Screen and Wire Frames and presented as DEMO session to the Primary Stakeholders.
- Translate concepts into user flows, wireframes, mock-ups and prototypes that lead to intuitive user experiences.
- Served as a liaison between business team and the UI team by assisting the business in identifying, understanding their intended look and Design of the Pages.
- Used Photoshop and Balsamic extensively to develop Designs and frames models.
- Collect and manage User Experience Reports/feedbacks of the former and competitor UX reports.
- Prepare Customer Analysis Reports based on the Targeted Demographics and Previous Transactions.
- Communicating scenarios, end-to-end experiences, page layouts and Screen Designs with Cross Functional Teams.
- Conduct usability tests on each independent page on the website and show case the reporting to the stakeholders.
- To automate Cross Browser and Cross Platform testing used Selenium Testing Framework for automated Web application testing and auto scripting.
- Responsible for meetings with users and stakeholders to identify problems, resolve issues and improve the process to ensure the system meets all the **goals of the project**.
- Produced visual models for the application using UML MS Visio to create Use Cases, Sequence Diagrams.
- Collaborated and negotiated with stakeholders in defining project scope boundaries.

**Environment**: SCRUM, MS Visio, Adobe Photoshop, Balsamic, Cloud- SaaS, MS Office Suite, AJAX Framework, Selenium Testing Framework, POSTGRE SQL, Apache Tomcat, Outlook, CRM Systems.