DIPAN ADHIKARI

Summary '

Multi-faceted professional with 5 years of experience across non-life insurance, hospitality, and engineering industries. Skilled in general management, accounting, and marketing leadership.



+977 9866034625



dipanadhikari085@gmail.com



Pokhara 25, Hemja, Nepal

Skills

- · Operations Management
- · Team Leadership
- · Design Thinking
- · Strategic Planning
- · Budgeting & Finance
- · Problem-Solving
- Bookkeeping
- Marketing Strategy Development
- Campaign Management
- · Client Relationship Management
- Human resource

Education

SECONDARY SCHOOL

Junior citizens Academy (JC Academy)Hotel Management

BACHELOR OF BUSINESS ADMINISTRATION

Purbanchal University

2020 April - Present

Language

English

Hindi

Nepali

Certifications

Google Ad's for beginner Business Analysis & Process Management

Experience

SENIOR MARKETING MANAGER

Verse Engineering Consultancy and Builders

Dec 2023- Present

- Oversee all operations and staff at a designated branch office.
- Develop and implement strategies to achieve business goals and objectives for the branch.
- Manage a team of sales agents, customer service representatives, and administrative staff to ensure high performance and productivity.
- Monitor sales performance and develop strategies to increase revenue and market share.

BRANCH IN-CHARGE

NLG Insurance company Ltd

Feb 2022 - Present

- Oversee all operations and staff at a designated branch office.
- Develop and implement strategies to achieve business goals and objectives for the branch.
- Manage a team of sales agents, customer service representatives, and administrative staff to ensure high performance and productivity.
- Monitor sales performance and develop strategies to increase revenue and market share.

INSURANCE UNDERWRITER

NLG Insurance company Ltd

Aug 2019 - Feb 2022

- Review insurance applications and assess risk factorsto determine if coverage should be provided.
- Analyze data and reports to identify trends and patterns in claims and losses.
- Evaluate the financial status and credit history of applicants.